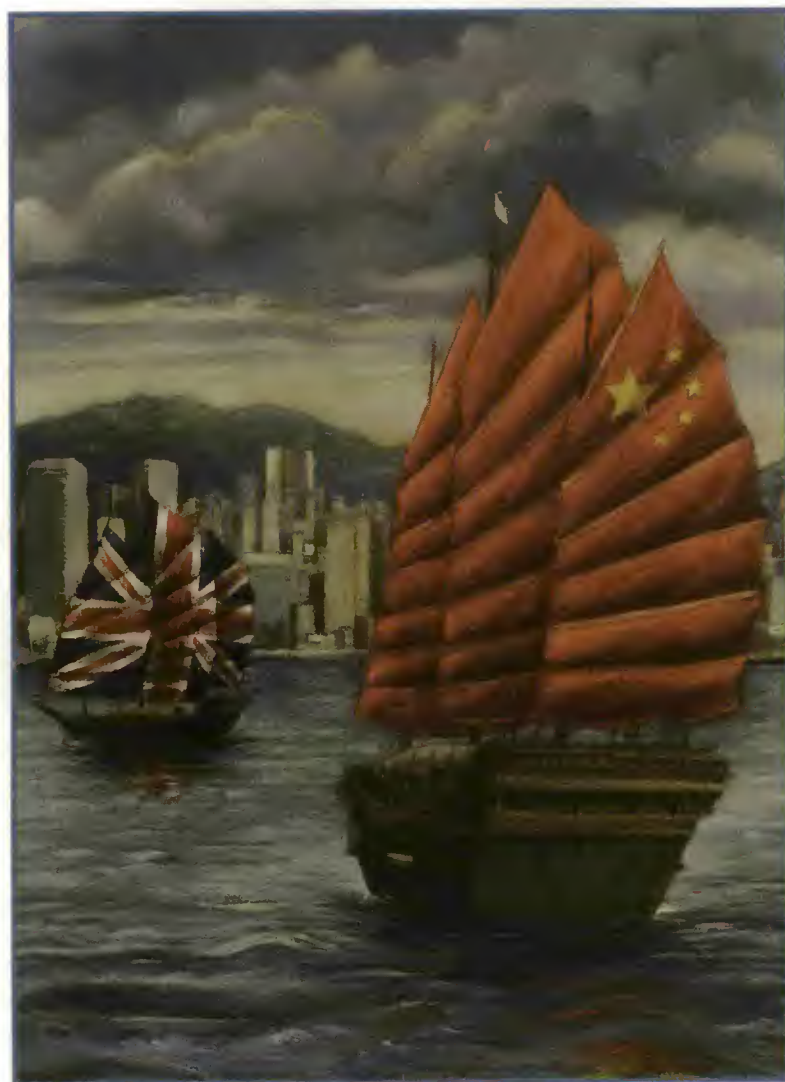


# FOREIGN SERVICE

JOURNAL

\$3.50 / MARCH 1997

THE MAGAZINE FOR FOREIGN AFFAIRS PROFESSIONALS



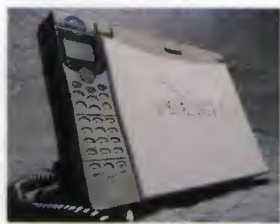
900 20017 S ACFS 03 9912  
Steven A. Honley  
Apt 605  
300 M Street SW  
Washington DC 20024-4013

## HONG KONG FACES STORMY SEAS

*As Takeover Looms, Conflicts Surface Over Economy, Rights*

---

If you can see this, you can communicate anywhere on the planet.



*There is an entire world beneath this sky, and on it daily, 2,066,706 futures are traded, 69,960,000 barrels of oil are produced, 136,145 cars roll off assembly lines, countless disasters occur and governments govern, some well, some poorly. Yet, with all this diversity, one basic need transcends all others. The need to communicate. This is our planet. From where we sit, there are no borders dividing countries, no ribbons of telephone lines, no dishes, just the sky. And if you can see the sky, you can communicate on our planet.*

I N T R O D U C I N G

PLANET 1™

One Planet. No Boundaries.™

*The first affordable, portable, global satellite communications service. Phone, fax and email for about the price of a laptop computer.*  
Call 1-888-PLANET1 ext. 5 or +1-301-214-3500 ext. 5 outside the U.S. Email: Planet1@comsat.com Web: [www.comsat.com/planet1](http://www.comsat.com/planet1)



Planet 1 is subject to FCC authorization for U.S. operations. Please call 1-800-316-7049 (or outside the U.S., call +1 301-428-2500) for further information. Use of Planet 1 outside the U.S. is subject to local licensing regulations on a country-by-country basis. Planet 1 is a trademark and servicemark of COMSAT Corporation.



Oui oui monsieur. Je comprends mais...

**Translation... You're not covered!**

When it comes to buying insurance overseas, you may think your premiums will cost less or that your claims will be settled faster. While it could appear to be more efficient, the reality is that these companies are often poorly regulated and frequently find any excuse to deny a claim. And do!

At Clements & Company we are not only dedicated to providing outstanding insurance programs, but we are accountable for our actions. We pay claims without excuses.

**Translation... Clements covers you!**



**CLEMENTS & COMPANY**  
*Insurance Worldwide.*

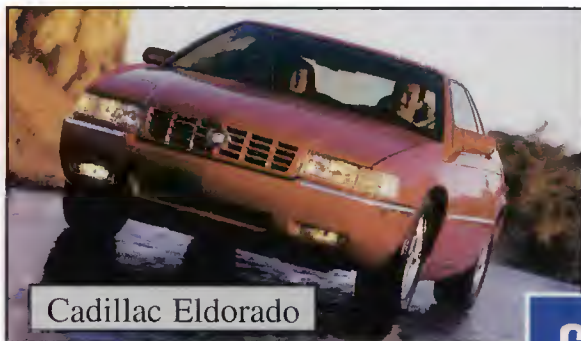
1660 L Street, NW, 9th Floor  
Washington, DC 20036

TELEPHONE (202) 872-0060  
(800) 872-0067

FACSIMILE (202) 466-9064

INTERNET  
info@clements.com

# DIPLOMATIC AUTOMOBILE SALES



Cadillac Eldorado



Pontiac Grand Am



Chevrolet Venture



Chevrolet Blazer

*As a member of the Foreign Service Community you are entitled to very special privileges and services when you order a General Motors vehicle through Diplomatic Automobile Sales.*

***Diplomatic Personalized Service***

A personal representative will assist you in custom factory ordering the vehicle of your choice at the special diplomatic price. Delivery of your vehicle can be arranged anywhere in the United States, or to most overseas locations.

***Select from General Motors finest products.***

Cadillac, Pontiac, Oldsmobile, Chevrolet, Buick, GMC Truck, and Geo.

***Contact Our Diplomatic Sales Representative***

To receive more information on General Motors products, please complete the business reply card and mail it to us. Contact us in the United States at tel: (516) 496-1806, fax: (516) 677-3701, or E-mail: [diplosales@aol.com](mailto:diplosales@aol.com)



DIPLOMATIC AUTOMOBILE SALES  
100 Crossways Park West  
Woodbury, New York 11797-2084 U.S.A.  
A program of OMSC Ltd.

Authorized distributor of GM vehicles to the Diplomatic Community

# CONTENTS

March 1997 ■ Vol. 74, No. 3

## COVER

### FOCUS ON HONG KONG'S TURNOVER TO CHINA

20 / A CITY FACING TURMOIL

As Handover Nears,  
Policy Conflicts  
Loom With US, UK

28 / A CITY BUILT ON PROSPERITY

Success 'Formula':  
US Capitalism Wed  
To UK Rule of Law  
*By Ross H. Munro*

36 / A CITY BULLISH ON ITSELF

As Funds Flow Back,  
Future for Business  
Predicted as Robust  
*By Dan Kubiske*

40 / A CITY RISES IN ASIA

Transport of Opium,  
'Coolies' Dominated  
Early Anglo-US Ties  
*By José Armilla*

## DEPARTMENTS

7 / LETTERS

12 / CLIPPINGS

53 / BOOKS

59 / INDEX TO ADVERTISERS

## FEATURES

### DIPLOPETS / 44

From Best Friends to Surrogate Children,  
Pets Breed Familiarity, Aid Comfort Abroad  
*By Anne Bridgman*

### WHAT ARE EWE EATING? / 50

How One Moroccan Meal Became Embassy Marine's  
Diplomatic Test of Will — Will He or Won't He?  
*By Thomas M. Iannucci*

## FOCUS



Page 20

## COLUMNS

### PRESIDENT'S VIEWS / 5

Just Do It  
*By F. A. "Tex" Harris*

### SPEAKING OUT / 15

Contracting 'Traditional' JO Jobs  
Could Save \$16 Million Annually  
*By Jonathan Henick*

### POSTCARD FROM ABROAD / 60

An Appetite for Videos in Zambia  
*By Stevenson McIlvaine*

Cover and inside illustrations by John Kachik

## FOREIGN SERVICE JOURNAL

### Editor

KAREN KREBSBACH  
Managing Editor  
KATHLEEN CURRIE

### Art Director

TARA FISHER

### Advertising & Circulation Manager

MARIA I. SAN JOSÉ  
Editorial Assistant  
POLLY GILBERT

Advertising Assistant  
YI-SUNG LU

### Editorial Board

EDWARD MARKS, *Chairman*  
LESLIE BASSETT  
TERRENCE BROWN

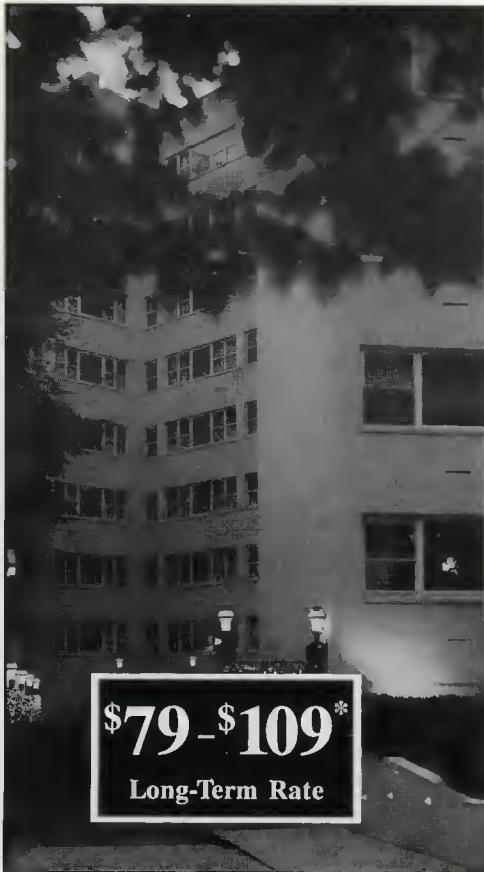
AURELIUS FERNANDEZ  
JUDITH HENDERSON  
DAVID I. HITCHCOCK

LEA BOBBIE SCHREIBER HUGHES  
ROBERTA MAHONEY  
MARK MATTHEWS

ARNOLD SCHIFFERDECKER  
ANNE SIGMUND

## THE MAGAZINE FOR FOREIGN AFFAIRS PROFESSIONALS

*Foreign Service Journal* (ISSN 0015-7279), 2101 E Street, NW, Washington, D.C. 20037-2990 is published monthly by the American Foreign Service Association, a private, non-profit organization. Material appearing herein represents the opinions of the writers and does not necessarily represent the views of the *Journal*, the Editorial Board or AFSA. Writer queries are invited. *Journal* subscription: AFSA Members - \$9.50 included in annual dues; others - \$40. For foreign surface mail, add \$18 per year; foreign airmail, \$36 per year. Periodical postage paid at Manchester, NH, and at additional mailing offices. Postmaster: Send address changes to *Foreign Service Journal*, 2101 E Street NW, Washington, D.C. 20037-2990. Indexed by Public Affairs Information Service (PAIS). The *Journal* is not responsible for unsolicited manuscripts, photos or illustrations. Advertising inquiries are invited. The appearance of advertisements herein does not imply the endorsement of the services or goods offered. FAX: (202) 338-8244 or (202) 338-6820. E-MAIL: journal@afsa.org. TELEPHONE: (202) 338-4045. © American Foreign Service Association, 1997. Printed in the U.S.A. Send address changes for the *Foreign Service Journal* to AFSA, 2101 E Street NW, Washington, D.C. 20037-2990.



**\$79 - \$109\***  
**Long-Term Rate**

## WE SPEAK THE INTERNATIONAL LANGUAGE OF LUXURY.



If you want to stay in Washington, D.C. in style, talk to the long-term-stay hotel that speaks your language ... The George Washington University Inn. Located close to Embassy Row,

The Kennedy Center, most government agencies, the Metro and more, The George Washington University Inn is a luxurious and affordable home away from home. Each newly remodeled, spacious suite features a fully equipped kitchenette, remote control TV, plus complimentary amenities such as daily newspaper delivery and shoeshine service. For more information, call (202) 337-6620 today. You'll like what you hear.



The   
**George Washington**  
**University Inn**

824 New Hampshire Avenue, N.W., Washington, D.C. 20037  
 1-800-426-4455 (202) 337-6620 Fax (202) 298-7499

\* Rates based on season and availability.

No matter where you call home, State Department Federal Credit Union can help with your home-buying and home-lending needs.

If you're looking to return to the States, we offer a number of mortgage loan options at convenient terms and competitive rates for your home-buying needs. Our Mortgage Loan Department is ready to assist you.

Just call a Representative at 703-739-3092 (or 800-296-8882 ext. 3092) for your mortgage or refinancing needs.

Plus with SmartMove™, our nationwide real estate service, you can earn cash rebates each time you buy or sell your home in the U.S. Call SmartMove at 703-359-1831 (or 800-645-6560) to speak to a Representative.

And, no matter where you are, if you own a residence in Virginia, Maryland, or the District of Columbia, you can use the equity in your home to borrow money for a car, home improvements, or other expenses. Ask about our home equity loans today.

**ENJOY A LITTLE SOMETHING FROM HOME**

**S** State Department  
**Federal Credit Union**  
*A tradition of service for over 60 years.*

1630 King Street • Alexandria, VA 22314  
 703-706-5000 • 800-296-8882  
 703-684-1613 (fax)  
 www.sdfcu.org (Internet)

**If you are overseas, call 703-706-5000 and let our operators know so we can give you top priority.**





# PRESIDENT'S VIEWS

## *Just Do It*

BY F. A. "TEX" HARRIS

"The enemy of our time is inaction," President Clinton asserted in his recent State of Union address. We in the Foreign Service agree.

Scores of recent conversations with under secretaries at the State Department, assistant administrators at the U.S. Agency for International Development (USAID), office directors at the U.S. Information Agency, incoming specialists and generalists in the A-100 class underscore the consensus that the time has come to just do it. Do what? Reform the foreign-affairs agencies so the president can tackle the nation's new agenda with the same skill and effect used in the past half century.

Reforms have been stymied in recent years by an impenetrable combination of internal opposition to major change and by head knocking between the Congress and the administration over "cut and consolidate" proposals. As the rest of the U.S. government moves ahead into results-based modernization pushed by Vice President Al Gore's National Performance Review and by Congress's Government Performance Requirements Act, the foreign-affairs agencies lag. What needs to be done?

First, people must be empowered. The input-to-output ratio in the foreign-affairs agencies is infamous. They attract the best talent in the U.S. government, but trap it in systems that produce less than the sum of their parts.

---

F. A. "Tex" Harris is president of the American Foreign Service Association.

*It's time to  
consider serious  
reform of the  
foreign-affairs  
agencies.*

The systems are characterized by individual brilliance and organizational under-performance. At various headquarters, the rank and file are involved only marginally in the policy process.

We need immediate action to mobilize all the talent in the agencies and tap all employees' knowledge and energy. Major changes in the organizational culture are needed to reward teamwork and organizational performance and to harness the energy of the many, not just the few. And innovative and workable information systems are needed to support these key structural changes.

Second, honesty and courage are required to accept the risks involved in change. Private assessments of the strengths and weaknesses of the foreign-affairs agencies should remain candid and perceptive. Needed also is corporate courage to articulate these assessments publicly — and honesty to force change. System leaders fear any acknowledgment of weakness or failure only supports detractors and costs

resources. But critics exploit this defensiveness as "proof" that the foreign-affairs agencies are incapable of self-reform and must be forced from the outside to change. The way out of the trap is clear, but painful: Open the culture to constructive self-criticism, with a clear commitment from top leadership to a lasting reform process.

Third, committed leadership is needed. Artful cynics point to State's Strategic Management Initiative, USAID's New Management System and USIA's Partnership process as classic examples of foreign-affairs-style overpromise and underdelivery.

What is needed is a vision and commitment to get where we need to go. That vision must focus on two key issues. First, what are the new goals for American diplomacy in a world with increasing foreign, economic and global challenges and more diffuse national security concerns, where classic state-to-state dealings are less important and the global intercourse of governments with private and multilateral institutions is growing? And second, how do the agencies respond as the boundaries dissolve between foreign and domestic policy?

American diplomacy has not been reorganized since the Cold War. A State Department Inspector General's report asserts that, at the 10 largest embassies, the U.S. government still dedicates more resources and staff to lower-priority Cold War agenda items than to newly identified challenges. We need change. Our nation needs not only better; it needs the best. ■

**RECYCLE THE  
SIMUNEKS' EXPERTISE!**



# ZORITA AND RICHARD SIMUNEK

*Recognized as Top Producers by Northern Virginia Association of Realtors  
Recognized as Top Producers by Washington DC Association of Realtors*

*\* Washington, DC*

*\* Northern Virginia*

*\* Maryland*

I would like to know how much home I can afford to buy.  
 FREE MARKET ANALYSIS of how much home is worth.

Property Address: \_\_\_\_\_

*I am interested in the following information:*

Area?  District of Columbia  Maryland  Virginia  
Type of Home?  Detached House  Townhouse  Condo  
Bedrooms? \_\_\_\_\_ Neighborhoods? \_\_\_\_\_ Price Range? \$ \_\_\_\_\_

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

ATTN: Simuneks  
Long & Foster  
5101 Wisconsin Avenue, NW  
Washington, DC 20016  
Direct Line: (202) 296-4304  
Fax: (202) 659-0998



ATTN: Simuneks  
Long & Foster  
4600 Lee Highway  
Arlington, VA 22207  
Direct Line: (703) 284-9365  
Fax: (202) 659-0998

**Email: [simunek@aol.com](mailto:simunek@aol.com)**



# LETTERS

*To the editor:*

I enjoyed the January *Journal*, "Humor's Role in Diplomacy," and would like to add to your collection of stories.

In the early 1970s, an exceptionally pompous senior official of the Department of State sent a telegram to all Middle Eastern posts recounting his discussions with the French ambassador. He told how he had overwhelmed the Frenchman with accounts of America's (and his own) recent diplomatic triumphs and concluded, "We trust this has laid to rest the old French petard that the United States has no real influence in the Middle East."

The charge in a large embassy in the area replied immediately, "I think the drafter of reftel has been hoist on his own canard." Recipients of the exchange were highly amused. The drafter was not.

As has been pointed out many times, humor is rarely rewarded. The charge was sent into exile and his well-served embassy was delayed for the better part of a decade.

*James E. Akins  
Retired FSO  
Washington, D.C.*

---

*The Foreign Service Journal welcomes your signed letters to the editor. Please mail letters to the Journal, 2101 E St., NW, Washington, D.C. or fax to 202-338-8244 or send via e-mail to journal@afsa.org. Letters, which are subject to editing, must include full name, title and post, address and daytime telephone number.*

*To the editor:*

During the Nixon presidency, the White House insisted on compiling overseas press reactions to Nixon's foreign policy speeches. When Nixon announced a particular U.S. initiative in Vietnam, the White House reminded all posts, including U.S. Embassy Libreville, of their obligation to report local press reactions. On one occasion, Amembassy Libreville did not comply, so the State Department sent a terse message: "Department awaiting embassy's assessment of Gabon's reaction to the president's speech." The reply was short, and particularly honest. "Gabon slept on," wrote Ambassador Richard Funkhouser.

*John C. Garon  
Retired FSO  
Bethesda, Md.*



*To the Editor:*

I was delighted to read "Does Humor Play a Role in Diplomacy?" (January *Journal*), to which I wholeheartedly subscribe. In a course on cross-cultural business management that I teach for the international MBA degree, I emphasize the importance of having a sense of humor, which breaks down barriers, whether in business or in any walk of life. Humor not only helps to reduce tensions and facilitate negotiations. Physicians claim that laughter quickens the pulse, improves blood circulation, intensifies breathing, induces greater muscular activity and produces hormones such as adrena-

line. All people like to laugh, and it puts them in a positive frame of mind. Laughter is good for your health. It's a win-win situation.

After five years of serious reporting on intensive political activity at my post, I felt that the department should know that FSOs are not devoid of a sense of humor. So my last airgram before my departure was entitled, "Going to the Dogs, Latin Style." Upon returning to the department, I was surprised to learn how favorably my airgram was received, with one senior officer asking, "Are you the person who wrote that hilarious dog story?"

If the president of the United States, Ronald Reagan, found humor a useful tool in his work, why shouldn't we?

*George C. Mitchell  
Retired FSO  
Pittsburgh, Pa.*



*To the Editor:*

In "Does Humor Play a Role in Diplomacy?" (January *Journal*), writer Ellen Rafshoon has Walter Clarke offering "Kigali No. 17" as the sort of faux pas that can wreck an FSO's career. I worked at different times with Mr. Clarke and the author of that notorious cable, the late David J.S. Manbey, and what follows is the recollection of a friend to both men. With David not being around to explain this, I felt I might share what I know of the antecedents and consequences of the dispatch.



## Diplomacy Has Its Rewards.

At American Service Center, your A1, A2, NATO 1, NATO 2, or G4 visa, along with a diplomatic or official passport, allow you to purchase a new Mercedes-Benz at dramatic savings. Contact Erik Granholm, our Diplomat and Tourist Sales Manager. A native of Munich, Germany, Erik has been with ASC for 29 years.

  
**American  
Service Center**

585 North Glebe Road,  
Arlington, VA 22203

703-525-2100

Telefax: 703-525-1430

Mobile: 703-795-1829

## LETTERS

First, a quibble. It was, I believe, "Kigali 14," not "17," as Walter has it. David gave me a copy, which I have been unable to locate, but I remember it well. One part reported on Rwanda's first presidential inauguration: "The new chief executive sat in the car drinking beer with the chauffeur during most of the ceremony; the first lady did not attend, staying home, it was said, to work in the garden."

Second, Walter does David an unkindness by suggesting he was a novice and dandy who, on direct assignment from London, was unprepared for Rwanda where he was to open an embassy and serve as charge until an ambassador arrived. I can believe David was tailored in Savile Row and perhaps has affected a bit of British manners; his wife was, in fact, English and no doubt dressed in the latest London fashion.

Thirdly, David was a thorough professional who knew exactly what he was doing. After sober appreciation of the situation, he sat down and wrote "Kigali 14" with a twofold purpose: to deter the department from sending a full-fledged ambassador to Rwanda, which he believed scarcely warranted a consular agent, and to get himself reassigned. It will be recalled that at the time, during his tenure as assistant secretary for Africa, [G. Mennen] "Soapy" Williams was hell for leather to staff the newly independent states; the celerity with which we opened embassies on the continent earned him a reputation as the greatest empire builder since Rhodes.

It seems to be well known that when "Kigali 14" landed on Williams' desk, the assistant secretary exploded, denounced the author as anti-African, and ordered his immediate removal. This coincides with Walter's version, but it was not quite the end of the affair. In those days — maybe it's still done — the secretary of State's office

compiled the most interesting events of the day into a book for the president's night reading. The very night "Kigali 14" arrived, some free spirit in the OpCenter, who may have wanted to show Jack Kennedy that we are not all stuff-shirted duds, inserted a copy just under the book's cover sheet. Next day word filtered back from the White House that the president was amused and had remarked that whoever this fellow Manbey was, he might have the worst job in the Foreign Service, but he certainly seemed to be keeping a stiff upper lip and his sense of humor.

That slowed the wheels of retribution somewhat, but at length Manbey came out of Africa and was never allowed to go back, not that he wanted to. He never made ambassador either, something he surely did want. But he went on to acceptable assignments and ended his career honorably and with distinction. You can look it up.

*John F. King  
Retired FSO  
Churchville, Va.*

*To the editor:*

Everybody who has known my friend Ed Peck ("Tips From a Master Wit," January *Journal*) a while knows he has a repertoire of just four jokes, one of which you prudishly did not publish in your humor issue. His career experience with those four stories is far more instructive than the issue's learned articles in explaining why the Foreign Service is so successful with humor: We move on — or our audience changes. Ed had 14 jobs; probably no colleague, foreign or American, heard his collection more than once or twice. Egyptian cabinet ministers change every two years on average, Iraqis, laughing at,

## LETTERS

rather than with, Saddam, even more frequently.

Ed's second implicit lesson is that the wittiest among us are those who serve in the Third World. In those harsh places being able to laugh is essential for survival. If the Egyptians didn't relish life as a joke, they would have fled into the desert with the appearance of the first locust. What minister of economy in Cairo wouldn't prefer a second telling of Ed's parrot story to reviewing GNP statistics? In the stolid First World, FSOs have to work much harder at humor. Ed quickly quit Scandinavia.

These facts give us the Precht-Peck Paradigm: Four highly polished jokes can make you ambassador in the Third World; a mirthful stock of six jokes can earn you a six-year job as consul-general or deputy chief of mission in Europe where Rotary affability is requisite; a fun-loving collection of eight jokes will give you two tours on the Seventh Floor, like Warren Christopher.

*Henry Precht  
Retired FSO  
Bethesda, Md.*

*To the editor:*

During our brief seminar for political appointees, humor was not discussed. So when I went on my first of two consecutive ambassadorial assignments, I chose to be myself — including using my love of humor.

With four prime ministers and as many foreign ministers, humor became my calling card. "What new joke have you for me today?" was the way most meetings began.

Soon the host country officials always had a joke or story to tell me in return. Many a tense or difficult meeting was defused after an exchange of stories. The serious busi-

ness never suffered since we always began our agenda with smiles.

*Michael Sotirhos  
Former Ambassador to  
Jamaica and Greece  
Pompano Beach, Fla.*

*To the editor:*

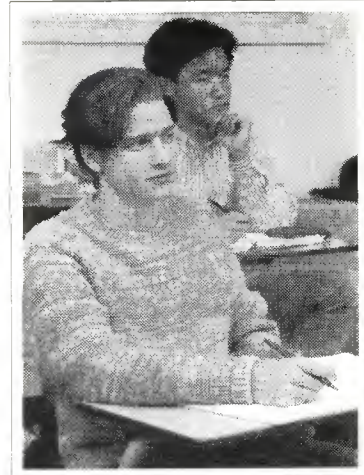
SAND is one of the finest articles ever published in the *FSJ* ("Is There Room For a Little Fun in Diplomacy? Members of FS Community Dabble in Delivering the Dumb Demarche"). And Ed Peck's story is delicious. The rest of the humor theme unfortunately demonstrated the communications problems that hamper the Foreign Service. Try it again.

*Dan Gamber  
Retired FSO  
Amman, Jordan*

*To the editor:*

The convergence in the January issue on humor and the review of a biography on David Bruce evoked an occurrence concerning him in the 1960s when I was an officer in U.S. Embassy London.

Ambassador Bruce seldom made speeches, but there was an occasion when he addressed an audience in Birmingham, during which he made some remarks picked up by an international press service, which disturbed the Department of State because they conflicted with government policy. The embassy got a sharp cable, asking the ambassador for an explanation. Memory does not assure me that I quote it exactly, but this is an accurate paraphrase: "During my talk I noticed that a reporter was having some difficulty in taking his notes. He gave me the impression of a one-legged man chasing a horse. Bruce."



*"Something about this place  
pushes you  
in the right direction."*

His family's *moves* meant Sam had attended several different high schools.

His *grades* had been "bad" in those where there were large classes and he was lacking *self-confidence*. After he and his parents visited five local independent schools, Sam chose *Chapel Hill-Chauncy Hall School*

because he liked its campus and friendly *atmosphere*. Once enrolled, his *attitude* changed. "I started getting good grades in English class, and that boosted my *confidence*." He also began to *participate* in sports. "I'd never liked sports before, but I tried soccer and became captain of the JV team." Sam made the honor roll for the first time and began writing poetry and short stories and keeping a journal in his spare time.

*Chapel Hill-Chauncy Hall School is an independent school for boys and girls in grades nine through twelve.*

*Please call to arrange your son's or daughter's visit.*

**Chapel Hill-Chauncy Hall School  
785 Beaver St., Waltham, MA 02154  
(617)894-2644 • (617)894-5205 fax**

## OUR SERVICES BEGIN THE DAY YOU CALL!

Your Best Resource for Quality Cost Effective  
Temporary Housing at Hundreds of Locations  
in D.C., Maryland, and Northern Virginia



- Flexible Arrangements for Short-term stays: Nightly, Weekly, Monthly
- One, Two and Three-Bedroom Apartments Plus Private Homes or Townhomes
- Variety of Housewares, furniture and accessory options plus maid service
- Cable, Utilities, Washer/Dryer and phone service included
- Special residences for those with pets
- All major credit cards accepted
- Resort recreation: swimming pools, spas, tennis courts, fitness centers
- Packages available for every budget
- Tot lots for the children
- Walk to metroraill at select locations
- Rates and amenities vary by location

FOR INFORMATION  
AND RESERVATIONS  
CALL TOLL-FREE

1-800-933-8367  
or 703-271-8033  
FAX 703-271-8039



## LETTERS

The department made no further inquiry.

*John N. Hutchinson  
Retired FSO  
Sebastopol, Calif.*

*To the editor:*

In his excellent, terse commentary on unpunished war criminals, "Looking To The Future: Are Criminal Trials Effective Tools for US Diplomats?" (December *Journal*), Gregory H. Stanton writes, "When Hitler was asked if the Final Solution wouldn't violate international law, he scoffed, referring to an earlier genocide, 'Who ever heard of the Armenians?'" For the record which, historically speaking, is filled with erroneous information, please allow me to make the following corrections.

Hitler made his comment to a gathering at the Eagle's Nest of his general staff on the eve of the Nazi invasion of Poland, directing his armed forces to show ruthlessness toward the Polish people. He was not asked if this would violate international law, nor was there any reference to the Final Solution. The quotation itself is incomplete and therefore inaccurate. Hitler's question was, "Who today still speaks of the extermination (Vernichtung) of the Armenians?"

Further, for the record, he was referring to the state-sponsored genocide perpetrated by Ottoman Turkey against its Armenian citizens in 1915, and — relative to the subject of Mr. Stanton's article — it is enlightening to know that 25 years before Nuremberg, a Turkish Military Tribunal in 1919 found a score of Turkish officials guilty of war crimes, most notably Talaat, Enver and Djemal pashas who were condemned in absentia because they had fled

Turkey: Enver and Djemal to the Soviet Union and Talaat to Berlin. There, in 1921, Talaat was shot to death on Hardenbergstrasse by a young student whose family had been victims of the Turkish genocide. The student was tried in Berlin's Court of Assizes and, despite his confession to the crime which was also witnessed by throngs of Berliners, he was acquitted by a 12-man jury when all the facts of the genocide were revealed in searing testimony that shocked the world.

The genocide, which the present-day Turkish government continues to vigorously deny, and all the facts surrounding it were minutely documented by U.S. consular officers stationed in Turkey and are preserved in the State Department files of the National Archives.

*Edward Alexander  
Retired FSO  
Bethesda, Md.*

*To the Editor:*

Pat Guy believes her private-sector experiences as a reporter gave her unique qualifications that prepared her for a career in the Foreign Service ("Mid-Career, Older FSOs Are Good for the Service," "Speaking Out," December *Journal*). I don't doubt that the "real world" skills she acquired as a journalist helped her acculturation to the Foreign Service, and it certainly benefits from second-career professionals like Ms. Guy joining its ranks. But her description of her skills carries with it a somewhat arrogant and patronizing tone toward the career FSOs without similar private-sector experience.

For many of us, the Foreign Service was the "real world" that gave us incomparable on-the-job training and helped prepare us for unpre-

## LETTERS

dietable experiences during overseas tours, as well as for a second career in the private sector. As for me, I benefit from those life and work experiences in a number of difficult and challenging assignments. My 25 years as a career FSO (much of it in Third World environments, a three-year detail to the State Department and a year-long private-sector tour in the Presidential Executive Exchange Program) gave me the first class professional skills that allow me to excel in one of the most difficult and highly competitive media environments in the world — New York City.

Years of explaining America's Middle East policies to journalists and government officials in the region, to correspondents covering the State Department and specialists and interested citizens in communities throughout the United States have given me the self-confidence and public affairs skills necessary to give my new agency better exposure in local, national and international media. In the more than 60 meetings with foreign ministers that I've participated in since leaving the Foreign Service, I've drawn on my diplomatic career to contribute to my organization's goals. And, in entering UN missions and the rarified headquarters of industry and media board rooms, I've felt better prepared by years of work in small, medium and large embassies, as well as countless encounters with senior officials in a number of different cultural environments.

We can all learn from each other, Ms. Gny.

*Arthur S. Berger  
Retired FSO and  
Director of Public  
Relations  
American Jewish  
Committee  
New York, N.Y.*

*To the editor:*

I'm thrilled to tell you that I've just reached a two-book deal with Avon. Both novels will feature FSO Katherine "Casey" Collins, who first appeared in print as the heroine of my short story, "Cold War Blues," in your fiction issue (*August Journal*). Initially, *Twelve Drummers Drumming* is due out in hard cover in summer 1998. The sequel will follow in 1999.

Thanks for giving me and Casey such a great start!

*Diana Deverell  
Former FSO  
Eugene, Ore.*

*To the editor:*

I'm grateful to the *Journal*, an ever-improving magazine, for keeping me in touch with the Foreign Service.

Perhaps mine is one of the more remote addresses among those of the many retirees you serve. Mail from the U.S. often goes astray. Even four years after the division of Czechoslovakia, the U.S. Postal Service still quite often scratches out "Slovakia" on envelopes and, trying to be helpful, writes in "Slovenia," the closest thing in its computers. That's hardly a surprise, since friends still occasionally write asking me if it's now safe here, the fighting in Bosnia having stopped.

Still, I was a little surprised when an official envelope arrived from the Department of State addressed "Slovak Republic — Russia." If State doesn't know where Slovakia is, our folks in Bratislava are in trouble.

*Arthur E. Breisky  
Retired FSO  
Bardejov, Slovak  
Republic ■*

*Leave your  
most  
important  
investment  
with the  
management  
professionals  
you trust.*

*Rental and Management  
of Fine Properties in  
Northwest DC, Chevy Chase,  
Bethesda and Potomac*



**Executive Housing  
Consultants, Inc.**  
7315 Wisconsin Avenue  
Suite 603 East  
Bethesda, Maryland 20814  
301/951-4111  
Fax: 301-907-7329  
email: [exehsng@erols.com](mailto:exehsng@erols.com)

*"We care for your home  
as if it were our own."*



# CLIPPINGS



*“For the extraordinary individual who wants more than a job, this is a unique career. ... This is the clandestine service, the vital human element of intelligence collection.”*

— CIA RECRUITING  
AD, THE ECONOMIST,  
AS REPORTED BY THE  
WASHINGTON TIMES,  
JAN. 7

## IS SECRETARY ALBRIGHT A MEDIA INVENTION?

Secretary of State Madeleine Albright's reputation as a tough-minded hawk, and “the best of both genders,” is largely a media invention, says John Corry, writing in the February *American Spectator*. Deriding *Newsweek* and *Time* laudatory stories that described Albright's tenure at the United Nations, decisions on Bosnia and involvement with the departure of U.N. Secretary General Boutros Boutros-Chali, Corry says the press has romanticized her because she is the first woman to serve as secretary of State — but that journalists got it wrong.

“Lost in the general gushing — even Jesse Helms and the *New Republic* found common ground there — was any real analysis of Albright's foreign-policy beliefs,” he wrote. As evidence, he questions Albright's often repeated statement that capitulation to Hitler at Munich had shaped her foreign-policy beliefs. Only one reporter — Richard Grenier of the *Washington Times* — asked why, if Albright is such a hawk, she threw her lot in with the doves of the Clinton administration, Corry wrote.

“The answer, of course, is that Albright is hardly a hawk,” he noted. “As a member of the Democratic foreign-policy establishment, she supported a nuclear freeze, opposed the Gulf War, and advocated deep cuts in defense spending.”

Corry also has harsh words for Albright's handling of the Boutros-Chali resignation, calling it “a personal vendetta and not diplomacy,” and warns that she does not have a realistic approach to the use of the military

because national security is “not her strong point.”

“Albright should re-think her positions, and her allies in the press should join in,” concludes Corry. “There is a contradiction between realistic defense needs and the urge to move soldiers around on some sort of global game-board.”

## REPORT SHOWS STATE AS ‘ANACHRONISTIC’

Throwing more money at the State Department budget won't solve all the Foreign Service's problems, according to an article in the Jan. 27 *U.S. News and World Report*, in which Tim Zimmermann reports that many current and former FSOs describe the Foreign Service as an anachronistic, hidebound bureaucracy.

“Much of what diplomats actually do day to day — especially sending Washington long, analytical cables detailing the political situation in the countries they are posted to — is an almost 19th-century anachronism in this day of rapid global communication,” he wrote. American diplomats send Washington 2.5 million cables and 25 million e-mails each year, “even though the chances of a routine cable's being read at the State Department by anyone of importance — if at all — are so low that many authors resort to humor and other catchy marketing techniques [to get them read],” he reported. Still, he says that cables rarely go beyond the conventional wisdom or reporting news that is duplicated by CNN.

Zimmermann describes an institution still driven by Cold War priorities and



## CLIPPINGS

out of touch with emerging global concerns of the economy, organized crime and the environment. He also predicts that changing its priorities will not be easy as long as the "ambassador track" runs through geographic bureaus — which deal with specific regions of the world — and not through multifunctional bureaus charged with broad responsibilities, such as human rights and the environment.

"Meanwhile, the business of representing America directly to the people of other countries — arguably a more crucial function than ever in the world today — is looked down on as the lowest spot in the pecking order," writes Zimmermann. "Consular tasks like issuing visas are generally assigned to young and inexperienced officers who view it as a rite of passage to be suffered through."

### DEBATE CONTINUES OVER ENVOY IMMUNITY

The debate over diplomatic immunity continued on the editorial pages of major U.S. newspapers in January, following an announcement by Georgian President Eduard Shevardnadze that he was prepared to waive diplomatic immunity for Gueorgui Makharadze, a Georgian diplomat stationed in Washington, D.C. Makharadze's reckless driving and possible drunkenness were reportedly the cause of a Jan. 3 five-car auto accident in which a 16-year-old girl died.

Both *The Washington Post* and *The New York Times* praised Shevardnadze's decision. "There was good reason for Mr. Shevardnadze to break with normal precedent in this case. ...

Because it led to a loss of life, [Makharadze's case] calls for a judicial resolution. Mr. Shevardnadze has never stood rigidly by diplomatic custom. It is nice to see he has lost none of the nerve and principle that made him such a distinguished statesman," editorialized *The New York Times* on Jan. 11.

In an editorial the same day, *The Washington Post* concurred that lifting diplomatic immunity was the correct response to this case because "the treaty of diplomatic immunity doesn't absolve diplomats of the need to respect local law, and it allows for the voluntary waiving of immunity when a country thinks that's appropriate. If Mr. Makharadze is indeed guilty of drunken and negligent driving, this is such a case."

In an editorial Jan. 14, *The Boston Globe* termed Shevardnadze's decision dangerous because it sets a dangerous precedent. "It is infuriating that diplomats should break laws with impunity and simply be allowed to go home," said the *Globe*. "But to pressure a country to waive diplomatic immunity in a serious case such as the Makharadze affair is to invite a backfire. ... Caving in to the emotions of the moment and breaking such an important rule as diplomatic immunity sets a bad precedent that will come back to haunt this country."

### US POLICY SLAMMED ON HUMAN RIGHTS

Human rights activists criticized the Clinton administration for courting some countries even though their human rights abuses were documented in the State Department's annual Human Rights Report, released Jan. 30.

## 50 YEARS AGO

"Our weaknesses in the realm of propaganda are in the follow-up, in seeing that the facts about our way of life and our purposes get down to the grass-roots and sidewalks of the world, in countering the propaganda directed against us," wrote *Newsweek* magazine's Washington Bureau Chief Ernest K. Lindley in a guest editorial of the March 1947 *Foreign Service Journal*.

"To do this requires machinery and money — not much compared to our military establishment — but more than we are using now. ... Our propaganda should be based on the truth, as we honestly see it. Truthful propaganda, moreover, is the only kind of open propaganda which a democratic government can use effectively."

## CLIPPINGS



*"A state  
worthy of the  
name has no  
friends —  
only interests."*

— CHARLES DE  
GAULLE, FRENCH  
PRESIDENT,  
1959-1969

"It was clear from the massive report ... that while concern over rights abuses and restrictions on freedom are the determining factor in relations with some countries — notably Cuba and Burma — they are often subordinated to economic and strategic interests," wrote Thomas W. Lippman in *The Washington Post* on Jan. 31.

Strategic and economic concerns figure most prominently in the case of China, where Secretary of State Madeleine Albright, Vice President Al Gore and President Clinton have all planned visits even though the report cited China for widespread abuses, wrote Lippman. In China, "all public dissent against ... the government was effectively silenced by intimidation, exile, the imposition of prison terms, administrative detention or house arrest. No dissidents were known to be

active at year's end," according to the report.

Lippman points out that the Clinton administration woos China, while ostracizing Cuba for similar violations, a position Assistant Secretary for Human Rights John Shattuck says reflects the need to treat each country differently. "Every country is different in this world and every country needs to be treated in our foreign policy with a particular approach," he said.

"The administration's policies often don't follow the State Department's findings," was the comment from the New York-based Lawyers Committee for Human Rights. The report also criticized U.S. allies Turkey, Egypt, Israel and Pakistan as well as Saudi Arabia, Indonesia, Cuba, Haiti, Nigeria, the Palestinian Authority and Russia for their human rights violations. ■



## *Hotel hassles can be a thing of the past.*

*Introducing Washington's  
corporate housing alternative.*

Luxuriously furnished one and two bedroom suites offering the amenities of a hotel with all the expected comforts of home. Don't just rent a room, live in a fully equipped, richly decorated apartment home for about half the cost. Flexible 30-day leases, corporate billing, and house-keeping available. For more information, call our offices at (703) 243-8595.

Lincoln Towers



# SPEAKING OUT

*Contracting 'Traditional' JO Jobs Could Save \$16 Million Annually*

BY JONATHAN HENICK

*Looking for adventure and excitement? Want to travel to exotic locales and experience foreign cultures? Now is your chance! The U.S. Department of State is looking for a few good men and women to represent the United States overseas. The following embassies and consulates have two-year vacancies for consular, administrative, political and economic officers. Please examine the requirements for each job, such as U.S. citizenship and foreign language skills. Applications may be requested by calling the State Department at (202) 647-4000.*

Sound appealing? Such an advertisement undoubtedly would attract droves of applicants, including those interested in Foreign Service careers and countless others seeking only short-term opportunities. By opening up hundreds of positions now held by junior officers (JOs) to a wider range of talent, the Department of State could save millions of taxpayer dollars a year, increase personnel flexibility and boost morale at embassies around the world.

The department goes to great pains to introduce new JOs to the Foreign Service lifestyle and to prepare them adequately for their first assignments. Compared to other diplomatic services in the world, initial State

*Jonathan Henick, a junior FSO, is an economic officer at U.S. Embassy Lisbon. His first tour was at U.S. Embassy Tashkent.*

*Reform would make the Foreign Service more cost-efficient and effective, as well as more accessible to a wider range of officer candidates.*



Department training is remarkably comprehensive. The average first-tour officer, after completing a nine-week introductory A-100 course, goes on to take a two-week course covering the country of his assignment, up to 24 weeks of language training, five weeks of consular training and, for some, 12 weeks of administrative training. As is the case with most employees, JOs are reimbursed for housing and living expenses while taking these courses — up to 52 weeks' worth — at the Foreign Service Institute (FSI) in Arlington, Va.

Once actually assigned to a country, despite remaining on probation as untenured officers, JOs are entitled to the same benefits as their tenured colleagues, including free housing, cost-

of-living allowances, differential pay, rest and recuperation (R&R) trips, home leave and the transportation of their household effects and auto.

In spite of these costly benefits and training, many initial assignments leave JOs embittered and frustrated. Some resent the mind-numbing work in the aptly-dubbed visa mills, usually a JO's first stop, or their lack of policy input. Others are dissatisfied when their geographic locales aren't what they wanted, or simply don't turn out to be as interesting as expected. These early experiences can lead to a sense of malaise and neglect, and, in some cases, to early resignation. Though some officers are asked to reimburse the U.S. government for a portion of their training and transportation costs if they resign within the first two years, not all sums are collected.

Such resignations are incredibly costly for the Department of State, though it's generally accepted as one of the inherent costs of a personnel system that develops a corps of dedicated and talented officers.

Given the sobering realities of budget restrictions, it is perhaps time to question the implicit assumption that the estimated 400 JO positions overseas be staffed only by career-track professionals.

Many embassies and consulates have already been forced to cut positions reserved for junior officers or endure large staffing gaps. To fill those gaps, personal service contractors (PSCs) or Foreign Service spouses



## LEADERSHIP

*Interdisciplinary doctoral program for working professionals.*

- *Ph.D. in Educational Leadership focusing on rapid organizational change.*
- *Course work can be completed in:*
  - \* *2 years with year-round classes or*
  - \* *4 years with only six-week summer terms.*
- *A Jesuit educational tradition which develops the whole person, with an emphasis on values and service to others.*
- *A university which is nationally acclaimed for quality*
- *Located in the beautiful Pacific Northwest*



For information:

James Beebe, Ph.D. (retired FSO)  
 Doctoral Studies, School of Education  
 Gonzaga University  
 Spokane, WA 99258-0025  
 (509) 328-4220 ext 3484  
 jbeebe@soe.gonzaga.edu  
<http://www.soe.gonzaga.edu/doctoral>



## SPEAKING OUT



have been hired — at lower per-hour costs than JOs — to supplement the staff. Enough posts have been pleased with these employees' performance that the practice has spread throughout the Foreign Service.

In many cases, there really is no discernible difference between the abilities of a JO and those of a spouse or locally-hired PSC. In other cases, an experienced Foreign Service spouse or a language-capable local-hire American can contribute valuable skills that many JOs cannot yet offer. Many local hires have better language skills and in-depth country knowledge and many FS spouses have familiarity with the organizational structure and the lifestyle of the embassy community abroad.

This process could be taken a few steps further by eliminating the existing JO system and converting those positions worldwide into slots for contract hires. These positions could then be filled using a variety of means including: hiring spouses and local Americans, recruiting young American professionals from universities and graduate schools and advertising in appropriate publications across the United States. Each job would be designated as a two-year contract demanding specific qualifications and carrying a specified salary. Obviously, many of the jobs would require the applicant to have language skills and have completed a consular-training course.

Where necessary, the system could incorporate flexibility in salary levels to attract applicants to hard-to-fill jobs or to appeal to a more experienced and talented applicant pool and contracts could be extended or transfers could be offered to particularly talented employees. In addition, contract employees could take language training and professional courses overseas, much less



# FARA

Foreign Affairs Recreation Association  
 FARA Housing Division,  
 Managed by ECOM

610 Bashford Lane, Alexandria, VA 22314  
 Ph: (703) 684-1825 Fax: (703) 739-9318

We are proud to provide the best hotel values in the Washington, DC metropolitan area! You can choose from properties offering studios, one bedroom, 2-bedroom apartments, suites & hotel rooms.

Our locations have unique proximity to FSI, State Department, the Pentagon, NFATC, National Airport, Old Town, Alexandria, White House and Georgetown

For more information call for features and rates of participating FARA hotels.

## SPEAKING OUT

expensive than Washington-based training.

These contract employees would be personnel who knowingly sought out specific assignments in specific locations because they have a particular interest in the job or locale. The skills and talents of these employees would match or even exceed those of inexperienced JOs.

Additionally, large numbers of recent American university and graduate school graduates may elect to serve their country overseas, as many do by joining the Peace Corps. The Corps offers a monthly living stipend of about \$50 to \$300, depending on the country of assignment, and \$200 a month for each month abroad. That sum is collected in Washington at the end of the tour, which is usually two years. In comparison, a contract to work in an overseas embassy would be a more lucrative alternative.

Each post could request specific skills and experience in a competitive hiring process. Imagine, for example, an embassy motor pool supervisor with mechanical, automotive and managerial experience, someone who would rarely, if ever, apply to the Foreign Service under the current system.

Other intangible benefits would include the positive impact that these opportunities have in attracting additional talent to the career Foreign Service ranks. The current internship program seeks to encourage interest in a Foreign Service career, but can only attract university and graduate students who can afford to take an unsalaried position. By opening up these salaried, junior Foreign Service positions to a wide range of applicants, the Department of State could expect to attract more talented and experienced applicants.

Another potential advantage to the system would be to liberate

## FREE APARTMENT LOCATORS

### APARTMENT SEARCHING?

*We Make It Fast and Easy ... and It's Absolutely FREE!*

- Whether you're looking for a month to month, 3 month, 6 month or 12 month lease, furnished or unfurnished, apartment, or townhouse, our service has it all.
- Many apartments priced to work with your per diem allowance
- Communities close to Metro and some with shuttle transportation provided
- Apartment Search transportation service to assist you with your search
- 5 Convenient locations to serve you

Contact your nearest State  
Department assigned  
Certified Consultant:

D.C.: Lesha Propes  
1-800-260-3733  
FAX: 202-483-8318

No. VA: Wendi Cadogan  
1-800-410-3733  
FAX: 703-848-9387

MD: Dick Atamian  
1-800-480-3733  
FAX: 301-951-0293

APARTMENT  
SEARCH®

Helping People  
Find Their Way  
Home Since 1965

Over 200,000 Choices  
on Color Video  
Save Time and Money

Apartments and Townhouses  
All Prices and Locations

Open 7 Days and 4 Evenings

Call Toll Free:

1-800-989-3733

<http://www.apartmentsearch.com>

*Apartment Search has offices to serve you in Baltimore, Detroit, Kansas City, Minneapolis/St. Paul, and Washington, D.C.*

## How to Buy Auto Insurance Overseas

There's really only one way. Select the agent who offers broad experience and a high level of repeat business. Experience that helps you avoid the pitfalls of a highly complex business. Repeat business that results from providing what's best for the customer - not the agent nor the insurance company.

Since 1969, *Harry M. Jannette International* has provided dependable coverage with U.S. carriers with a financial rating of A+ or higher to thousands of Foreign Service personnel worldwide. Thus you gain the broadest U.S. terms and conditions and flexible value limits often not available from other insurance carriers.

- **WORLDWIDE COVERAGE** Fire, theft, comprehensive and collision protection are available at foreign posts.
- **U.S. AUTO LIABILITY** Available for short term on home leave, change of assignment, and new auto purchase prior to foreign departure. This coverage may be issued in combination with an "Embassy Plan" policy.
- **OCEAN/AIR CARGO COVERAGE** Transit available from U.S. to post, post to post, and post to U.S.
- **FOREIGN LIABILITY** We suggest contacting your post on arrival. Local laws require specific limits and coverage. Pricing is normally best on site.
- **CONTACT US TODAY** Let us send you "the Embassy Plan" brochure.

### Harry M. Jannette International

A Wood-Wilson Company

8111 LBJ FREEWAY, Suite #585 DALLAS, TEXAS 75251-1334

TELEPHONE: (972) 783-4915 FAX: (972) 783-0545

CALL: (800) 256-5141

E-MAIL: [hmjintl@cyberhighway.net](mailto:hmjintl@cyberhighway.net)



## SPEAKING OUT



these positions from the rigidities imposed by the cyclical personnel process. Because these positions would no longer be incorporated into the career officer track, there would be no need to align them on summer or off-cycle schedules. This would ease some of the administrative burdens associated with performance evaluation deadlines, assignment paneling and large turnovers in the summer.

Individual embassies and consulates would also be free to shift the responsibilities of these jobs to meet fluctuating workloads at post. For example, a position could be defined as consular and economic, with the contractor working in the Consular Section during the summer peak season and in the Economic Section during the slower winter months.

**T**he cost-savings inherent in such reforms — an estimated \$16 million a year, according to my estimates — are immediately apparent. The department should be able to save funding in training, transportation, travel, salaries and other benefits. To illustrate this point, consider the following potential savings for a single such position: Assume a contractor earns \$35,000 a year, without benefits associated with a JO job, such as housing, of \$24,000 for two years; shipment of household effects to and from assignment at \$15,000; R&R costs of \$1,500; cost-of-living allowances and other differentials, of an estimated \$10,500 for two years; and training costs of \$35,000. That is a total of \$86,000 in savings for a two-year assignment.

Even if some of these savings are

eliminated by the need to provide additional training or housing and salary supplements in countries where it would otherwise be impossible to staff such positions, the net savings for 400 such positions would still be considerable. None of this includes, of course, the additional savings in personnel and administrative overhead for recruitment, testing and managing JO positions. It is assumed these savings would be redirected to the new need for more extensive recruitment and advertising efforts. Nevertheless, I estimate that total savings could be well over \$16 million a year.

Additional savings would also likely accrue at the mid and senior levels of the Foreign Service due to lower voluntary resignation and attrition rates. Naturally, a significant number of FSOs admitted to the tenure track



# Appliances

*Authorized Exporter Serving the Diplomatic Community Since 1947*

**We can provide a full line of GE major appliances in 220 voltage, locally warehoused for speedy delivery.**

### We also carry:

- Multi-system TV's and VCR's
- Dual voltage stereos
- Small household appliances
- Air conditioners
- Transformers
- GE replacement parts



### General Electronics, Inc.

4513 Wisconsin Ave., NW • Washington, DC 20016  
 Phone (202) 362-8300 • Fax (202) 363-6538  
 gentron220@aol.com



|         |       |
|---------|-------|
| Name    | _____ |
| Address | _____ |
| City    | _____ |
| State   | _____ |
| Zip     | _____ |
| Country | _____ |

To receive our most recent catalog FREE of charge, please fill out this slip and mail to:  
 General Electronics, Inc.  
 4513 Wisconsin Ave., NW  
 Washington, DC 20016

## SPEAKING OUT



would be veterans of this new contract system. These officers with first-hand experience should be less likely to resign out of dissatisfaction with the system or rigors of overseas life. Resignations would still be commonplace, of course, among those without this experience and when officers leave for reasons other than simple incompatibility with the lifestyle.

Such reform would, of course, have a major impact on the existing hiring and personnel system. Would the entrance exam still be needed? How would this affect intake for the middle and senior levels of the Foreign Service? The immediate result, of course, would be the need to reform middle-level recruitment to target older, more experienced professionals. The entrance exam could be preserved to ensure the mainte-

nance of an elite corps of well-rounded, talented personnel, but the examination could also help target those with management and overseas experience. Eventually, however, one critical advantage of this system would be the development of a large group of people, who, having completed contract assignments at posts overseas, would have directly applicable experience and first-hand knowledge of the Foreign Service system and lifestyle. Moreover, the department could also request contract employees' on-the-job evaluations for use in assessing a mid-level candidate's career potential.

There are, of course, a number of disadvantages associated with such reform. An obvious example is that not everyone hired as a mid-level

tenured officer would have prior experience working in an embassy or consulate overseas, and each would be less prepared than officers with contract experience. This could be ameliorated, however, by making a more conscious effort to recruit officers with relevant prior experience, particularly management expertise, and exposure to life overseas.

Another possible disadvantage could be the adverse effect on morale created by such a two-tiered personnel system. Realistically, however, in any system with a tenure track, including the one now in use, such effects are virtually unavoidable.

In sum, reform of this type could make the Foreign Service more cost-efficient and effective, as well as more accessible to a wider range of officer candidates. ■

## WHEN YOU'RE *Relocating*, BE SURE TO COME TO THE RIGHT PLACE.



Come to CORT for all your relocation needs. You'll find an extensive selection of brand name, quality furniture, housewares, and electronics. Lease terms are flexible, and our inventory is available for immediate delivery. Our knowledgeable staff can even assist you in your housing selection—they have extensive apartment community and real estate contacts.

So, when you're relocating, make one stop: CORT Furniture Rental.

**CORT**  
FURNITURE RENTAL

America's National Furniture Rental Company™

Alexandria, VA: (703) 379-8846  
Chantilly, VA: (703) 818-2660  
Tysons Corner, VA: (703) 790-8338  
Washington, DC: (202) 223-9241  
Rockville, MD: (301) 881-7388  
Baltimore, MD: (410) 625-2755

# A CITY FACING TURMOIL



JOHN KACHUK

## **T** AS HANDOVER NEARS, POLICY CONFLICTS LOOM WITH US, UK

The following edited excerpt is based on a recent roundtable discussion with Arthur Hummel (A.H.), U.S. ambassador to China from 1981-1985; Don Anderson (D.A.), former president of the U.S.-China Business Council and retired FSO who was consul general in Hong Kong from 1986-1990; and Mike Jendrzejczyk (M.J.), Washington director of Human Rights Watch/Asia. The discussion was moderated by David Hitchcock (Q), a retired FSO with the U.S. Information Agency who has 26 years of experience in East Asia, is a member of the *Journal's* Editorial Board, and is now senior associate with the Center for Strategic and International Studies in Washington, D.C.

## F O C U S

*“How will the U.S. government walk this tightrope between good relations with Beijing — constructive engagement — while discouraging erosion of Hong Kong institutions?”*

— DAVID HITCHCOCK, RETIRED FSO AND EAST ASIA SPECIALIST

**Q:** PERHAPS THE MOST FUNDAMENTAL ISSUE IS THE POLITICAL ISSUE: HOW MUCH AUTONOMY WILL HONG KONG END UP WITH? SOME BELIEVE CHINA IS BEGINNING TO RETREAT FROM THE 1990 BASIC LAW FOR HONG KONG AND VARIOUS AGREEMENTS BETWEEN CHINA AND GREAT BRITAIN.

**D.A.:** I think Hong Kong will continue to have a fairly high degree of autonomy. I must confess, however, that recent actions taken by both Hong Kong and the PRC in the last year have been troubling. Nevertheless, while there will be more restrictions than I had hoped for on political freedoms and freedom of expression, in terms of Hong Kong's economy and its general structure, I think probably it isn't going to change that much.

**A.H.:** I think Hong Kong's economy is going to remain in very good shape. The Chinese understand the economy very well, they're heavy investors in Hong Kong, and it's to their very strong advantage and in their interest to make the economy work.

On the political side, there are a lot more questions as to whether China understands the linkage between a free and open press and a free and open economy. I think the questions and the worries are going to surround the political side rather than the economic side of China's influence, and maybe interference, in Hong Kong.

**Q:** IN THE BASIC LAW, THERE WERE COMMITMENTS WITH RESPECT TO AUTONOMY OF HONG KONG AND THE GOVERNANCE OF HONG KONG FOR 50 YEARS. SINCE THEN, GOV. CHRIS PATTEN AND THE HONG KONG LEGISLATION COUNCIL MADE THIS BODY A FULLY ELECTED ONE. IN 1991, THEY ALSO APPROVED A NEW BILL OF RIGHTS FOR HONG KONG. FROM CHINA'S POINT OF VIEW, THESE ARE VIOLATIONS OF THE BASIC LAW. NOW BOTH SIDES ARE CHARGING THE OTHER WITH VIOLATIONS. ACTIONS BY CHINA IN THE LAST SEVERAL YEARS, PARTICULARLY THE

MOST RECENT ONE SETTING UP A PROVISIONAL LEGISLATIVE COUNCIL TO BECOME EFFECTIVE IN JULY, HAVE CAUSED SOME PEOPLE TO BELIEVE THAT CHINA IS ALREADY RETREATING FROM THE GENERAL CONCEPT.

**M.J.:** I'm not so optimistic. In fact, chances look increasingly slim that Hong Kong will enjoy a high degree of autonomy. I think China's actions in recent months, threatening press freedom, setting up a provisional legislature last Dec. 21 — and I would add not a word about such a legislature is contained in either the Joint Declaration of 1984, which is registered at the U.N. as an international treaty, or in the Basic Law — and other steps taken by China, are already greatly undermining any confidence that China will adhere to its fundamental commitments on Hong Kong.

From my recent visits there and conversations with business people, diplomats, legislators and others, I think many in Hong Kong believe restrictions on freedom of information and freedom of expression will have some impact on Hong Kong's ability to function freely and openly economically.

The selection committee has chosen C.H. Tung as chief executive. He has said that the provisional legislature will begin meeting across the border from Hong Kong and will begin preparing laws after July 1, but actually they began their preparation even before the provisional legislature was in place, which means you basically have two competing legislatures.

And what is most worrisome to the Hong Kong Bar Association and many others in Hong Kong, is that some of the initial legislation adopted, such as an anti-subversion law, that is called for under Article 23 in the Basic Law, could criminalize all kinds of activity now protected under international human rights provisions. The revision of the 1991 Bill of Rights of Hong Kong and repeal of its key provisions has already been proposed by the Chinese provisional legislature, as well as restoration of some of the

## F O C U S

most draconian colonial sedition laws. The most fundamental question is, if there is going to be an election, as has been indicated, in a year's time, when will such an election take place? What would be the ground rules?

I think Hong Kong faces a constitutional crisis on the provisional legislature in the next few months. Growing concern among journalists that the self-censorship that has already taken root in much of the Chinese-language press is likely to spread, as well as the possibility that there will be direct action by the Chinese against what they would consider subversive activity, whether that's advocating independence for Tibet or making statements about Taiwan. I mean, Qian Qichen, the Chinese foreign minister, said in October that criticism of Chinese leaders will not be tolerated by the media. That, of course, had a resounding effect in the Hong Kong media.

D.A.: I think the special legislature was a mistake, on the part of the Chinese, and I think it is probably damaging to the confidence in Hong Kong. On the other hand, Ting Chee-hwa has said that he wants to hold elections early in 1998.

Frankly, I am less concerned about the activities of this provisional legislature than I am about, for example, the maintenance and strengthening of the legal system. An independent judiciary and a common law legal system has been the basis for a lot of Hong Kong's prosperity and its openness to outside business activities. The other thing I worry about is corruption.

A.H.: I am concerned about the judiciary and legal practices. All these questions revolve around Chinese intentions, but they also revolve around what Hong Kong used to be before the British, about the time Chris Patten came out, began to change the whole playing field in a way that China — and I do not want to be upholding this point of view of China, but I do think it's worth pointing out — the British violated a number of the agreements by changing the ground rules. There did not used to be freedom of the press in Hong Kong until just a few years ago. The electorate was enormously expanded by the British government. There were no direct elections, I believe, of any of the council members before. There were some indirect elections, but not for all the members.

So the Chinese are reacting against what they say were British violations of some parts of the Basic Law. The British threw the Chinese a bunch of curve balls that have resulted, I'm afraid, in overreaction on China's part.

D.A.: The Chinese have said over and over again that Hong Kong didn't have democracy for 150 years, why all of a sudden now? And they're very suspicious of the British motives in introducing this new democracy.

A.H.: But let's be clear, as well, that much of the basis of China's paranoia is that an open, free, and more democratic Hong Kong could be the basis for social unrest throughout southern China. I mean, there is growing concern about the disparity between rich and poor, the huge populations of migrant laborers flooding into South China, and the problem of corruption, that this is a kind of tinderbox. If Hong Kong enjoys too much openness and political toleration, and even presents a kind of model of democratic rule, that this could be a basis of subversion throughout the region.

This is, I think, related to China's intention to establish a garrison in Hong Kong of 10,000 from the People's Liberation Army as of July 1. Now there is pending before the National People's Congress a draft garrison law that would give them immunity under the Hong Kong court, because they would only be accountable to military tribunals back in Beijing. This is worrisome for a number of reasons, because this law could be used to quell social unrest in Hong Kong, as well as maintain civil order, and with no accountability to the people or institutions of Hong Kong.

M.J.: This is a point for dispute. China, of course, blames Patten for disrupting the through train, as it was known, but the political reality was, following the 1989 massacre in Tiananmen Square, British authorities were under increasing pressure from the population of Hong Kong to provide greater protection, so that the fundamental freedoms in Hong Kong would remain in place, and it was in response to that pressure that Chris Patten introduced these rather limited legislative reforms.

So I think you have to give the British some credit for perhaps doing too little too late, but I certainly wouldn't point to the legislative council as the main culprit. More importantly, what is at stake in Hong Kong really is dependent increasingly on Chinese intentions and their political

## F O C U S

*“The Chinese fear that ... if Hong Kong enjoys too much openness and political toleration, and ... democratic rule, this could be a basis of subversion throughout the region.”*

— ARTHUR HUMMEL, FORMER U.S. AMBASSADOR TO CHINA

will. The British have become a convenient scapegoat for Beijing, and, let's face it, they have a declining level of influence. I think even Gov. Patten himself would acknowledge that.

A.H.: I really think that the Chinese are hypersensitive on issues of sovereignty and democratization, and the British really were pushed into this position.

D.A.: I have talked to Chinese in Hong Kong — that is, PRC-type Chinese — and they said basically at that point, about all they were going to do is just take over the existing system and change the governor. What they wanted to do, I think, was inherit a colony. The British, at the tail end of the whole process, suddenly changed the whole ballgame, and Hong Kong is not going to revert with the colonial structure.

A.H.: In other words, the Chinese expected to inherit not just the colonial structure, but all of the authoritarian aspects of the old colonial system that did not involve freedom of press and freedom of assembly, so the Chinese think, rightly or wrongly, that they were double-crossed.

**Q:** IF THE CHINESE GOVERNMENT CONTINUES TO TRY TO RETURN TO THE PRE-PATTEN STATUS FOR HONG KONG, HOW WILL BUSINESS REACT?

D.A.: Increasingly, Hong Kong's economy is Chinese. By that I mean Hong Kong Chinese. The old British Taipans have now been replaced by extremely wealthy Chinese Taipans, who have very close relationships with Beijing.

Hong Kong's economy is doing extremely well, despite all the uncertainty and concerns. The stock market is booming. The property market, usually a long-term indicator of confidence, has never been higher. Hong Kong is doing just fine. What has happened that is very fundamental about Hong Kong's economy is that it has moved

increasingly away from being a manufacturing economy to a service economy. This is sort of a natural development, but it is now the economic and financial center for all of South China — banking, transportation, insurance, the whole range of a service economy.

**Q:** IS IT POSSIBLE THE INFLUENCE OF A FREE-MARKET ECONOMY, AND AT LEAST SOME POLITICAL FREEDOMS LEFT IN PLACE, MAY INFLUENCE NOT ONLY GUANGDONG PROVINCE BUT MUCH FARTHER INTO CHINA ITSELF?

A.H.: I think the reverse is also true because of the potential for a very great problem for Hong Kong with the erosion of the border. The movement of very rich Chinese and provincial officers and Chinese private quasi-government financial institutions and offices into Hong Kong, taking over more and more and using their influence — as the Chinese would say, their *guangxi* — to get favored positions and to distort the economy in ways that could be very damaging to Hong Kong. We've already seen some of this.

M.J.: I would echo that concern. From the business people I've talked with in Hong Kong recently, there is an optimism with fingers crossed, and the greatest concern is over creeping corruption from across the border and erosion of the rule of law with a gradual strangulation of freedom of information flow.

And the movement of people from the PRC would, over a period of time, threaten to undermine the very base of this thriving economy. On the flip side, I think, as Don has pointed out, it's also true that it's precisely because the economy is so prosperous that perhaps China's more pragmatic leaders will take somewhat of a hands-off attitude, recognizing that if they kill the goose that lays the golden egg, they will pay a price. But it's going to be a constant tradeoff and balancing act.

## F O C U S

**Q:** TO WHAT EXTENT DOES CHINA REALIZE THAT ITS DEPENDENCE ON HONG KONG COULD BE UNDERMINED IF POLITICAL ACTIONS ARE TAKEN THAT UNDERMINE CONFIDENCE IN THE HONG KONG ECONOMY?

**M.J.:** I don't think they do fully comprehend the consequences of their actions. I'm encouraged, however, that some business people in Hong Kong and representatives of foreign-invested companies are trying to send these clear signals back to Beijing now, before July 1, issuing a note of warning and caution, "Be careful. Recognize that there could be enormous ramifications and repercussions for what you're doing." But from what I've heard, the echo back from Beijing thus far has not been very encouraging, that the Chinese leaders really do understand what's at stake, and that China's economic future is inextricably linked to its political future.

**D.A.:** I think among the top leadership, at least, there is very little question that they fully understand the importance of Hong Kong, and Deng Xiaoping himself said he wants to create more Hong Kongs in China.

I think that the process of business talking to the top leadership in China, not just foreign business, but Hong Kong-Chinese businesspeople who can talk straight, has been going on for some time. It's an extremely important process.

**Q:** THE WHOLE IDEA OF TWO SYSTEMS, ONE COUNTRY, WAS WITH TAIWAN IN MIND, NOT HONG KONG; WHAT'S HAPPENED IS THAT IT'S BEING TESTED IN HONG KONG. WHAT IS THE IMPACT GOING TO BE?

**A.H.:** Taiwan's attitude about the mainland is going to be determined in Taiwan by political events in Taiwan, and these are stirring, it seems to me, in an ominous and wrong direction at the moment.

Taiwan's perception of the mainland will be in many respects affected by what goes on in Hong Kong, but since nobody in Taiwan is considering reunifying now with the mainland, nor is the mainland expecting reunification in the near future, this is going to have only long-term effects. There are grave suspicions already among the people in Taiwan about the mainland. Some of these suspicions will be reinforced as the PRC does what it does in Hong Kong.

**D.A.:** If China succeeds in the transition with Hong Kong, it isn't going to have a tremendous effect promoting reunification with Taiwan. If China, however, fails in its transition with Hong Kong, that will have a very strong negative effect on Taiwan's attitude. We have got to be rather careful about analyzing the relationship among Taiwan, Hong Kong and the mainland in terms of traditional Western democratic institutional relationships, because the first people back into China after the Tiananmen massacre were the Taiwanese.

One of the concerns Hong Kong right now has is that if relations between Taiwan and the mainland continue to improve with direct shipping and air links, it's going to cut Hong Kong out as the middle man.

**Q:** LET'S TURN FOR A MOMENT TO THE U.S. CONGRESS, WHICH HAS STRONG SUSPICIONS ABOUT WHAT'S GOING ON IN HONG KONG. ONE LAW REQUIRES THE EXECUTIVE BRANCH TO REPORT ANNUALLY ON THE STATE OF HUMAN RIGHTS, RULE OF LAW, INDEPENDENT JUDICIARY, AND DEMOCRATIC AND FAIR ELECTIONS IN HONG KONG. HOW WILL THE U.S. GOVERNMENT WALK THIS TIGHTROPE BETWEEN GOOD RELATIONS WITH BEIJING — CONSTRUCTIVE ENGAGEMENT — WHILE DISCOURAGING EROSION OF HONG KONG INSTITUTIONS?

**D.A.:** I opposed this legislation. I testified, but obviously didn't have much effect. On the economic side, we have some tremendous interests. There are 37,000 Americans who live in Hong Kong. More than 1,000 American companies are registered there, and we have something like \$14 billion invested in Hong Kong. I think we have a very legitimate and perfectly appropriate way to inform the Chinese that we do have an interest in Hong Kong's continued prosperity and stability.

On the political and human rights side, it's going to be much more difficult. There is relatively little way we can directly influence, but I think one thing that I was a part of, which has been, I think, a contributing element, is trying to help strengthen the rule of law. There have been a number of conferences with the Chinese on the role of the legal society, and I think this is helpful, it's educational. It impresses on them the importance of having a legal structure where the American business community can continue to act, but I don't think there's much we can do directly to influence China's behavior.

## F O C U S

*I think you have to give the British some credit for perhaps doing too little too late, [but they] have become a convenient scapegoat for Beijing, and have a declining level of influence."*

— MIKE JENDRZEJCZYK, D.C. DIRECTOR, HUMAN RIGHTS WATCH/ASIA

M.J.: Fundamentally, the U.S. has a great deal of influence, especially in this current transition period under way in Beijing. The things that China wants most are entry into the WTO [World Trade Organization], permanent MFN, a summit meeting between President Jiang Zemin and President Clinton, those are all potential levers that can be used to encourage China to uphold its fundamental commitments towards Hong Kong. I was encouraged that the administration has yet to set a date for a presidential summit meeting precisely because of the transition in Hong Kong, and I hope that they will continue to put that off.

My organization [Human Rights Watch/Asia] has urged Vice President [Al] Gore to delay his planned trip to Beijing, in light of the fact that constructive engagement has not resulted in any human rights improvements. Quite the opposite. Not only did [former] Secretary [of State Warren] Christopher return from Beijing last November empty-handed, but there's been a steady and continuing deterioration of human rights. We think to reward China and to give the message that this kind of behavior and its actions towards Hong Kong have no repercussions on U.S.-Sino relations, is counterproductive to U.S. interests.

So I think there is a great deal of leverage. The United States should also be acting multilaterally. The G-7 will be meeting in Denver in June, just a matter of weeks before the transition. I would hope the G-7 meeting, which the United States is hosting this year, would result in, at the minimum, a very strong multilateral statement of support for the continuation of Hong Kong's basic freedoms and the rule of law. My understanding is that nobody expects that permanent MFN has a realistic chance of getting anywhere in the Congress this year, in light of this transition of Hong Kong. It is useful to scrutinize China's treatment of Hong Kong by continuing the annual review at least through this year, into next year.

A.H.: I think you overstate the importance of these levers; the American public doesn't understand the very

limited importance they have for the Chinese. We have been conspicuously unable to get multilateral coordination of pressures on China. Nobody follows us on pressures on China. It's quite doubtful in my mind that the Chinese actually want to join the WTO on the terms that we are willing to offer, because the costs for them of opening up their markets would be enormous. They don't know whether they really want to do this. And summit meetings: Jiang Zemin can get along without them.

The United States has had a sharp ambivalence between two goals with China. One is to force them to change, and the other is to try and get along with them. The balance shifted radically toward force right after Tiananmen. We tried all kinds of things, sanctions of various sorts, many of which still exist. They don't get very far. Certainly we haven't gotten very far with human rights.

Now it seems to me in the last year or so, when we were confronted with missiles in the Taiwan Straits, discussions of whether or not the United States might have to go to war with the PRC, over the future of Taiwan, all this has caused a U.S. reevaluation: "Let's try to get along with them." The balance has shifted from pressures and forced changes to trying to get along. Obviously there has to be a balance. The Chinese obviously are not feeling very much the kind of pressures that we are threatening.

D.A.: A frequent observation of my colleagues who have visited China recently is that its economy is booming, that Chinese leaders with whom they've dealt are, in some cases, almost arrogant. This climate is going to make it much more difficult for us to threaten them with, say, holding up a meeting with a trip by Al Gore or a summit meeting between Jiang Zemin and President Clinton.

I agree with Art also on the WTO. We are seen by the Chinese as the principal obstacle to their coming into the WTO on their terms, but if they had to come in on our terms, there's serious disagreement in China as to whether they really would benefit from it.

## F O C U S

**M.J.:** There is a revival of Chinese nationalism that clearly the Chinese authorities are stimulating and encouraging, and a lot of that is directed against the United States. But this is in part because what China wants at a political level, aside from its economic ambitions, is recognition as a great power in the international arena, and in this regard I think its entry into the WTO clearly would be in everyone's long-term interests, for China to become integrated into the global trading system. But if China will not uphold its basic agreements on Hong Kong, is there any assurance that they would follow the rules under the WTO? This is where I think the rule of law and China's reliability as a trading partner is directly linked to its human rights performance.

Whatever the United States does, there certainly is a test now going on, and I think this is to some degree a legacy of Clinton's disastrous backing-down on MFN after he had threatened sanctions that he had no intention of imposing, and then pulled back. The whole way in which that was conducted, whether you agreed with the use of that threat or not, the whole way in which he backed down, I think raised real questions in Beijing whether this administration has any political will. So you've seen a test of wills between the two governments going on ever since then.

On some issues like IRP [intellectual property rights], market access, the United States has taken a very tough bargaining position and it has yielded some results. Certainly this broader tug-of-war will have some impact, I agree, on how the U.S. concerns about Hong Kong will be viewed in Beijing.

**Q:** THE QUESTION AS TO CHINESE CONFIDENCE IN THEIR ABILITY TO PREDICT HOW THE U.S. WILL ACT AND WHETHER THE U.S. ACTS CONSISTENTLY HAS BEEN AN ISSUE. THE VISA FOR LEE TENG-HUI, THE PRESIDENT OF TAIWAN, IS AN EXAMPLE. HOW DOES THE UNITED STATES MAINTAIN, WHATEVER THE STAND, A CONSISTENT POSITION SO THAT CHINA CAN PLAN THEIR STRATEGY ON THE BASIS OF THAT POSITION?

**A.H.:** Your question about predictability of the United States is almost irrelevant. The United States has been unpredictable. Even Clinton has not been able to predict U.S. actions. This naturally raises all kinds of doubts among the Chinese. It contributes to their feeling of self-confidence, on the one hand, in their own economy and their development. On the other hand, they have grave doubts about American intentions.

Even among friends of the United States in China who know us very well there is a feeling that the United States really wants to contain China, hold back its development because of all the sanctions we've placed on them. This causes them to react in a nationalistic and arrogant way, and I like to say that their level of Chinese arrogance is beginning to approach our own.

**D.A.:** I agree completely with Art. Basically the problem, obviously, is that U.S. policy is made in the executive branch, it's made in the legislative branch, and it's covered by the judiciary, and we have tried to explain that to the Chinese a thousand times, and Deng Xiaoping himself said, "Who do you deal with in the U.S. government?" I think that Lee Teng-hui is a case in point. If the executive branch were making the policy, that visa wouldn't have been issued. When the president was told Congress would pass something worse, he decided he'd cut his losses and he'd go ahead and do it. This is the way we make policy, and it is unpredictable. The Chinese are beginning to understand the unpredictability, but they're no better at trying to predict it than we are.

**M.J.:** I agree that American credibility with Beijing is at an all-time low, and I think this affects our ability to make any serious impact on Chinese behavior in all these areas, non-proliferation, trade, human rights and how it goes with regard to Hong Kong. I think the U.S. policy is seen as very reactive, has a very short-time horizon.

The administration has yet to articulate a comprehensive strategy and policy for successfully integrating China into the international system and rules governing behavior in the areas of human rights, non-proliferation, trade. And absent that kind of policy, you are going to get these countervailing tensions with the administration, as I think Art said very well, responding to one set of actors one moment, one crisis one moment. It was Taiwan in '96, it may be Hong Kong in '97, who knows what it will be in '98.

**Q:** THE LEGISLATURE IS PROVISIONAL, AND UNIVERSAL SUFFRAGE IS TO BE IN PLACE BY 2007.

**D.A.:** C.H. Tung has said that he would like to see elections early in 1998, so I would anticipate that there will not be a terribly long period before the first election is held. As far as universal suffrage, 2007 is a fairly long way away to

## F O C U S

*U.S. policy is made in the executive branch, it's made in the legislative branch, and it's covered by the judiciary. ... This is the way we make policy, and it is unpredictable."*

—DON ANDERSON, FORMER CONSUL GENERAL IN HONG KONG

try and predict. I wouldn't rule it out at all, but it's going to depend a lot on political developments in Hong Kong and also political developments in Beijing, and how comfortable Beijing is with the situation in Hong Kong.

**M.J.:** The pro-democracy forces in the legislature are taking a "wait and see" attitude, hoping that C.H. Tung will act in a pragmatic way, that he might even at some point be willing to engage in fruitful dialogue and discussion. There have been some meetings recently, for example, with Martin Lee, the head of the Democrat Party, that won a majority of the seats in the September 1995 elections, but I think it's premature to judge how C.H. Tung will behave.

I guess the concern that I hear in Hong Kong from not only the legislature council members, but others, is that by the time elections take place, if they do take place in 1998, which hopefully they will, the provisional legislature could have done quite a bit of damage by then in terms of the laws that it would enact, for example.

Secondly, the question of how other members of civil society in Hong Kong, the trade union movement, religious organizations, human rights organizations, church groups, a wider range of non-governmental organizations, or NGOs, to use a shorthand, how openly and freely they will be able to function, because though they won't have a direct voice in the government of Hong Kong, the fact that they are able to maintain their independence and freedom of movement and activity is crucial to maintaining the overall political climate in Hong Kong.

**D.A.:** I was really very pleased with the selection of C.H. as the chief executive. Retaining Anson Chan has been welcomed.

When I was in Hong Kong in the late 1980s, C.H. was working very hard to get his company out from the brink of bankruptcy, and he was working seven days a week, and he did succeed. Chinese assistance in that was a factor. How independent he can be, I don't know. I think he very defi-

nately has the best interest of Hong Kong at heart. He will work hard to make Hong Kong work. He's a good executive and he's a very smart individual and a very smart businessman, but to be absolutely honest, if Beijing was to lean on him, I don't know that there's much that can be done.

**Q:** COMMENTS ON THE TRANSITION ITSELF?

**A.H.:** It's going to be a very significant symbolic media event, and I fear that there are quite likely to be provocations of the kind designed to stimulate U.S. overreaction. Some may be financed from Taiwan, which has its own interests in damaging the reputation of the PRC and its treatment of Hong Kong. Some may be stimulated by pro-democracy elements in Hong Kong.

**M.J.:** I don't anticipate any kind of dramatic crackdown. What I think is more likely is a gradual process as China increasingly asserts its control over Hong Kong, a gradual process of erosion of the basic freedoms and institutions. This is, of course, well under way. I don't expect personally that there will be, for example, the imminent arrest of [prodemocracy activist] Martin Lee on July 1, but what I am concerned about is a couple of points. One, the June 4 anniversary [of Tiananmen Square] has always been a very emotional and very important symbol. This coming June's anniversary commemoration will be especially important for the people of Hong Kong.

Secondly, the final meeting of the Hong Kong legislature is set for June 25, before it is abolished officially by the Chinese authorities, I think that's going to be another important symbolic moment that will be marked not only by the media and the legislature. What will happen when thousands of media leave Hong Kong and the international spotlight gradually dissipates? What will happen as the focus of international attention shifts away from Hong Kong? That's what I'm most worried about. ■

# A CITY OF PROSPERITY



JOHN KACIUK

## **F** SUCCESS 'FORMULA': US CAPITALISM WED TO UK RULE OF LAW

---

*By Ross H. Munro*

Few Americans understand the importance of Hong Kong, which evolved from a war-ravaged port of 500,000 destitute residents in 1945 to the prosperous, shining city-state of 6 million it is today. But at the first press conference of President Clinton's second term, he demonstrated he clearly understood the key role that one of the world's most advanced economies, which evolved through a unique combination of personal freedom and economic opportunity, will play in the 21st century. The president's words also underscored why all of America will be watching at midnight on June 30, when the British hand over their Crown Colony to China.

## F O C U S

---

*Hong Kong's success can be defined by the breathtaking combination of a buccaneering, laissez-faire brand of capitalism with the predictability and fairness of the British rule of law.*

---

"I would hope very much that [the Chinese authorities] would look for ways to maximize the continuation not only of the economic system but of the personal freedoms that the people of Hong Kong have enjoyed in making it such an economic engine," he said. Clinton's remarks, and no doubt the question that generated them, were prompted by a spate of heavy-handed actions by mainland China and its local supporters in the early weeks of 1997, as Beijing accelerated its efforts to assert its political power over the island.

Beijing's actions were carried out through the Preparatory Committee and the Provisional Legislature, both effectively PRC tools. These actions in Beijing demolished the conventional wisdom, shared by both optimists and pessimists in the U.S. business community of Hong Kong, that Chinese authorities would make every effort to appear reasonable and moderate in the months leading up to the handover. Even the pessimists who fear that the city-state will gradually but inexorably decline under Chinese rule hadn't expected Beijing and its supporters, so quickly and so unambiguously, to signal their determination to suppress Hong Kong's traditional freedoms. Those signals included:

■ The endorsement by Beijing's handpicked 150-member Preparatory Committee of the repeal or amendment of no fewer than 25 laws protecting Hong Kong's civil liberties. All that remained was

the expected endorsement by the National People's Congress, largely a rubber stamp.

■ The revelation that Beijing's effort to build dossiers on Hong Kong residents is already well advanced. A senior civil servant was fired after reportedly giving Beijing's agents the names of 200,000 residents who had recently received British passports, which would allow them to flee if a political situation deteriorates.

■ The demands of Beijing to send more People's Liberation Army (PLA) troops to Hong Kong well before the handover. Clearly one motive was to intimidate potential demonstrators at what promises to be a huge pro-democracy rally and march in Hong Kong scheduled for the first week of June, the anniversary of the Tiananmen Square massacre.

Most disturbing of all, perhaps, was what didn't happen: Tung Chee-hwa, picked by Beijing as Hong Kong's first chief executive, replacing the British governor, never once whispered his disagreement with Beijing's heavy-handedness. His failure to grasp this opportunity deepened fears that C.H. Tung, as he's best known, was a Beijing puppet incapable of standing up for the people of Hong Kong.

These developments deepened fears, expressed since 1984 when Britain agreed to abandon Hong Kong in 1997, that comrades from the mainland don't understand what makes Hong Kong tick. The comments of President Clinton, another culture and 12 time zones away, clearly are closer to the truth.

**H**ong Kong's success can be attributed to a modest degree to such factors as the blessings of geography as well as political twists and turns in China since 1949.

Above all, it is The Formula that must be credited for Hong Kong's breathtaking success. What is

---

*Ross H. Munro is co-author, with Richard Bernstein, of The Coming Conflict with China, published last month by Alfred A. Knopf. After working for 15 years as a journalist in Beijing, Hong Kong and elsewhere in Asia, in 1990 he became director of the Asia Program of the Foreign Policy Research Institute in Philadelphia.*

## F O C U S

The Formula? It is a combination of a buccaneering and almost laissez-faire brand of capitalism with the stability, predictability and fairness of the British rule of law. There have been few jurisdictions on earth more hospitable to capitalism, yet individual companies have rarely won special favors: The regime in Hong Kong has been self-consciously pro-market, distinct from being pro-business.

The overwhelming majority of Hong Kong's buccaneers were either British or, increasingly as the years progressed, Chinese. Few individual buccaneers themselves were Americans, even though many Americans over the years made a superb living working for them. In recent decades, the core of the American community in Hong Kong has been composed of the well-paid employees of U.S. corporations and financial institutions, as well as information and media companies. These employers, in turn, chose Hong Kong as regional headquarters precisely because of the benefits provided by The Formula.

Nowhere else in Asia have U.S. companies been able to find all the assurances provided by the British rule of law: a place where contracts are fairly enforced; where the Civil Service is overwhelmingly incorruptible; and where a court system is staffed with competent and honest judges who rule fairly and predictably. Hong Kong's low levels of taxation and regulation are also crucial in luring American business. For the United States, Hong Kong is its free port in Asia in every sense: not only can physical shipments of goods move in and out of Hong Kong virtually unhindered and largely untaxed, so can money and information in all its forms.

Indeed, at the height of Hong Kong's golden era — roughly 1975 to 1984 — the colony was a political eye-opener for many American residents for whom "freedom and democracy" had previously been an indivisible idea. Hong Kong was not democratic, but in most ways it was much more free than the United States.

In short, as the experience of the United States in Hong Kong shows, all the ingredients in The Formula were essential to Hong Kong's success. While it's valid and useful for academics or journalists to look separately at how the economy or the legal system or the media may fare in Hong Kong under PRC rule, such exercises give us only limited insight into the future.

Such analyses ignore the synergistic mix of all these ingredients — in short, The Formula — that went into making Hong Kong what it is today.

In recent months I've heard American businessmen in Hong Kong say in one breath that they're fully confident in Hong Kong's future economic prosperity, while expressing in the next — off the record of course — their fear that the Civil Service and the rule of law will deteriorate after the PRC takeover. At best, they're admitting that the PRC and its allies still don't understand The Formula. At worst, they're effectively conceding that Hong Kong's decline is inevitable.

**T**o understand how all the elements of The Formula form a seamless web, let's look at a hypothetical but far from implausible scenario:

As the century draws to a close and Hong Kong begins its third year under PRC rule in the summer of 1999, a cyclical economic slowdown in China worsens and Hong Kong settles into its first serious and prolonged economic downturn since the early 1970s.

The twin pillars of many fortunes made in Hong Kong in recent decades — the stock market and real estate — both crash as they have several times in the past. While veteran Hong Kong businesspeople retrench or stoically lick their wounds, the crashes are nothing less than traumatic for the new breed of wheelers and dealers from China. Since they started making their mark in Hong Kong in the mid-1980s with backing from powerful political and economic interests in the PRC, they have never experienced anything like this. On paper, many of them are wiped out. Even more distressed are their backers in China who had provided initial investment funds by quietly shifting assets from state corporations or by drawing on money they had illicitly deposited in secret overseas bank accounts. Suddenly these powerful people are very upset.

One PRC-backed enterprise, ABC Cargo, is particularly hard hit. Formed to create a new state-of-the-art warehousing and cargo-handling complex in Hong Kong, it has been a red chip company from the outset — with powerful and prestigious backers, both announced and unannounced, from the PRC. With its connections, ABC Cargo seems to be in a perfect position for new cargo-handling to be funnelled its way.



# AFSA CONGRESSIONAL DIRECTORY

105<sup>TH</sup> CONGRESS  
1<sup>ST</sup> SESSION, 1997

AFSA's Executive Committee is pleased to provide this Congressional Directory. The information contained here will help our members speak directly to their elected officials.

American diplomacy in all its forms – this nation's first line of defense – has been non-competitive in the annual resource fight among the non-defense discretionary federal agencies. Congress and the Administration have reduced spending for the "150 International Affairs" Account by 50 percent in real terms from its Cold War high during the last decade. The American flag is being slowly lowered around the world.

In the past four years, 36 diplomatic or consular posts, 10 USIA posts and 28 USAID missions have been closed. Consular, business and public affairs services to Americans have been cut and American leadership opportunities have been lost.

Your help is needed to demonstrate that Americans care about our nation's ability to provide world leadership. Our political leaders must hear from their constituents who believe that advancement and protection of U.S. interests abroad are critical to the nation and that this cannot be done "on the cheap." As Secretary of State Madeleine Albright recently noted, spending on all foreign affairs programs represents only about 1 percent of the federal budget, but " ... that 1 percent may well determine 50 percent of the history that is written about the era."

Your action is needed to demonstrate that a strong and active foreign affairs constituency exists. The job is easy: call or write your elected Congressional representatives. For your convenience, a pull-out letter on page 13 of this directory may be sent directly to your representative or used as a sample for your personal correspondence.

Here are the key elements in contacting your representatives:

- Explain positions clearly and concisely. If referring to specific legislation, give the bill number.
- Be brief. Limit your correspondence to one page, if possible. Postcards are fine.
- Ask for a reply and for your legislator's position.
- Contact legislators only as a private citizen. Official time and resources may not be used.
- Give your name and address.
- Use the proper address and salutation:

Honorable John Smith  
United States Senate  
(Room and Building)  
Washington, D.C. 20510  
Dear Senator Smith:

Honorable John Smith  
United States House of Representatives  
(Room and Building)  
Washington, D.C. 20515  
Dear Representative Smith:

You have a valuable story to tell about the importance of diplomacy in the advancement and protection of U.S. interests around the world. Thank you for acting.

## AMERICAN FOREIGN SERVICE ASSOCIATION

2101 E Street, N.W., Washington, D.C. 20037  
Phone: (202) 338-4045 Fax: (202) 338-6820  
E-mail: [leg@afsa.org](mailto:leg@afsa.org)

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                              | ROOM           | D.C. PHONE<br>(area code 202 +) | FAX NUMBER<br>(area code 202 +) | DISTRICT PHONE | E-MAIL<br>(if available)           |
|-------------------------------------|----------------|---------------------------------|---------------------------------|----------------|------------------------------------|
| <b>ALABAMA (AL)</b>                 |                |                                 |                                 |                |                                    |
| Sen. Sessions, Jeffrey (R)          | B-34 Dirksen   | 224-4124                        | N/A                             | (334) 265-9507 | N/A                                |
| Sen. Shelby, Richard C. (R)         | 110 Hart       | 224-5744                        | 224-3416                        | (205) 759-5047 | senator@shelby.senate.gov          |
| Collahan, Sonny (R-01)              | 2418 Rayburn   | 225-4931                        | 225-0562                        | (205) 690-2811 | callohan@hr.house.gov              |
| Everett, Terry (R-02)               | 208 Cannon     | 225-2901                        | 225-8913                        | (205) 393-2996 | everett@hr.house.gov               |
| Riley, Robert (R-03)                | 1510 Longworth | 225-3261                        | 225-9020                        | (205) 236-5655 | 72074.2330@compuserve.com          |
| Aderholt, Robert (R-04)             | 1007 Longworth | 225-4876                        | 225-1604                        | (205) 734-6043 | N/A                                |
| Cramer, Robert E. (D-05)            | 2416 Rayburn   | 225-4801                        | 225-4392                        | (205) 551-0190 | budmail@hr.house.gov               |
| Bachus, Spencer (R-06)              | 442 Cannon     | 225-4921                        | 225-2082                        | (205) 969-2296 | sbachus@hr.house.gov               |
| Hilliard, Earl F. (D-07)            | 1314 Longworth | 225-2665                        | 226-0772                        | (205) 328-2841 | N/A                                |
| <b>ALASKA (AK)</b>                  |                |                                 |                                 |                |                                    |
| Sen. Murkowski, Frank H. (R)        | 706 Hart       | 224-6665                        | 224-5301                        | (907) 271-3735 | email@murkowski.senate.gov         |
| Sen. Stevens, Ted (R)               | 522 Hart       | 224-3004                        | 224-2354                        | (907) 271-5915 | Senator_Stevens@stevens.senate.gov |
| Young, Donald (R-ALL)               | 2111 Rayburn   | 225-5765                        | 225-5765                        | (907) 586-7400 | dyoung@hr.house.gov                |
| <b>AMERICAN SAMOA (AS)</b>          |                |                                 |                                 |                |                                    |
| Del. Faleomavaega, Eni F.H. (D-ALL) | 2422 Royburn   | 225-8577                        | 225-8757                        | (684) 633-1372 | N/A                                |
| <b>ARIZONA (AZ)</b>                 |                |                                 |                                 |                |                                    |
| Sen. Kyl, Jon (R)                   | 702 Hart       | 224-4521                        | 224-2207                        | (602) 840-1891 | info@kyl.senate.gov                |
| Sen. McCain, Jahn (R)               | 241 Russell    | 224-2235                        | 228-2862                        | (602) 952-2410 | Senator_McCain@mccain.senate.gov   |
| Salmon, Matt (R-01)                 | 115 Cannon     | 225-2635                        | 225-3405                        | (602) 831-2900 | msolmon@hr.house.gov               |
| Pastor, Ed (D-02)                   | 2465 Rayburn   | 225-4065                        | 225-1655                        | (602) 257-9103 | edpastor@hr.house.gov              |
| Stump, Robert (R-03)                | 211 Cannon     | 225-4576                        | 225-6328                        | (602) 379-6923 | N/A                                |
| Shadegg, John (R-04)                | 430 Cannon     | 225-3361                        | 225-3462                        | (602) 263-5300 | jshadegg@hr.house.gov              |
| Kolbe, James T. (R-05)              | 2205 Rayburn   | 225-2542                        | 225-0378                        | (520) 881-3588 | jimkolbe@hr.house.gov              |
| Hayworth, John D. (R-06)            | 1023 Longworth | 225-2190                        | 225-8819                        | (800) 874-0467 | hojworth@hr.house.gov              |
| <b>ARKANSAS (AR)</b>                |                |                                 |                                 |                |                                    |
| Sen. Bumpers, Dale (D)              | 229 Dirksen    | 224-4843                        | 224-6435                        | (501) 324-6286 | senator@bumpers.senate.gov         |
| Sen. Hutchinson, Tim (R)            | 708 Hart       | 224-2353                        | 228-3973                        | (501) 324-6336 | e-mail N/A                         |
| Berry, Marion (D-01)                | 1407 Longworth | 225-4076                        | 225-4654                        | (501) 972-4600 | N/A                                |
| Snyder, Vic (D-02)                  | 1319 Longworth | 225-2506                        | 225-9273                        | (501) 324-5941 | N/A                                |
| Hutchinson, Asa (R-03)              | 1535 Longworth | 225-4301                        | N/A                             | (501) 442-5258 | N/A                                |
| Dickey, Jay (R-04)                  | 2453 Rayburn   | 225-3772                        | 225-1314                        | (501) 623-5800 | jdickey@hr.house.gov               |
| <b>CALIFORNIA (CA)</b>              |                |                                 |                                 |                |                                    |
| Sen. Boxer, Barbara (D)             | 112 Hart       | 224-3553                        | 228-0026                        | (619) 239-3884 | senatar@baxter.senate.gov          |
| Sen. Feinstein, Dianne (D)          | 331 Hart       | 224-3841                        | 228-3954                        | (310) 914-7300 | senator@feinstein.senate.gov       |
| Riggs, Frank (R-01)                 | 1714 Longworth | 225-3311                        | 225-3403                        | (707) 254-7308 | repriggs@hr.house.gov              |
| Herger, Walter W. (R-02)            | 2433 Rayburn   | 225-3076                        | 225-1609                        | (916) 893-8363 | N/A                                |
| Fazio, Vic (D-03)                   | 2113 Rayburn   | 225-5716                        | 225-5141                        | (916) 666-5521 | dcocus@hr.house.gov                |
| Daolittle, John T. (R-04)           | 1526 Longworth | 225-2511                        | 225-5444                        | (916) 786-5560 | jdoolitt@hr.house.gov              |
| Matsui, Robert T. (D-05)            | 2308 Rayburn   | 225-7163                        | 225-0566                        | (916) 498-5600 | ca05@hr.house.gov                  |
| Woolsey, Lynn (D-06)                | 1439 Longworth | 225-5161                        | 225-5163                        | (415) 507-9554 | woolsey@hr.house.gov               |
| Miller, George (D-07)               | 2205 Rayburn   | 225-2095                        | 225-5609                        | (510) 602-1880 | gmiller@hr.house.gov               |
| Pelosi, Nancy (D-08)                | 2457 Rayburn   | 225-4965                        | 225-8259                        | (415) 556-4862 | sfncancy@hr.house.gov              |
| Dellums, Ronold V. (D-09)           | 2108 Rayburn   | 225-2661                        | 225-9817                        | (510) 763-0370 | N/A                                |
| Touscher, Ellen (D-10)              | 1440 Longworth | 225-1880                        | 225-1868                        | (510) 945-8515 | ellent@tauscher.com                |
| Pombo, Richard (R-11)               | 1519 Longworth | 225-1947                        | 226-0861                        | (209) 951-3091 | N/A                                |
| Lantos, Thomas (D-12)               | 2217 Rayburn   | 225-3531                        | 225-7900                        | (415) 342-0300 | talk2tom@hr.house.gov              |
| Stork, Fortney H. (D-13)            | 239 Cannon     | 225-5065                        | 226-3805                        | (510) 494-5852 | petemail@hr.house.gov              |
| Eshoo, Anna G. (D-14)               | 308 Cannon     | 225-8104                        | 225-8890                        | (415) 323-2984 | annagram@hr.house.gov              |
| Campbell, Tam (R-15)                | 2442 Rayburn   | 225-2631                        | 225-6788                        | (408) 371-7337 | campbell@hr.house.gov              |
| Lofgren, Zoe (D-16)                 | 318 Cannon     | 225-3072                        | 225-9460                        | (408) 271-8700 | zoegram@lofgren.house.gov          |
| Farr, Sam (D-17)                    | 1117 Longworth | 225-2861                        | 225-6791                        | (408) 649-3555 | somfarr@hr.house.gov               |
| Condit, Gary (D-18)                 | 2245 Rayburn   | 225-6131                        | 225-0819                        | (209) 383-4455 | gcondit@hr.house.gov               |
| Radanovich, George (R-19)           | 213 Cannon     | 225-4540                        | 225-5274                        | (209) 248-0800 | george@hr.house.gov                |
| Dooley, Calvin M. (D-20)            | 1201 Longworth | 225-3341                        | 225-9308                        | (800) 464-4294 | N/A                                |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                             | ROOM           | D.C. PHONE<br>(oreo code 202 +) | FAX NUMBER<br>(areo code 202 +) | DISTRICT PHONE | E-MAIL<br>(if available)               |
|------------------------------------|----------------|---------------------------------|---------------------------------|----------------|--|
| <b>CALIFORNIA (CON'T)</b>          |                |                                 |                                 |                |  |
| Thomos, William M. (R-21)          | 2208 Rayburn   | 225-2915                        | 225-8798                        | (209) 627-6549 | N/A                                    |
| Copps, Wolter (D-22)               | 1118 Longworth | 225-3601                        | 225-5632                        | (805) 730-7605 | N/A                                    |
| Gollegly, Elton (R-23)             | 2427 Royburn   | 225-5811                        | 225-1100                        | (805) 485-2300 | N/A                                    |
| Shermon, Brod (D-24)               | 1524 Longworth | 225-5911                        | 225-0092                        | (818) 906-0333 | N/A                                    |
| McKeon, Haward P. (R-25)           | 307 Connon     | 225-1956                        | 226-0683                        | (805) 254-2111 | tellbuck@hr.house.gov                  |
| Berman, Haward L. (D-26)           | 2330 Royburn   | 225-4695                        | 225-5279                        | (818) 891-0543 | N/A                                    |
| Rogon, James (R-27)                | 502 Connon     | 225-4176                        | 226-1279                        | (818) 792-6168 | N/A                                    |
| Dreier, David (R-28)               | 237 Connon     | 225-2305                        | 225-7018                        | (818) 339-9078 | CyberRep@mail.house.gov                |
| Waxmon, Henry A. (D-29)            | 2204 Rayburn   | 225-3976                        | 225-4099                        | (213) 651-1040 | N/A                                    |
| Becerra, Xavier (D-30)             | 1119 Longworth | 225-6235                        | 225-2202                        | (213) 550-8962 | N/A                                    |
| Mortinez, Matthew G. (D-31)        | 2234 Rayburn   | 225-5464                        | 225-4467                        | (818) 458-4524 | N/A                                    |
| Dixon, Julian C. (D-32)            | 2252 Rayburn   | 225-7084                        | 225-4091                        | (213) 678-5424 | N/A                                    |
| Roybol-Allord, Lucille (D-33)      | 2435 Royburn   | 225-1766                        | 226-0350                        | (213) 628-9230 | N/A                                    |
| Torres, Esteban E. (D-34)          | 2269 Royburn   | 225-5256                        | 225-9711                        | (310) 695-0702 | orcoiris@hr.house.gov                  |
| Waters, Moxine (D-35)              | 2344 Royburn   | 225-2201                        | 225-7584                        | (213) 757-8900 | N/A                                    |
| Horman, Jone (D-36)                | 325 Connon     | 225-8220                        | 226-0684                        | (310) 348-8220 | jharman@hr.house.gov                   |
| Millender-McDonold, Juonita (D-37) | 419 Connon     | 225-7924                        | 225-7926                        | (310) 884-9989 | N/A                                    |
| Horn, Steve (R-38)                 | 438 Cannon     | 225-6676                        | 226-1012                        | (310) 425-1336 | stephen.horn@mail.house.gov            |
| Royce, Ed (R-39)                   | 1133 Longworth | 225-4111                        | 226-0335                        | (714) 992-8081 | N/A                                    |
| Lewis, Jerry (R-40)                | 2112 Royburn   | 225-5861                        | 225-6498                        | (909) 862-6030 | khuiskes@hr.house.gov                  |
| Kim, Joy C. (R-41)                 | 227 Connon     | 225-3201                        | 226-1485                        | (714) 572-8574 | N/A                                    |
| Brown, Gerge E., Jr. (D-42)        | 2300 Rayburn   | 225-6161                        | 225-8671                        | (909) 825-2472 | tolk2geb@hr.house.gov                  |
| Colvert, Kenneth (R-43)            | 1034 Longworth | 225-1986                        | 225-2004                        | (909) 784-4300 | N/A                                    |
| Bono, Sonny (R-44)                 | 2207 Royburn   | 225-5330                        | 225-2961                        | (619) 320-1076 | N/A                                    |
| Rohrobacher, Dana (R-45)           | 2338 Rayburn   | 225-2415                        | 225-7067                        | (714) 847-2433 | sjohnso4@hr.house.gov                  |
| Sonchez, Loretto (D-46)            | 1529 Longworth | 225-2965                        | 225-2762                        | (714) 836-1945 | co46cd@earthlink.net                   |
| Cox, Christopher (R-47)            | 2402 Royburn   | 225-5611                        | 225-9177                        | (714) 756-2244 | chriscax@hr.house.gov                  |
| Pockord, Ronold (R-48)             | 2372 Royburn   | 225-3906                        | 225-0134                        | (619) 631-1364 | ockord@hr.house.gov                    |
| Bilbroy, Brion (R-49)              | 1530 Longworth | 225-2040                        | 225-2042                        | (619) 291-1430 | bilbroy@hr.house.gov                   |
| Filner, Bob (D-50)                 | 330 Connon     | 225-8045                        | 225-9073                        | (619) 422-5963 | N/A                                    |
| Cunninghom, Rondy (R-51)           | 2238 Royburn   | 225-5452                        | 225-2558                        | (619) 737-8438 | N/A                                    |
| Hunter, Duncon L. (R-52)           | 2265 Rayburn   | 225-5672                        | 225-0235                        | (619) 579-3001 | N/A                                    |
| <b>COLORADO (CO)</b>               |                |                                 |                                 |                |  |
| Sen. Allord, Woyne (R)             | 716 Hort       | 224-5941                        | 224-6471                        | (970) 522-1788 | N/A                                    |
| Sen. Compbell, Ben Nighthorse (R)  | 380 Russell    | 224-5852                        | 224-1933                        | (303) 241-6631 | N/A                                    |
| DeGette, Diono (D-01)              | 1404 Longworth | 225-4431                        | 225-5842                        | (303) 866-1230 | N/A                                    |
| Skoggs, Dovid E. (D-02)            | 1124 Longworth | 225-2161                        | 226-3806                        | (303) 650-7886 | skaggs@hr.house.gov                    |
| McInnis, Scott (R-03)              | 215 Connon     | 225-4761                        | 226-0622                        | (970) 245-7107 | N/A                                    |
| Schoffer, Robert (R-04)            | 212 Connon     | 225-4676                        | 225-8630                        | (719) 384-7370 | N/A                                    |
| Hefley, Joel (R-05)                | 2230 Rayburn   | 225-4422                        | 225-1942                        | (719) 520-0055 | N/A                                    |
| Schoefer, Doniel (R-06)            | 2160 Royburn   | 225-7882                        | 225-7885                        | (303) 762-8890 | schoefer@hr.house.gov                  |
| <b>CONNECTICUT (CT)</b>            |                |                                 |                                 |                |  |
| Sen. Dodd, Christopher J. (D)      | 444 Russell    | 224-2823                        | 224-1083                        | (860) 258-6940 | sen_dodd@dodd.senote.gov               |
| Sen. Lieberman, Joseph I. (D)      | 316 Hart       | 224-4041                        | 224-9750                        | (860) 549-8463 | senator_liebermon@liebermon.senote.gov |
| Kennelly, Borboro B. (D-01)        | 201 Connon     | 225-2265                        | 225-1031                        | (860) 278-8888 | N/A                                    |
| Gejdenson, Somuel (D-02)           | 1401 Longworth | 225-2076                        | 225-4977                        | (203) 886-0139 | bozroh@hr.house.gov                    |
| DeLouro, Roso (D-03)               | 436 Connon     | 225-3661                        | 225-4890                        | (203) 562-3718 | N/A                                    |
| Shoys, Christopher (R-04)          | 1502 Longworth | 225-5541                        | 225-9629                        | (203) 579-5870 | cshoys@hr.house.gov                    |
| Moloney, James (D-05)              | 1213 Longworth | 225-3822                        | 225-5085                        | (203) 573-1418 | N/A                                    |
| Johnson, Noncy L. (R-06)           | 343 Connon     | 225-4476                        | 225-4488                        | (860) 223-8412 | N/A                                    |
| <b>DELAWARE (DE)</b>               |                |                                 |                                 |                |  |
| Sen. Biden, Joseph R., Jr. (D)     | 221 Russell    | 224-5042                        | 224-0139                        | (302) 573-6345 | senator_biden.senote.gov               |
| Sen. Roth, William V., Jr. (R)     | 104 Hort       | 224-2441                        | 228-0354                        | (302) 573-6291 | N/A                                    |
| Castle, Michael N. (R-ALL)         | 1227 Longworth | 225-4165                        | 225-2291                        | (302) 428-1902 | delaware@hr.house.gov                  |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                              | ROOM           | D.C. PHONE<br>(oreo code 202 +) | FAX NUMBER<br>(oreo code 202 +) | DISTRICT PHONE | E-MAIL<br>(if ovoidable)               |
|-------------------------------------|----------------|---------------------------------|---------------------------------|----------------|--|
| <b>DISTRICT OF COLUMBIA (DC)</b>    |                |                                 |                                 |                |  |
| Del. Norton, Eleanor Holmes (D-ALL) | 1424 Longworth | 225-8050                        | 225-3002                        | (202) 783-5065 | N/A                                    |
| <b>FLORIDA (FL)</b>                 |                |                                 |                                 |                |  |
| Sen. Grohom, Robert (D)             | 524 Hart       | 224-3041                        | 224-2237                        | (305) 536-7293 | bob_grohom@grohom.senate.gov           |
| Sen. Mock, Connie (R)               | 517 Hort       | 224-5274                        | 224-8022                        | (813) 275-6252 | connie@mock.senate.gov                 |
| Scorborough, Joe (R-01)             | 127 Cannon     | 225-4136                        | 225-5785                        | (904) 479-1183 | FL01@hr.house.gov                      |
| Boyd, Allen (D-02)                  | 1237 Longworth | 225-5235                        | 225-1586                        | (904) 785-0812 | N/A                                    |
| Brown, Corrine (D-03)               | 1610 Longworth | 225-0123                        | 225-2256                        | (904) 872-0656 | N/A                                    |
| Fowler, Tillie (R-04)               | 109 Cannon     | 225-2501                        | 225-9318                        | (904) 739-6600 | N/A                                    |
| Thurmon, Koren (D-05)               | 440 Cannon     | 225-1002                        | 226-0329                        | (904) 336-6614 | thurmon@hr.house.gov                   |
| Steorns, Clifford B. (R-06)         | 2352 Royburn   | 225-5744                        | 225-3973                        | (904) 326-8285 | csteorns@hr.house.gov                  |
| Mico, John L. (R-07)                | 106 Cannon     | 225-4035                        | 226-0821                        | (407) 860-1499 | mico@hr.house.gov                      |
| McCullum, William (R-08)            | 2266 Royburn   | 225-2176                        | 225-0999                        | (407) 872-1962 | N/A                                    |
| Bilirokis, Michael (R-09)           | 2369 Royburn   | 225-5755                        | 225-4085                        | (813) 441-3721 | fl09@hr.house.gov                      |
| Young, C. W. Bill (R-10)            | 2407 Royburn   | 225-5961                        | 225-9764                        | (813) 893-3191 | N/A                                    |
| Dovis, James (D-11)                 | 327 Cannon     | 225-3376                        | 225-8016                        | (813) 870-2101 | N/A                                    |
| Conody, Charles T. (R-12)           | 2432 Royburn   | 225-1252                        | 225-2279                        | (813) 688-2651 | conody@hr.house.gov                    |
| Miller, Don (R-13)                  | 102 Cannon     | 225-5015                        | 226-0828                        | (941) 951-6643 | miller13@hr.house.gov                  |
| Goss, Porter J. (R-14)              | 108 Cannon     | 225-2536                        | 225-6820                        | (941) 774-8060 | N/A                                    |
| Weldon, Dove (R-15)                 | 216 Cannon     | 225-3671                        | 225-9039                        | (407) 632-1776 | fl015@hr.house.gov                     |
| Foley, Mork (R-16)                  | 113 Cannon     | 225-5792                        | 225-1860                        | (407) 627-6192 | N/A                                    |
| Meek, Corrie (D-17)                 | 401 Cannon     | 225-4506                        | 226-0777                        | (305) 381-9541 | N/A                                    |
| Ros-Lehtinen, Illeana (R-18)        | 2240 Royburn   | 225-3931                        | 225-5620                        | (305) 262-1800 | N/A                                    |
| Wexler, Robert (D-19)               | 1609 Longworth | 225-3001                        | 225-8791                        | (407) 732-4000 | exler1996@aol.com                      |
| Deutsch, Peter (D-20)               | 204 Cannon     | 225-7931                        | 225-8456                        | (954) 437-3936 | deutsch@hr.house.gov                   |
| Dioz-Bolort, Lincoln (R-21)         | 404 Cannon     | 225-4211                        | 225-8576                        | (305) 470-8555 | N/A                                    |
| Show, E. Cloy, Jr. (R-22)           | 2408 Royburn   | 225-3026                        | 225-8398                        | (407) 832-3007 | N/A                                    |
| Hostings, Alcee L. (D-23)           | 1039 Longworth | 225-1313                        | 225-0690                        | (407) 684-0565 | hostings@hr.house.gov                  |
| <b>GEORGIA (GA)</b>                 |                |                                 |                                 |                |  |
| Sen. Cleland, Mox (D)               | 463 Dirksen    | 224-3521                        | 224-0072                        | (770) 462-9696 | N/A                                    |
| Sen. Coverdell, Poul (R)            | 200 Russell    | 224-3643                        | 228-3783                        | (404) 347-2202 | senator_coverdell@coverdell.senate.gov |
| Kingston, Jock (R-01)               | 1507 Longworth | 225-5831                        | 226-2269                        | (912) 489-8797 | N/A                                    |
| Bishop, Sonford (D-02)              | 1433 Longworth | 225-3631                        | 225-2203                        | (912) 995-3991 | N/A                                    |
| Collins, Michael (R-03)             | 1131 Longworth | 225-5901                        | 225-2515                        | (706) 327-7228 | rep3moc@hr.house.gov                   |
| McKinney, Cynthia (D-04)            | 124 Cannon     | 225-1605                        | 226-0691                        | (912) 652-4118 | N/A                                    |
| Lewis, John (D-05)                  | 229 Cannon     | 225-3801                        | 225-0351                        | (404) 659-0116 | N/A                                    |
| Gingrich, Newton (R-06)             | 2428 Royburn   | 225-4501                        | 225-4656                        | (770) 565-6398 | georgio6@hr.house.gov                  |
| Borr, Bob (R-07)                    | 1130 Longworth | 225-2931                        | 225-0473                        | (770) 429-1776 | bborr@hr.house.gov                     |
| Chombliss, Soxby (R-08)             | 1019 Longworth | 225-6531                        | 225-7719                        | (912) 475-0665 | soxby@hr.house.gov                     |
| Deol, Nothor (R-09)                 | 1406 Longworth | 225-5211                        | 225-8272                        | (706) 226-5320 | N/A                                    |
| Norwood, Charles (R-10)             | 1707 Longworth | 225-4101                        | 226-1466                        | (706) 733-7066 | go10@hr.house.gov                      |
| Linder, John (R-11)                 | 1005 Longworth | 225-4272                        | 225-4696                        | (770) 936-9400 | jlinder@hr.house.gov                   |
| <b>GUAM (GU)</b>                    |                |                                 |                                 |                |  |
| Del. Underwood, Robert A. (D-ALL)   | 424 Cannon     | 225-1188                        | 226-0341                        | (671) 477-4272 | guomtdc@hr.house.gov                   |
| <b>HAWAII (HI)</b>                  |                |                                 |                                 |                |  |
| Sen. Akoko, Doniel (D)              | 720 Hort       | 224-6361                        | 224-2126                        | (808) 541-2534 | N/A                                    |
| Sen. Inouye, Daniel K. (D)          | 722 Hort       | 224-3934                        | 224-6747                        | (808) 541-2542 | senator@inouye.senate.gov              |
| Abercrombie, Neil (D-01)            | 1233 Longworth | 225-2726                        | 225-4580                        | (808) 541-2570 | neil@abercrombie.house.gov             |
| Mink, Patsy T. (D-02)               | 2135 Royburn   | 225-4906                        | 225-4987                        | (808) 541-1986 | N/A                                    |
| <b>IDAHO (ID)</b>                   |                |                                 |                                 |                |  |
| Sen. Croig, Lorry E. (R)            | 313 Hort       | 224-2752                        | 228-1067                        | (208) 342-7985 | lorry_croig@croig.senate.gov           |
| Sen. Kempthorne, Dirk (R)           | 367 Dirksen    | 224-6142                        | 224-5893                        | (208) 334-1776 | dirk_kempthorne@kempthorne.senate.gov  |
| Chenoweth, Helen (R-01)             | 1727 Longworth | 225-6611                        | 225-3029                        | (208) 336-9831 | oskhelen@hr.house.gov                  |
| Cropo, Michael D. (R-02)            | 437 Cannon     | 225-5531                        | N/A                             | (208) 236-6734 | N/A                                    |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                        | ROOM           | D.C. PHONE<br>(oreo code 202 +) | FAX NUMBER<br>(oreo code 202 +) | DISTRICT PHONE | E-MAIL<br>(if available)           |
|-------------------------------|----------------|---------------------------------|---------------------------------|----------------|------------------------------------|
| <b>ILLINOIS (IL)</b>          |                |                                 |                                 |                |                                    |
| Sen. Maseley-Broun, Carol (D) | 320 Hart       | 224-2854                        | 228-1318                        | (312) 353-5420 | senatar@maseley-braun.senote.gov   |
| Sen. Durbin, Richard (D)      | 267 Russell    | 224-2152                        | 224-0868                        | (312) 353-5420 | N/A                                |
| Rush, Babby L. (D-01)         | 131 Connon     | 225-4372                        | 226-0333                        | (312) 224-6500 | brush@hr.house.gov                 |
| Jackson, Jesse Jr. (D-02)     | 313 Cannon     | 225-0773                        | 225-0899                        | (708) 798-6000 | N/A                                |
| Lipinski, William O. (D-03)   | 1501 Longworth | 225-5701                        | 225-3392                        | (312) 886-0481 | N/A                                |
| Gutierrez, Luis V. (D-04)     | 2438 Royburn   | 225-8203                        | 225-7810                        | (312) 509-0999 | luisg@hr.house.gov                 |
| Blagojevich, Rad (D-05)       | 501 Cannan     | 225-4061                        | 225-3128                        | (312) 588-2288 | N/A                                |
| Hyde, Henry J. (R-06)         | 2110 Rayburn   | 225-4561                        | 226-1240                        | (630) 832-5950 | N/A                                |
| Dovis, Doniel (D-07)          | 1218 Langwarth | 225-5006                        | 225-8396                        | (312) 353-5754 | N/A                                |
| Crone, Philip M. (R-08)       | 233 Connon     | 225-3711                        | 225-7830                        | (708) 265-9000 | N/A                                |
| Yates, Sidney R. (D-09)       | 2109 Royburn   | 225-2111                        | 225-3493                        | (312) 353-4596 | N/A                                |
| Parter, John E. (R-10)        | 2373 Rayburn   | 225-4835                        | N/A                             | (847) 392-0303 | N/A                                |
| Weller, Gerold (R-11)         | 130 Connon     | 225-3635                        | 225-4447                        | (815) 941-0096 | jweller@hr.house.gov               |
| Costello, Jerry F. (D-12)     | 2454 Royburn   | 225-5661                        | 225-0285                        | (618) 233-8026 | jfcil12@hr.house.gov               |
| Fowell, Morris W. (R-13)      | 2368 Royburn   | 225-3515                        | 225-9420                        | (708) 655-2052 | hfowell@hr.house.gov               |
| Hastert, J. Dennis (R-14)     | 2241 Rayburn   | 225-2976                        | 225-0697                        | (708) 406-1114 | dhostert@hr.house.gov              |
| Ewing, Thomos (R-15)          | 2417 Rayburn   | 225-2371                        | 225-8071                        | (217) 431-8230 | N/A                                |
| Monzullo, Donald (R-16)       | 409 Cannon     | 225-5676                        | 225-5284                        | (815) 356-9800 | N/A                                |
| Evans, Lone (D-17)            | 2335 Rayburn   | 225-5905                        | 225-5396                        | (309) 793-5760 | N/A                                |
| LoHood, Roy (R-18)            | 329 Connon     | 225-6201                        | 225-9461                        | (309) 671-7027 | lohoo18@hr.house.gov               |
| Poshord, Glendol W. (D-19)    | 2334 Royburn   | 225-5201                        | 225-1541                        | (217) 342-7220 | N/A                                |
| Shimkus, John (R-20)          | 513 Royburn    | 225-5271                        | 225-0170                        | (217) 744-2020 | shimkus@midwest.net                |
| <b>INDIANA (IN)</b>           |                |                                 |                                 |                |                                    |
| Sen. Coots, Doniel R. (R)     | 404 Russell    | 224-5623                        | 228-4137                        | (910) 626-3060 | N/A                                |
| Sen. Lugar, Richard G. (R)    | 306 Hort       | 224-4814                        | 228-0360                        | (317) 226-5555 | lugar@iquest.net                   |
| Visclosky, Peter J. (D-01)    | 2313 Rayburn   | 225-2461                        | 225-2493                        | (219) 884-1177 | N/A                                |
| McIntosh, David (R-02)        | 1208 Langwarth | 225-3021                        | 225-8140                        | (518) 374-4547 | cintosh@hr.house.gov               |
| Roemer, Timothy (D-03)        | 2348 Rayburn   | 225-3915                        | 225-6798                        | (219) 288-3301 | traemer@hr.house.gov               |
| Souder, Mork (R-04)           | 418 Cannan     | 225-4436                        | 225-3479                        | (219) 424-3041 | souder@hr.house.gov                |
| Buyer, Steve (R-05)           | 326 Connon     | 225-5037                        | N/A                             | (317) 454-7551 | N/A                                |
| Burton, Doniel (R-06)         | 2185 Royburn   | 225-2276                        | 225-0016                        | (317) 848-0201 | N/A                                |
| Peose, Edward (R-07)          | 226 Connon     | 225-5805                        | 225-1649                        | (812) 238-1619 | N/A                                |
| Hastetter, Jahn (R-08)        | 431 Connon     | 225-4636                        | 225-4688                        | (812) 465-6484 | johnhost@hr.house.gov              |
| Homilton, Lee (D-09)          | 2314 Royburn   | 225-5315                        | 225-1101                        | (812) 288-3999 | homilton@hr.house.gov              |
| Corson, Julio (D-10)          | 1541 Longworth | 225-4011                        | 226-4093                        | (317) 236-0810 | N/A                                |
| <b>IOWA (IA)</b>              |                |                                 |                                 |                |                                    |
| Sen. Grossley, Charles E. (R) | 135 Hort       | 224-3744                        | 224-6020                        | (319) 232-6657 | chuck_grossley@grossley.senote.gov |
| Sen. Harkin, Thomos (D)       | 531 Hart       | 224-3254                        | 224-9369                        | (319) 393-6374 | tom_harkin@harkin.senate.gov       |
| Leach, James (R-01)           | 2186 Royburn   | 225-6576                        | 226-1278                        | (319) 363-4773 | tolk2jim@hr.house.gov              |
| Nussle, James Allen (R-02)    | 303 Connon     | 225-2911                        | 225-9129                        | (319) 235-1109 | nussleio@hr.house.gov              |
| Boswell, Leonard (D-03)       | 1029 Langwarth | 225-3806                        | 225-6973                        | (515) 961-0591 | N/A                                |
| Ganske, Greg (R-04)           | 1108 Langwarth | 225-4426                        | 225-3193                        | (515) 284-4634 | gonske@hr.house.gov                |
| Lothom, Tom (R-05)            | 516 Connan     | 225-5476                        | 225-3301                        | (712) 737-8708 | lothom@hr.house.gov                |
| <b>KANSAS (KS)</b>            |                |                                 |                                 |                |                                    |
| Sen. Brownback, Som (R)       | 141 Hort       | 224-6521                        | N/A                             | (913) 233-2503 | N/A                                |
| Sen. Roberts, Pot (R)         | 116 Dirksen    | 224-4774                        | 224-3514                        | (316) 665-6138 | N/A                                |
| Moron, Jerry (R-01)           | 1217 Longworth | 225-2715                        | 225-5375                        | (913) 877-2454 | N/A                                |
| Ryun, James (R-02)            | 511 Connon     | 225-6601                        | 225-2983                        | (913) 233-2503 | N/A                                |
| Snowborger, Vincent (R-03)    | 509 Connon     | 225-2865                        | 225-0554                        | (913) 397-0500 | vince@microlink.net                |
| Tiohrt, Todd (R-04)           | 428 Connan     | 225-6216                        | 225-5398                        | (316) 262-8992 | tiohrt@hr.house.gov                |
| <b>KENTUCKY (KY)</b>          |                |                                 |                                 |                |                                    |
| Sen. Ford, Wendell H. (D)     | 173A Russell   | 224-4343                        | 224-0046                        | (502) 582-6251 | wendell_ford@ford.senote.gov       |
| Sen. McConnell, Mitch (R)     | 361A Russell   | 224-2541                        | 224-2499                        | (502) 582-6304 | senator@mcconnell.senote.gov       |
| Whitfield, Edward (R-01)      | 236 Connon     | 225-3115                        | 225-2169                        | (502) 885-8079 | edky01@hr.house.gov                |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                        | ROOM           | D.C. PHONE<br>(area code 202 +) | FAX NUMBER<br>(area code 202 +) | DISTRICT PHONE | E-MAIL<br>(if available)    |
|-------------------------------|----------------|---------------------------------|---------------------------------|----------------|-----------------------------|
| <b>KENTUCKY (CONT'D)</b>      |                |                                 |                                 |                |                             |
| Lewis, Ron (R-02)             | 223 Cannon     | 225-3501                        | 226-2019                        | (502) 765-4360 | N/A                         |
| Northrup, Anne (R-03)         | 1004 Longworth | 225-5401                        | 225-3511                        | (502) 582-5129 | N/A                         |
| Bunning, James (R-04)         | 2437 Rayburn   | 225-3465                        | 225-0003                        | (502) 222-2188 | bunning4@hr.house.gov       |
| Rogers, Harold (R-05)         | 2468 Rayburn   | 225-4601                        | 225-0940                        | (606) 439-0794 | N/A                         |
| Baesler, Scotty (D-06)        | 2463 Rayburn   | 225-4706                        | 225-2122                        | (606) 253-1124 | baesler@hr.house.gov        |
| <b>LOUISIANA (LA)</b>         |                |                                 |                                 |                |                             |
| Sen. Breaux, John B. (D)      | 516 Hart       | 224-4623                        | 228-2577                        | (504) 382-2050 | senator@breaux.senate.gov   |
| Sen. Landrieu, Mary (D)       | 825 Hart       | 224-5824                        | N/A                             | (504) 524-3669 | N/A                         |
| Livingston, Robert (R-01)     | 2406 Rayburn   | 225-3015                        | 225-0739                        | (504) 589-2753 | N/A                         |
| Jefferson, William (D-02)     | 240 Cannon     | 225-6636                        | 225-1988                        | (504) 589-2274 | N/A                         |
| Tauzin, William J. (R-03)     | 2183 Rayburn   | 225-4031                        | 225-0563                        | (504) 621-8490 | N/A                         |
| McCrery, James (R-04)         | 2104 Rayburn   | 225-2777                        | 225-8039                        | (318) 388-6105 | mccrery@hr.house.gov        |
| Caoksey, John (R-05)          | 317 Cannon     | 225-8490                        | 225-8959                        | (318) 388-6105 | N/A                         |
| Baker, Richard H. (R-06)      | 434 Cannon     | 225-3901                        | 225-7313                        | (318) 238-5443 | N/A                         |
| John, Christopher (D-07)      | 1504 Longworth | 225-2031                        | 225-1175                        | (318) 233-4773 | N/A                         |
| <b>MAINE (ME)</b>             |                |                                 |                                 |                |                             |
| Sen. Collins, Susan (R)       | B40-4 Dirksen  | 224-2523                        | 224-2693                        | (207) 942-9600 | N/A                         |
| Sen. Snowe, Olympia (R)       | 495 Russell    | 224-5344                        | 224-1946                        | (207) 874-0883 | Olympia@snowe.senate.gov    |
| Allen, Thomas (D-01)          | 630 Cannon     | 225-6116                        | 225-3353                        | (207) 774-9696 | TamAllen96@neis.net         |
| Baldacci, John (D-02)         | 1740 Longworth | 225-6306                        | 225-8297                        | (207) 942-6935 | baldacci@hr.house.gov       |
| <b>MARYLAND (MD)</b>          |                |                                 |                                 |                |                             |
| Sen. Mikulski, Barbara A. (D) | 709 Hart       | 224-4654                        | 224-8858                        | (410) 546-7711 | senator@mikulski.senate.gov |
| Sen. Sarbanes, Paul S. (D)    | 309 Hart       | 224-4524                        | 224-1651                        | (410) 962-4436 | senator@sarbanes.senate.gov |
| Gilchrest, Wayne T. (R-01)    | 332 Cannon     | 225-5311                        | 225-0254                        | (410) 778-9407 | N/A                         |
| Ehrlich, Bob (R-02)           | 315 Cannon     | 225-3061                        | 225-4251                        | (410) 337-7222 | ehrich@hr.house.gov         |
| Cardin, Benjamin L. (D-03)    | 104 Cannon     | 225-4016                        | 225-9219                        | (410) 529-4152 | cardin@hr.house.gov         |
| Wynn, Albert R. (D-04)        | 407 Cannon     | 225-8699                        | 225-8714                        | (202) 773-4094 | alwynn@hr.house.gov         |
| Hoyer, Steny H. (D-05)        | 1705 Longworth | 225-4131                        | 225-4300                        | (301) 843-1577 | N/A                         |
| Bartlett, Roscoe G. (R-06)    | 322 Cannon     | 225-2721                        | 225-2193                        | (301) 797-6043 | N/A                         |
| Cummings, Elijah (D-07)       | 1632 Longworth | 225-4741                        | 225-3178                        | (410) 367-1900 | N/A                         |
| Morella, Constance (R-08)     | 2228 Rayburn   | 225-5341                        | 225-1389                        | (301) 424-3501 | N/A                         |
| <b>MASSACHUSETTS (MA)</b>     |                |                                 |                                 |                |                             |
| Sen. Kennedy, Edward M. (D)   | 315 Russell    | 224-4543                        | 224-2417                        | (617) 565-3170 | senatar@kennedy.senate.gov  |
| Sen. Kerry, John F. (D)       | 421 Russell    | 224-2742                        | 224-8525                        | (617) 565-8519 | john_kerry@kerry.senate.gov |
| Olver, John W. (D-01)         | 1027 Longworth | 225-5335                        | 226-1224                        | (413) 532-7010 | olver@hr.house.gov          |
| Neal, Richard E. (D-02)       | 2236 Rayburn   | 225-5601                        | 225-8112                        | (413) 785-0325 | wtranghe@hr.house.gov       |
| McGovern, James (D-03)        | 512 Cannon     | 225-6101                        | 225-2217                        | (508) 675-3400 | N/A                         |
| Frank, Barney (D-04)          | 2210 Rayburn   | 225-5931                        | 225-0182                        | (508) 332-3920 | N/A                         |
| Meehan, Martin T. (D-05)      | 2434 Rayburn   | 225-3411                        | 226-0771                        | (508) 459-0101 | mtmeehan@hr.house.gov       |
| Tierney, John (D-06)          | 120 Cannon     | 225-8020                        | 225-8037                        | (508) 532-8500 | tierney@usa1.com            |
| Markey, Edward J. (D-07)      | 2133 Rayburn   | 225-2836                        | 226-0340                        | (617) 396-2900 | N/A                         |
| Kennedy II, Joseph P. (D-08)  | 2242 Rayburn   | 225-5111                        | 225-9322                        | (617) 445-1281 | N/A                         |
| Mookley, John Joseph (D-09)   | 235 Cannon     | 225-8273                        | 225-3984                        | (508) 586-5555 | jmookley@hr.house.gov       |
| Delahunt, William (D-10)      | 1517 Longworth | 225-3111                        | 225-2212                        | (617) 770-3700 | N/A                         |
| <b>MICHIGAN (MI)</b>          |                |                                 |                                 |                |                             |
| Sen. Abraham, Spencer (R)     | 245 Dirksen    | 224-4822                        | 224-8834                        | (616) 456-2592 | michigan@abraham.senate.gov |
| Sen. Levin, Carl (D)          | 459 Russell    | 224-6221                        | 224-1388                        | (517) 354-5520 | senator@levin.senate.gov    |
| Stupak, Bart (D-01)           | 211 Cannon     | 225-4735                        | 225-4744                        | (517) 356-0690 | stupok@hr.house.gov         |
| Hoekstra, Peter (R-02)        | 1122 Longworth | 225-4401                        | 226-0779                        | (616) 775-0050 | usavoic@hr.house.gov        |
| Ehlers, Vernon (R-03)         | 1717 Longworth | 225-3831                        | 225-5144                        | (616) 451-8383 | congehrl@hr.house.gov       |
| Camp, David Lee (R-04)        | 137 Cannon     | 225-3561                        | 225-9679                        | (517) 366-4922 | davecamp@hr.house.gov       |
| Barcia, James A. (D-05)       | 2419 Rayburn   | 225-8171                        | 225-2168                        | (517) 754-6075 | jbarcia@hr.house.gov        |
| Upton, Frederick S. (R-06)    | 2333 Rayburn   | 225-3761                        | 225-4986                        | (616) 982-1986 | talk2fsu@hr.house.gov       |
| Smith, Nick (R-07)            | 306 Cannon     | 225-6276                        | 225-6281                        | (517) 543-0055 | repsmith@hr.house.gov       |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                        | ROOM           | D.C. PHONE<br>(area code 202 +) | FAX NUMBER<br>(area code 202 +) | DISTRICT PHONE | E-MAIL<br>(if available)          |
|-------------------------------|----------------|---------------------------------|---------------------------------|----------------|-----------------------------------|
| <b>MICHIGAN (CONT'D)</b>      |                |                                 |                                 |                |                                   |
| Stabenaw, Debbie (D-08)       | 1516 Langwarth | 225-4872                        | 225-3034                        | (810) 220-1002 | N/A                               |
| Kildee, Dale E. (D-09)        | 2187 Rayburn   | 225-3611                        | 225-6393                        | (810) 373-9337 | dkildee@hr.house.gov              |
| Baniar, David E. (D-10)       | 2207 Rayburn   | 225-2106                        | 226-1169                        | (313) 469-3232 | N/A                               |
| Knallenberg, Jae (R-11)       | 2151 Rayburn   | 225-5802                        | 226-2356                        | (313) 425-7557 | N/A                               |
| Levin, Sander M. (D-12)       | 2209 Rayburn   | 225-4961                        | 226-1033                        | (810) 268-4444 | slevin@hr.house.gov               |
| Rivers, Lynn (D-13)           | 172 Cannan     | 225-6261                        | 225-3404                        | (313) 741-4210 | lrivers@hr.house.gov              |
| Canyers, Jahn, Jr. (D-14)     | 2426 Rayburn   | 225-5126                        | 225-0072                        | (313) 961-5670 | jcanyers@hr.house.gov             |
| Kilpatrick, Caralyn (D-15)    | 503 Cannan     | 225-2261                        | 225-6645                        | (313) 567-2233 | N/A                               |
| Dingell, Jahn D. (D-16)       | 2328 Rayburn   | 225-4071                        | N/A                             | (313) 846-1276 | N/A                               |
| <b>MINNESOTA (MN)</b>         |                |                                 |                                 |                |                                   |
| Sen. Grams, Rad (R)           | 261 Dirksen    | 224-3244                        | 228-0956                        | (612) 427-5921 | mail_grams@grams.senate.gov       |
| Sen. Wellstone, Paul (D)      | 717 Hart       | 224-5641                        | 224-8438                        | (612) 231-0001 | senatar@wellstone.senate.gov      |
| Gutknecht, Gil (R-01)         | 425 Cannan     | 225-2472                        | 225-0051                        | (507) 252-9841 | gil@hr.house.gov                  |
| Minge, David (D-02)           | 1415 Langwarth | 225-2331                        | 226-0836                        | (612) 269-9311 | dminge@hr.house.gov               |
| Ramstad, James M. (R-03)      | 103 Cannan     | 225-2871                        | 225-6351                        | (612) 881-4600 | mn03@hr.house.gov                 |
| Venta, Bruce F. (D-04)        | 2304 Rayburn   | 225-6631                        | 225-1968                        | (612) 224-4503 | venta@hr.house.gov                |
| Saba, Martin Olav (D-05)      | 2236 Rayburn   | 225-4755                        | 225-4886                        | (612) 348-1649 | msaba@hr.house.gov                |
| Luther, William (D-06)        | 117 Cannan     | 225-2271                        | 225-9802                        | (612) 730-4949 | tellbill@hr.house.gov             |
| Petersan, Callin C. (D-07)    | 2159 Rayburn   | 225-2165                        | 225-1593                        | (218) 847-5056 | tacallin.petersan@mail.house.gov  |
| Oberstar, James L. (D-08)     | 2366 Rayburn   | 225-6211                        | 225-0699                        | (218) 727-7474 | aberstar@hr.house.gov             |
| <b>MISSISSIPPI (MS)</b>       |                |                                 |                                 |                |                                   |
| Sen. Cachran, Thad (R)        | 326 Russell    | 224-5054                        | 224-9450                        | (601) 965-4459 | senatar@cachran.senate.gov        |
| Sen. Latt, Trent (R)          | 487 Russell    | 224-6253                        | 224-2262                        | (601) 234-3774 | N/A                               |
| Hill, Rick (R-01)             | 1037 Langwarth | 225-4306                        | N/A                             | (601) 844-5437 | N/A                               |
| Thampson, Bennie (D-02)       | 1408 Langwarth | 225-5876                        | 225-5898                        | (601) 866-9003 | ms2nd@hr.house.gov                |
| Pickering, Charles (R-03)     | 427 Cannan     | 225-5031                        | 225-3375                        | (601) 932-2410 | N/A                               |
| Parker, Mike (R-04)           | 2445 Rayburn   | 225-5865                        | 225-5886                        | (601) 425-4999 | N/A                               |
| Taylor, Gene (D-05)           | 2447 Rayburn   | 225-5772                        | 225-7074                        | (601) 762-1770 | N/A                               |
| <b>MISSOURI (MO)</b>          |                |                                 |                                 |                |                                   |
| Sen. Ashcraft, Jahn (R)       | 170 Russell    | 224-6154                        | 228-5126                        | (314) 634-2488 | jahn_ashcraft@ashcraft.senate.gov |
| Sen. Band, Christopher S. (R) | 293 Russell    | 224-5721                        | 224-8149                        | (816) 471-7141 | kit_band@band.senate.gov          |
| Clay, William L. (D-01)       | 2306 Rayburn   | 225-2406                        | 225-1725                        | (314) 725-5770 | N/A                               |
| Talent, James M. (R-02)       | 1022 Langwarth | 225-2561                        | 225-2563                        | (314) 949-6826 | talentma@hr.house.gov             |
| Gephardt, Richard A. (D-03)   | 1226 Langwarth | 225-2671                        | 225-7452                        | (314) 894-3400 | gephardt@hr.house.gov             |
| Skeltan, Ike (D-04)           | 2227 Rayburn   | 225-2876                        | 225-2695                        | (816) 228-4242 | N/A                               |
| McCarthy, Karen (D-05)        | 1232 Langwarth | 225-4535                        | 225-5990                        | (816) 842-4545 | N/A                               |
| Danner, Pat (D-06)            | 1207 Langwarth | 225-7041                        | 225-8221                        | (816) 233-9818 | N/A                               |
| Blunt, Ray (R-07)             | 508 Cannan     | 225-6536                        | 225-7700                        | (417) 862-4317 | N/A                               |
| Emerson, Ja Ann (I-08)        | 132 Cannan     | 225-4404                        | N/A                             | (314) 335-0101 | N/A                               |
| Hulshaf, Kenneth (R-09)       | 1728 Langwarth | 225-2956                        | 225-7834                        | (816) 385-5615 | N/A                               |
| <b>MONTANA (MT)</b>           |                |                                 |                                 |                |                                   |
| Sen. Baucus, Max (D)          | 511 Hart       | 224-2651                        | 224-1974                        | (406) 329-3123 | max@baucus.senate.gov             |
| Sen. Burns, Conrad R. (R)     | 187 Dirksen    | 224-2644                        | 224-8594                        | (406) 252-0550 | canrad_burns@burns.senate.gov     |
| Hill, Richard (R-ALL)         | 1037 Langwarth | 225-3211                        | 226-0244                        | (406) 443-6426 | N/A                               |
| <b>NEBRASKA (NE)</b>          |                |                                 |                                 |                |                                   |
| Sen. Hagel, Chuck (R)         | B40-3 Dirksen  | 224-4224                        | N/A                             | (308) 632-3595 | email@hagel96.com                 |
| Sen. Kerrey, Joseph R. (D)    | 303 Hart       | 224-6551                        | 224-7645                        | (308) 632-3595 | bab@kerrey.senate.gov             |
| Bereuter, Douglas (R-01)      | 2184 Rayburn   | 225-4806                        | 226-1148                        | (402) 438-1598 | N/A                               |
| Christensen, Jan (R-02)       | 413 Cannan     | 225-4155                        | 225-3032                        | (402) 397-9944 | talk2jan@hr.house.gov             |
| Barrett, William E. (R-03)    | 2458 Rayburn   | 225-6435                        | 225-0207                        | (308) 381-5555 | N/A                               |
| <b>NEVADA (NV)</b>            |                |                                 |                                 |                |                                   |
| Sen. Bryan, Richard H. (D)    | 364 Russell    | 224-6244                        | 224-1867                        | (702) 784-5007 | senatar@bryan.senate.gov          |
| Sen. Reid, Harry (D)          | 324 Hart       | 224-3542                        | 224-7327                        | (702) 784-5568 | senatar_reid@reid.senate.gov      |
| Ensign, Jahn (R-01)           | 414 Cannan     | 225-5965                        | 225-8808                        | (702) 731-1801 | ensign@hr.house.gov               |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                        | ROOM           | D.C. PHONE<br>(area code 202 +) | FAX NUMBER<br>(area code 202 +) | DISTRICT PHONE | E-MAIL<br>(if available)               |
|-------------------------------|----------------|---------------------------------|---------------------------------|----------------|--|
| <b>NEVADA (CONT'D)</b>        |                |                                 |                                 |                |  |
| Gibbons, James (R-02)         | 1116 Longworth | 225-6155                        | 225-2319                        | (702) 784-5003 | N/A                                    |
| <b>NEW HAMPSHIRE (NH)</b>     |                |                                 |                                 |                |  |
| Sen. Gregg, Judd (R)          | 393 Russell    | 224-3324                        | 224-4952                        | (603) 752-2604 | mailbox@gregg.senate.gov               |
| Sen. Smith, Robert (R)        | 332 Dirksen    | 224-2841                        | 224-1353                        | (603) 634-5000 | opinion@smith.senate.gov               |
| Sununu, John Jr. (R-01)       | 1229 Longworth | 225-5456                        | 225-4370                        | (603) 669-6330 | N/A                                    |
| Bass, Charles (R-02)          | 218 Cannon     | 225-5206                        | 225-0046                        | (603) 226-0249 | cbass@hr.house.gov                     |
| <b>NEW JERSEY (NJ)</b>        |                |                                 |                                 |                |  |
| Sen. Torricelli, Robert (D)   | 728 Hart       | 224-3224                        | 224-8567                        | (201) 646-1111 | torricel@torricelli.com                |
| Sen. Lautenberg, Frank R. (D) | 506 Hart       | 224-4744                        | 224-9707                        | (201) 645-3030 | Frank_Lautenberg@Lautenberg.senate.gov |
| Andrews, Robert E. (D-01)     | 2439 Rayburn   | 225-6501                        | 225-6583                        | (609) 627-9000 | randrews@hr.house.gov                  |
| LaBiondo, Frank (R-02)        | 222 Cannon     | 225-6572                        | 226-1108                        | (609) 927-4442 | lobiondo@hr.house.gov                  |
| Saxton, Jim (R-03)            | 339 Cannon     | 225-4765                        | 225-0778                        | (908) 914-2020 | N/A                                    |
| Smith, Christopher (R-04)     | 2370 Rayburn   | 225-3765                        | 225-7768                        | (609) 890-2800 | N/A                                    |
| Roukema, Marge (R-05)         | 2469 Rayburn   | 225-4465                        | 225-9048                        | (201) 447-3900 | N/A                                    |
| Pallone, Frank, Jr. (D-06)    | 420 Cannon     | 225-4671                        | 225-9665                        | (908) 571-1140 | N/A                                    |
| Franks, Bob (R-07)            | 225 Cannon     | 225-5361                        | 225-9460                        | (908) 602-0075 | franksnj@hr.house.gov                  |
| Poscrell, William (D-08)      | 1722 Longworth | 225-5751                        | 225-3372                        | (201) 473-9696 | bill@poscrell.org                      |
| Rothman, Steven (D-09)        | 1607 Longworth | 224-5061                        | 225-0745                        | (201) 646-1111 | N/A                                    |
| Payne, Donald M. (D-10)       | 2244 Rayburn   | 225-3436                        | 225-4160                        | (201) 645-3213 | N/A                                    |
| Frelinghuysen, Rodney (R-11)  | 228 Cannon     | 225-5034                        | 225-0658                        | (201) 984-0711 | njeleven@hr.house.gov                  |
| Pappas, Micheal (R-12)        | 1710 Longworth | 225-5801                        | 225-6025                        | (609) 895-1559 | N/A                                    |
| Menendez, Robert (D-13)       | 405 Cannon     | 225-7919                        | 226-0792                        | (201) 222-2828 | N/A                                    |
| <b>NEW MEXICO (NM)</b>        |                |                                 |                                 |                |  |
| Sen. Bingaman, Jeff (D)       | 703 Hart       | 224-5521                        | 224-2852                        | (505) 988-6647 | Senator_Bingaman@bingaman.senate.gov   |
| Sen. Domenici, Pete V. (R)    | 328 Hart       | 224-6621                        | 224-7371                        | (505) 766-3481 | senator_domenici@domenici.senate.gov   |
| Schiff, Steven H. (R-01)      | 2404 Rayburn   | 225-6316                        | 225-4975                        | (505) 766-2538 | N/A                                    |
| Skeen, Joseph (R-02)          | 2302 Rayburn   | 225-2365                        | 225-9599                        | (505) 527-1771 | N/A                                    |
| Richardson, William (D-03)    | 2268 Rayburn   | 225-6190                        | 226-2160                        | (505) 988-7230 | billnm03@hr.house.gov                  |
| <b>NEW YORK (NY)</b>          |                |                                 |                                 |                |  |
| Sen. D'Amata, Alfonse M. (R)  | 520 Hart       | 224-6542                        | 224-5871                        | (212) 947-7390 | senator_al@damato.senate.gov           |
| Sen. Moynihan, Daniel P. (D)  | 464 Russell    | 224-4451                        | 228-0406                        | (212) 661-5150 | senator@dpm.senate.gov                 |
| Forbes, Michael (R-01)        | 416 Connan     | 225-3826                        | 225-3143                        | (516) 345-9000 | mpforbes@hr.house.gov                  |
| Lozio, Rick A. (R-02)         | 2444 Rayburn   | 225-3335                        | 225-4669                        | (516) 893-9010 | lazio@hr.house.gov                     |
| King, Peter T. (R-03)         | 403 Connon     | 225-7896                        | 226-2279                        | (516) 541-4225 | peteking@hr.house.gov                  |
| McCarthy, Carolyn (D-04)      | 1725 Longworth | 225-5516                        | 225-5758                        | (516) 739-1800 | N/A                                    |
| Ackerman, Gary L. (D-05)      | 2243 Rayburn   | 225-2601                        | 225-1589                        | (516) 423-2154 | N/A                                    |
| Flake, Floyd H. (D-06)        | 1035 Longworth | 225-3461                        | 226-4169                        | (718) 949-5600 | N/A                                    |
| Manton, Thomas J. (D-07)      | 2235 Rayburn   | 225-3965                        | 225-1909                        | (718) 931-1400 | tmanton@hr.house.gov                   |
| Nadler, Jerrold (D-08)        | 2448 Rayburn   | 225-5635                        | 225-6923                        | (212) 489-3530 | nadler@hr.house.gov                    |
| Schumer, Charles E. (D-09)    | 2211 Rayburn   | 225-6616                        | 225-4183                        | (718) 268-8200 | N/A                                    |
| Towns, Edolphus (D-10)        | 2232 Rayburn   | 225-5936                        | 225-1018                        | (718) 855-8018 | N/A                                    |
| Owens, Major R. (D-11)        | 2305 Rayburn   | 225-6231                        | 226-0112                        | (718) 773-3100 | N/A                                    |
| Velazquez, Nydia M. (D-12)    | 1221 Longworth | 225-2361                        | 226-0327                        | (212) 673-3997 | N/A                                    |
| Molinari, Susan (R-13)        | 2411 Rayburn   | 225-3371                        | 226-1272                        | (718) 987-8400 | molinari@hr.house.gov                  |
| Maloney, Carolyn B. (D-14)    | 1330 Longworth | 225-7944                        | 225-4709                        | (212) 832-6531 | cmaloney@hr.house.gov                  |
| Rangel, Charles S. (D-15)     | 2354 Rayburn   | 225-4365                        | 225-0816                        | (212) 663-3900 | rangel@hr.house.gov                    |
| Serrano, Jose E. (D-16)       | 2342 Rayburn   | 225-4361                        | 225-6001                        | (718) 538-5400 | jserrano@hr.house.gov                  |
| Engel, Eliot L. (D-17)        | 2303 Rayburn   | 225-2464                        | 225-5513                        | (718) 652-0400 | engeline@hr.house.gov                  |
| Lowey, Nito M. (D-18)         | 2421 Rayburn   | 225-6506                        | 225-0546                        | (914) 428-1707 | nitomail@hr.house.gov                  |
| Kelly, Sue (R-19)             | 1222 Longworth | 225-5441                        | 225-0962                        | (914) 897-5200 | dearsue@hr.house.gov                   |
| Gilmon, Benjamin A. (R-20)    | 2449 Rayburn   | 225-3776                        | 225-2541                        | (914) 343-6666 | N/A                                    |
| McNulty, Michael R. (D-21)    | 2161 Rayburn   | 225-5076                        | 225-5077                        | (912) 652-4118 | mmculty@hr.house.gov                   |
| Solomon, Gerald S. (R-22)     | 2206 Rayburn   | 225-5614                        | 225-1168                        | (518) 587-9800 | N/A                                    |
| Boehlert, Sherwood (R-23)     | 2246 Rayburn   | 225-3665                        | 225-1891                        | (315) 793-8146 | boehlert@hr.house.gov                  |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                       | ROOM           | D.C. PHONE<br>(oreo code 202 +) | FAX NUMBER<br>(oreo code 202 +) | DISTRICT PHONE | E-MAIL<br>(if ovoidable)         |
|------------------------------|----------------|---------------------------------|---------------------------------|----------------|----------------------------------|
| <b>NEW YORK (CONT'D)</b>     |                |                                 |                                 |                |                                  |
| McHugh, John M. (R-24)       | 2441 Royburn   | 225-4611                        | 226-0621                        | (315) 782-3150 | N/A                              |
| Wolsh, James T. (R-25)       | 2351 Royburn   | 225-3701                        | 225-4042                        | (315) 432-5657 | jwolsh@hr.house.gov              |
| Hinchey, Maurice D. (D-26)   | 2431 Royburn   | 225-6335                        | 226-0774                        | (607) 273-1388 | hinchey@hr.house.gov             |
| Poxon, Bill (R-27)           | 2412 Royburn   | 225-5265                        | 225-5910                        | (716) 742-1600 | bpoxon@hr.house.gov              |
| Sloughier, Louise M. (D-28)  | 2347 Royburn   | 225-3615                        | 225-7822                        | (716) 232-4850 | louiseny@hr.house.gov            |
| LoFolce, John J. (D-29)      | 2310 Royburn   | 225-3231                        | 225-8693                        | (716) 846-4056 | N/A                              |
| Quinn, Jock (R-30)           | 331 Connon     | 225-3306                        | 226-0347                        | (716) 845-5257 | N/A                              |
| Houghton, Amo (R-31)         | 1110 Longworth | 225-3161                        | 225-5574                        | (607) 937-3333 | houghton@hr.house.gov            |
| <b>NORTH CAROLINA (NC)</b>   |                |                                 |                                 |                |                                  |
| Sen. Foircloth, Louch (R)    | 317 Hort       | 224-3154                        | 224-7406                        | (910) 590-3200 | senator@foircloth.senote.gov     |
| Sen. Helms, Jesse (R)        | 403 Dirksen    | 224-6342                        | 228-1339                        | (919) 856-4630 | jesse_helms@helms.senote.gov     |
| Cloyton, Evo (D-01)          | 2240 Royburn   | 225-3101                        | 225-3354                        | (919) 758-8800 | ecloyton@hr.house.gov            |
| Etheridge, Robert (D-02)     | 1641 Longworth | 225-4531                        | 225-3191                        | (910) 891-1114 | N/A                              |
| Jones, Wolter (R-03)         | 422 Connon     | 225-3415                        | 225-0666                        | (919) 931-1003 | N/A                              |
| Price, Dovid (D-04)          | 2162 Royburn   | 225-1784                        | 225-3269                        | (919) 829-3854 | N/A                              |
| Burr, Richard (R-05)         | 1513 Longworth | 225-2071                        | 225-4060                        | (910) 631-5125 | moil2nc5@hr.house.gov            |
| Coble, Howord (R-06)         | 2239 Royburn   | 225-3065                        | 225-8611                        | (918) 687-2533 | N/A                              |
| McIntyre, Micheol (D-07)     | 1605 Longworth | 225-2731                        | 225-0345                        | (910) 343-4959 | N/A                              |
| Hefner, Bill (D-08)          | 2470 Royburn   | 225-3715                        | 225-4036                        | (704) 786-1612 | N/A                              |
| Myrick, Sue (R-09)           | 230 Connon     | 225-1976                        | 225-8995                        | (704) 362-1060 | myrick@hr.house.gov              |
| Bollenger, Coss (R-10)       | 2182 Royburn   | 225-2576                        | 225-0316                        | (704) 327-6100 | cossmoil@hr.house.gov            |
| Taylor, Charles Hort (R-11)  | 231 Connon     | 225-6401                        | 226-6405                        | (704) 251-1988 | chtaylor@hr.house.gov            |
| Wott, Melvin (D-12)          | 1230 Longworth | 225-1510                        | 225-1512                        | (910) 379-9403 | melmoil@hr.house.gov             |
| <b>NORTH DAKOTA (ND)</b>     |                |                                 |                                 |                |                                  |
| Sen. Conrod, Kent (D)        | 724 Hort       | 224-2043                        | 224-7776                        | (701) 258-4648 | senator@conrod.senote.gov        |
| Sen. Dorgon, Byron L. (D)    | 713 Hort       | 225-2611                        | 224-1193                        | (701) 250-4618 | senator@dorgon.senote.gov        |
| Pomeroy, Eorl (D-ALL)        | 1533 Longworth | 225-2611                        | 226-0893                        | (701) 235-9760 | epomeroy@hr.house.gov            |
| <b>OHIO (OH)</b>             |                |                                 |                                 |                |                                  |
| Sen. DeWine, Mike (R)        | 140 Russell    | 224-2315                        | 224-6519                        | (614) 469-6774 | senator_dewine@dewine.senote.gov |
| Sen. Glenn, John (D)         | 503 Hort       | 224-3353                        | 224-7983                        | (614) 469-6697 | senator_glenn@glenn.senote.gov   |
| Chobot, Steve (R-01)         | 129 Connon     | 225-2216                        | 225-4732                        | (513) 684-2723 | N/A                              |
| Portmon, Rob (R-02)          | 238 Connon     | 225-3164                        | 513-791-1696                    | (513) 791-0381 | portmoil@hr.house.gov            |
| Holl, Tony P. (D-03)         | 1432 Longworth | 225-6465                        | 225-6766                        | (513) 225-2843 | N/A                              |
| Oxley, Michael G. (R-04)     | 2233 Royburn   | 225-2676                        | 226-1160                        | (419) 999-6455 | oxley@hr.house.gov               |
| Gillmor, Poul E. (R-05)      | 1203 Longworth | 225-6405                        | 225-1985                        | (419) 872-2500 | N/A                              |
| Strickland, Ted (D-06)       | 336 Connon     | 225-5705                        | N/A                             | (614) 353-4006 | N/A                              |
| Hobson, Dovid L. (R-07)      | 1514 Longworth | 225-4324                        | 225-1984                        | (513) 325-0474 | N/A                              |
| Boehner, John Andrew (R-08)  | 1011 Longworth | 225-6205                        | 225-0704                        | (513) 894-6003 | N/A                              |
| Koptur, Morcy (D-09)         | 2311 Royburn   | 225-4146                        | 225-7711                        | (419) 259-7500 | N/A                              |
| Kucinich, Dennis (D-10)      | 1730 Longworth | 225-5871                        | N/A                             | (216) 356-2010 | N/A                              |
| Stokes, Louis (D-11)         | 2365 Royburn   | 225-7032                        | 225-1339                        | (216) 522-4900 | N/A                              |
| Kosich, John R. (R-12)       | 1111 Longworth | 225-5355                        | N/A                             | (614) 469-7318 | N/A                              |
| Brown, Sherrod (D-13)        | 328 Connon     | 225-3401                        | 225-2266                        | (216) 934-5100 | sherrod@hr.house.gov             |
| Sowyer, Thomos C. (D-14)     | 1414 Longworth | 225-5231                        | 225-5278                        | (216) 375-5710 | N/A                              |
| Pryce, Deborah (R-15)        | 221 Connon     | 225-2015                        | 226-0986                        | (614) 469-5614 | pryce15@hr.house.gov             |
| Regulo, Rolph (R-16)         | 2309 Royburn   | 225-3876                        | 225-3059                        | (330) 489-4414 | N/A                              |
| Troficant, James, Jr. (D-17) | 2446 Royburn   | 225-5261                        | 225-3719                        | (216) 385-5921 | telljim@hr.house.gov             |
| Ney, Bob (R-18)              | 1024 Longworth | 225-6265                        | 225-3394                        | (614) 676-1960 | bobney@hr.house.gov              |
| LoTourette, Steve (R-19)     | 1239 Longworth | 225-5731                        | 225-9114                        | (216) 352-3939 | N/A                              |
| <b>OKLAHOMA (OK)</b>         |                |                                 |                                 |                |                                  |
| Sen. Inhofe, James (R)       | 453 Russell    | 224-4721                        | 228-0380                        | (918) 748-5111 | N/A                              |
| Sen. Nickles, Donald (R)     | 133 Hort       | 224-5754                        | 224-6008                        | (405) 231-4941 | senator@nickles.senote.gov       |
| Lorgent, Steve (R-01)        | 426 Connon     | 225-2211                        | 225-9187                        | (918) 749-0014 | N/A                              |
| Coburn, Tom (R-02)           | 429 Connon     | 225-2701                        | 225-2796                        | (317) 226-5555 | N/A                              |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                              | ROOM           | D.C. PHONE<br>(area code 202 +) | FAX NUMBER<br>(area code 202 +) | DISTRICT PHONE | E-MAIL<br>(if available)           |
|-------------------------------------|----------------|---------------------------------|---------------------------------|----------------|------------------------------------|
| <b>OKLAHOMA (CONT'D)</b>            |                |                                 |                                 |                |                                    |
| Watkins, Wes (R-03)                 | 2312 Rayburn   | 225-4565                        | N/A                             | (405) 226-6300 | N/A                                |
| Watts, J.C. (R-04)                  | 1210 Langwarth | 225-6165                        | 225-9746                        | (405) 329-6500 | N/A                                |
| Istaak, Ernest Jim (R-05)           | 119 Cannan     | 225-2132                        | 226-1463                        | (405) 942-3636 | istaak@hr.house.gov                |
| Lucas, Frank (R-06)                 | 107 Cannan     | 225-5565                        | 225-8698                        | (405) 231-5511 | N/A                                |
| <b>OREGON (OR)</b>                  |                |                                 |                                 |                |                                    |
| Sen. Smith, Gardan (R)              | 840-2 Dirksen  | 224-3753                        | 224-0276                        | N/A            | N/A                                |
| Sen. Wyden, Randal (D)              | 259 Russell    | 224-5244                        | 228-2717                        | (503) 326-7525 | senatar@wyden.senate.gov           |
| Furse, Elizabeth (D-01)             | 316 Cannan     | 225-0855                        | 225-9497                        | (503) 326-2901 | fursearl@hr.house.gov              |
| Smith, Robert (R-02)                | 1126 Langwarth | 225-6730                        | 225-3046                        | (503) 776-4646 | N/A                                |
| Blumenauer, Earl (D-03)             | 1113 Langwarth | 225-4811                        | 225-8941                        | (503) 231-2300 | N/A                                |
| DeFazia, Peter A. (D-04)            | 2134 Rayburn   | 225-6416                        | 225-0373                        | (541) 465-6732 | pdefazia@hr.house.gov              |
| Haaley, Darlene (D-05)              | 1419 Langwarth | 225-5711                        | 225-2994                        | (503) 588-9100 | N/A                                |
| <b>PENNSYLVANIA (PA)</b>            |                |                                 |                                 |                |                                    |
| Sen. Santorum, Rick (R)             | 120 Russell    | 224-6324                        | 228-4991                        | (215) 597-9914 | senatar@santorum.senate.gov        |
| Sen. Specter, Arlen (R)             | 530 Hart       | 224-4254                        | 228-1229                        | (215) 597-7200 | senatar_specter@specter.senate.gov |
| Faglietta, Thomas M. (D-01)         | 242 Connan     | 225-4731                        | 225-0088                        | (215) 925-6840 | mailtam@hr.house.gov               |
| Fattah, Chaka (D-02)                | 1205 Langwarth | 225-4001                        | 225-7362                        | (215) 387-6404 | N/A                                |
| Barski, Robert A. (D-03)            | 2267 Rayburn   | 225-8251                        | 225-4628                        | (215) 426-4616 | N/A                                |
| Klink, Ron (D-04)                   | 125 Cannan     | 225-2565                        | 226-2274                        | (412) 728-3005 | N/A                                |
| Petersan, Jahn (R-05)               | 1020 Langwarth | 225-5121                        | 225-4681                        | (814) 238-1776 | N/A                                |
| Holden, Tim (D-06)                  | 1421 Langwarth | 225-5546                        | 226-0996                        | (215) 371-9931 | N/A                                |
| Weldan, Curt (R-07)                 | 2452 Rayburn   | 225-2011                        | 225-8137                        | (610) 640-9064 | curtpa7@hr.house.gov               |
| Greenwood, Jim (R-08)               | 2436 Rayburn   | 225-4276                        | 225-9511                        | (215) 752-7711 | jim.greenwaad@mail.house.gov       |
| Shuster, Bud (R-09)                 | 2188 Rayburn   | 225-2431                        | 225-2486                        | (814) 946-1653 | shuster@hr.house.gov               |
| McDade, Joseph M. (R-10)            | 2107 Rayburn   | 225-3731                        | 225-9594                        | (717) 327-8161 | N/A                                |
| Kanjarski, Paul E. (D-11)           | 2353 Rayburn   | 225-6511                        | 225-9024                        | (717) 825-2200 | kanja@hr.house.gov                 |
| Murtha, Jahn P. (D-12)              | 2423 Rayburn   | 225-2065                        | 225-5709                        | (814) 535-2642 | murtha@hr.house.gov                |
| Fax, Jan (R-13)                     | 435 Cannan     | 225-6111                        | 225-3187                        | (610) 272-8400 | jonfax@hr.house.gov                |
| Cayne, William J. (D-14)            | 2455 Rayburn   | 225-2301                        | 225-3155                        | (412) 644-2870 | N/A                                |
| McHale, Paul (D-15)                 | 217 Cannan     | 225-6411                        | 225-5320                        | (610) 258-8383 | mchale@hr.house.gov                |
| Pitts, Joseph (R-16)                | 504 Cannan     | 225-2411                        | 225-1116                        | (717) 393-0666 | N/A                                |
| Gekas, George W. (R-17)             | 2410 Rayburn   | 225-4315                        | 225-8440                        | (717) 541-5507 | N/A                                |
| Dayle, Michael (D-18)               | 133 Cannan     | 225-2135                        | 225-7747                        | (412) 241-6055 | N/A                                |
| Gaardling, William F. (R-19)        | 2263 Rayburn   | 225-5836                        | 226-1000                        | (717) 843-8887 | N/A                                |
| Mascara, Frank (D-20)               | 314 Cannan     | 225-4665                        | 225-3377                        | (412) 228-4326 | N/A                                |
| English, Philip (R-21)              | 1721 Langwarth | 225-5406                        | 225-1081                        | (814) 456-2038 | N/A                                |
| <b>PUERTO RICO (PR)</b>             |                |                                 |                                 |                |                                    |
| R.C. Ramera Barcelo, Carlos (D-ALL) | 2443 Rayburn   | 225-2615                        | 225-2154                        | (787) 723-6333 | N/A                                |
| <b>RHODE ISLAND (RI)</b>            |                |                                 |                                 |                |                                    |
| Sen. Chafee, Jahn H. (R)            | 505 Dirksen    | 224-2921                        | 228-2853                        | (401) 528-5294 | senatar_chafee@chafee.senate.gov   |
| Sen. Reed, Jack (D)                 | 339 Russell    | 224-4642                        | N/A                             | (401) 944-5577 | N/A                                |
| Kennedy, Patrick (D-01)             | 312 Cannan     | 225-4911                        | 225-4417                        | (401) 729-5600 | N/A                                |
| Weygand, Robert (D-02)              | 507 Connan     | 225-2735                        | 225-9580                        | (401) 943-3100 | N/A                                |
| <b>SOUTH CAROLINA (SC)</b>          |                |                                 |                                 |                |                                    |
| Sen. Hallings, Ernest F. (D)        | 125 Russell    | 224-6121                        | 224-4293                        | (803) 765-5731 | senatar@hollings.senate.gov        |
| Sen. Thurmond, Stram (R)            | 217 Russell    | 224-5972                        | 224-1300                        | (803) 649-2591 | senatar@thurmond.senate.gov        |
| Sanford, Mark (R-01)                | 1223 Langwarth | 225-3176                        | 225-3407                        | (803) 727-4175 | sonfard@hr.house.gov               |
| Spence, Floyd (R-02)                | 2405 Rayburn   | 225-2452                        | 225-2455                        | (803) 521-2530 | N/A                                |
| Graham, Lindsey (R-03)              | 1429 Langwarth | 225-5301                        | 225-5383                        | (803) 224-7401 | N/A                                |
| Inglis, Bab (R-04)                  | 320 Cannan     | 225-6030                        | 226-1177                        | (803) 427-2205 | binglis@hr.house.gov               |
| Spratt, Jahn M., Jr. (D-05)         | 1536 Longwarth | 225-5501                        | 225-0464                        | (803) 393-3998 | jspratt@hr.house.gov               |
| Clyburn, James E. (D-06)            | 319 Cannan     | 225-3315                        | 225-2302                        | (803) 747-9660 | jclyburn@hr.house.gov              |
| <b>SOUTH DAKOTA (SD)</b>            |                |                                 |                                 |                |                                    |
| Sen. Daschle, Thomas A. (D)         | 509 Hart       | 224-2321                        | 224-2047                        | (605) 225-8823 | tam_daschle@daschle.senate.gov     |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                              | ROOM           | D.C. PHONE<br>(oreo code 202 +) | FAX NUMBER<br>(oreo code 202 +) | DISTRICT PHONE | E-MAIL<br>(if ovoidable)             |
|-------------------------------------|----------------|---------------------------------|---------------------------------|----------------|--------------------------------------|
| <b>SOUTH DAKOTA (CONT'D)</b>        |                |                                 |                                 |                |                                      |
| Sen. Johnson, Timothy P. (D)        | 528 Hort       | 224-5842                        | N/A                             | (605) 335-8089 | N/A                                  |
| Thune, John (R-ALL)                 | 506 Connon     | 225-2801                        | 225-2427                        | (605) 226-3440 | N/A                                  |
| <b>TENNESSEE (TN)</b>               |                |                                 |                                 |                |                                      |
| Sen. Frist, Bill (R)                | 565 Dirksen    | 224-3344                        | 228-1264                        | (615) 736-7353 | senator_frist@frist.senate.gov       |
| Sen. Thompson, Fred (R)             | 523 Dirksen    | 224-1036                        | 228-3679                        | (615) 736-5129 | senator_thompson@thompson.senate.gov |
| Jenkins, William (R-01)             | 1708 Longworth | 225-6356                        | 225-7812                        | (423) 926-4797 | bhorton@trincon.net                  |
| Duncon, John J., Jr. (R-02)         | 2400 Royburn   | 225-5435                        | 225-6440                        | (423) 523-3772 | jjduncon@hr.house.gov                |
| Womp, Zoch (R-03)                   | 423 Connon     | 225-3271                        | 225-6974                        | (423) 894-7400 | N/A                                  |
| Hilleory, Von (R-04)                | 114 Connon     | 225-6831                        | 225-3272                        | (423) 587-0065 | hilleory@hr.house.gov                |
| Clement, Robert (D-05)              | 2229 Royburn   | 225-4311                        | 226-1035                        | (615) 736-5295 | clement@hr.house.gov                 |
| Gordon, Bort (D-06)                 | 2201 Royburn   | 225-4231                        | 225-6887                        | (615) 896-1986 | bort@hr.house.gov                    |
| Bryont, Ed (R-07)                   | 408 Connon     | 225-2811                        | 225-2814                        | (615) 503-0391 | N/A                                  |
| Tonner, John S. (D-08)              | 1127 Longworth | 225-4714                        | 225-1765                        | (901) 382-3220 | N/A                                  |
| Ford, Horold E. Jr. (D-09)          | 1523 Longworth | 225-3265                        | 225-9215                        | (901) 544-4131 | N/A                                  |
| <b>TEXAS (TX)</b>                   |                |                                 |                                 |                |                                      |
| Sen. Gramm, Phil (R)                | 370 Russell    | 224-2934                        | 228-2856                        | (210) 366-9494 | N/A                                  |
| Sen. Hutchison, Koy Boiley (R)      | 283 Russell    | 224-5922                        | 224-0776                        | (512) 916-5834 | senator@hutchison.senate.gov         |
| Sondlin, Mox (D-01)                 | 214 Connon     | 225-3035                        | 225-7265                        | (903) 885-8682 | N/A                                  |
| Turner, James (D-02)                | 1508 Longworth | 225-2401                        | 225-1764                        | (409) 637-1770 | N/A                                  |
| Johnson, Som (R-03)                 | 1030 Longworth | 225-4201                        | 225-1485                        | (214) 739-0182 | somtx03@hr.house.gov                 |
| Holl, Rolph M. (D-04)               | 2221 Royburn   | 225-6673                        | 225-3332                        | (817) 668-6370 | N/A                                  |
| Sessions, Peter (R-05)              | 1318 Longworth | 225-2231                        | 225-0327                        | (214) 271-1196 | N/A                                  |
| Borton, Joseph (R-06)               | 2264 Royburn   | 225-2002                        | 225-3052                        | (817) 543-1000 | borton06@hr.house.gov                |
| Archer, William (R-07)              | 1236 Longworth | 225-2571                        | 225-4381                        | (713) 682-8828 | N/A                                  |
| Brody, Kevin (R-08)                 | 1531 Longworth | 225-4901                        | 225-2772                        | (713) 540-8000 | N/A                                  |
| Lompson, Nick (D-09)                | 417 Connon     | 225-6565                        | N/A                             | (409) 838-0061 | N/A                                  |
| Doggett, Lloyd (D-10)               | 126 Connon     | 225-4865                        | 225-3018                        | (512) 482-5921 | doggett@hr.house.gov                 |
| Edwards, Chet (D-11)                | 2459 Royburn   | 225-6105                        | 225-0350                        | (817) 752-9600 | N/A                                  |
| Gronger, Koy (R-12)                 | 515 Connon     | 225-5071                        | 225-2786                        | (817) 338-0909 | N/A                                  |
| Thornberry, Williams (R-13)         | 412 Connon     | 225-3706                        | 225-3486                        | (806) 371-8844 | N/A                                  |
| Poul, Ronold (R-14)                 | 203 Connon     | 225-2831                        | 225-1108                        | (409) 239-6790 | N/A                                  |
| Hinojoso, Ruben (D-15)              | 1032 Longworth | 225-2531                        | 225-2534                        | (210) 682-5545 | N/A                                  |
| Reyes, Silvestre (D-16)             | 514 Connon     | 225-4831                        | 225-4825                        | (915) 534-6200 | N/A                                  |
| Stenholm, Charles W. (D-17)         | 1211 Longworth | 225-6605                        | 225-2234                        | (915) 655-7994 | texos17@hr.house.gov                 |
| Jackson-Lee, Sheilo (D-18)          | 410 Connon     | 225-3816                        | 225-3317                        | (713) 655-0050 | N/A                                  |
| Combest, Lorry (R-19)               | 1026 Longworth | 225-4005                        | 225-9615                        | (806) 353-3945 | N/A                                  |
| Gonzalez, Henry B. (D-20)           | 2413 Royburn   | 225-3236                        | 225-1915                        | (512) 229-6195 | N/A                                  |
| Smith, Lomor S. (R-21)              | 2231 Royburn   | 225-4236                        | 225-8628                        | (512) 218-4221 | lomors@hr.house.gov                  |
| DeLoy, Thomas (R-22)                | 342 Connon     | 225-5951                        | 225-5241                        | (713) 240-3700 | thewhip@mail.house.gov               |
| Bonillo, Henry (R-23)               | 1427 Longworth | 225-4511                        | 225-2237                        | (210) 726-4682 | N/A                                  |
| Frost, Mortin (D-24)                | 2256 Royburn   | 225-3605                        | 225-4951                        | (903) 874-0760 | frost@hr.house.gov                   |
| Bentsen, Ken (D-25)                 | 128 Connon     | 225-7508                        | 225-2947                        | (713) 229-2244 | bentsen@hr.house.gov                 |
| Armey, Richard K. (R-26)            | 301 Connon     | 225-7772                        | 225-7614                        | (214) 556-2500 | N/A                                  |
| Ortiz, Solomon P. (D-27)            | 2136 Royburn   | 225-7742                        | 226-1134                        | (512) 883-5868 | N/A                                  |
| Vocont (D-28)                       | 323 Connon     | 225-1640                        | 225-1641                        | (210) 924-7383 | Election on March 15, 1997           |
| Green, Gene (D-29)                  | 2429 Royburn   | 225-1688                        | 225-9903                        | (713) 880-4364 | ggreen@hr.house.gov                  |
| Johnson, Eddie Bernice (D-30)       | 1123 Longworth | 225-8885                        | 226-1477                        | (214) 922-8885 | N/A                                  |
| <b>UTAH (UT)</b>                    |                |                                 |                                 |                |                                      |
| Sen. Bennett, Robert (R)            | 431 Dirksen    | 224-5444                        | 224-4908                        | (801) 524-5933 | senator@bennett.senate.gov           |
| Sen. Hotch, Orrin G. (R)            | 131 Russell    | 224-5251                        | 224-6331                        | (801) 524-4380 | senator_hotch@hotch.senate.gov       |
| Honsen, James V. (R-01)             | 2466 Royburn   | 225-0453                        | 225-5857                        | (801) 393-8362 | N/A                                  |
| Cook, Merrill (R-02)                | 1431 Longworth | 225-3011                        | 225-3491                        | (801) 524-4394 | N/A                                  |
| Connon, Christopher (R-03)          | 118 Connon     | 225-7751                        | 226-7683                        | (801) 374-8880 | N/A                                  |
| <b>VIRGIN ISLAND (VI)</b>           |                |                                 |                                 |                |                                      |
| Del. Christian-Green, Donno (D-ALL) | 1711 Longworth | 225-1790                        | N/A                             | (809) 774-4408 | N/A                                  |

## AFSA CONGRESSIONAL DIRECTORY

| MEMBER                         | ROOM           | D.C. PHONE<br>(oreo code 202 +) | FAX NUMBER<br>(oreo code 202 +) | DISTRICT PHONE | E-MAIL<br>(if ovoidable)             |
|--------------------------------|----------------|---------------------------------|---------------------------------|----------------|--------------------------------------|
| <b>VIRGINIA (VA)</b>           |                |                                 |                                 |                |                                      |
| Sen. Robb, Charles S. (D)      | 154 Russell    | 224-4024                        | 224-8689                        | (804) 441-3124 | senator@robb.senate.gov              |
| Sen. Warner, John W. (R)       | 225 Russell    | 224-2023                        | 224-6295                        | (804) 771-2579 | senator@warner.senate.gov            |
| Boteman, Herbert H. (R-01)     | 2350 Royburn   | 225-4261                        | 225-4382                        | (804) 873-1132 | N/A                                  |
| Pickett, Owen B. (D-02)        | 2430 Royburn   | 225-4215                        | 225-4218                        | (804) 486-3710 | opickett@hr.house.gov                |
| Scott, Robert C. (D-03)        | 2464 Royburn   | 225-8351                        | 225-3854                        | (804) 644-4845 | N/A                                  |
| Sisisky, Normon (D-04)         | 2371 Royburn   | 225-6365                        | 226-1170                        | (804) 393-2068 | N/A                                  |
| Goode, Virgil (D-05)           | 1520 Longworth | 225-4711                        | 226-1147                        | (804) 392-8331 | N/A                                  |
| Goodlotte, Robert W. (R-06)    | 123 Connon     | 225-5431                        | 225-9681                        | (703) 885-3861 | tolk2bob@hr.house.gov                |
| Bliley, Thomas J., Jr. (R-07)  | 2409 Royburn   | 225-2815                        | 225-0011                        | (804) 771-2809 | N/A                                  |
| Moron, James P., Jr. (D-08)    | 1214 Longworth | 225-4376                        | 225-0017                        | (703) 971-4700 | repmoran@hr.house.gov                |
| Boucher, Rick (D-09)           | 2329 Royburn   | 225-3861                        | 225-0442                        | (703) 628-1145 | ninthnet@hr.house.gov                |
| Wolf, Frank R. (R-10)          | 241 Connon     | 225-5136                        | 225-0437                        | (703) 709-5800 | N/A                                  |
| Dovis III, Thomas (R-11)       | 224 Connon     | 225-1492                        | 225-2274                        | (703) 916-9610 | tomdovis@hr.house.gov                |
| <b>VERMONT (VT)</b>            |                |                                 |                                 |                |                                      |
| Sen. Jeffords, James M. (R)    | 513 Hort       | 224-5141                        | N/A                             | (802) 658-6001 | vermont@jeffords.senate.gov          |
| Sen. Leahy, Patrick J. (D)     | 433 Russell    | 224-4242                        | 802-860-7624                    | (802) 863-2525 | senator_leahy@leahy.senate.gov       |
| Sonders, Bernard (I-ALL)       | 2202 Royburn   | 225-4115                        | 225-6790                        | (802) 862-0697 | bernie@hr.house.gov                  |
| <b>WASHINGTON (WA)</b>         |                |                                 |                                 |                |                                      |
| Sen. Gorton, Slode (R)         | 730 Hort       | 224-3441                        | 224-9393                        | (206) 451-0103 | Senator_Gorton@gorton.senate.gov     |
| Sen. Murray, Pofy (D)          | 111 Russell    | 224-2621                        | 224-0238                        | (206) 553-5545 | senator_murray@murray.senate.gov     |
| White, Rick (R-01)             | 507 Connon     | 225-6311                        | 225-3524                        | (206) 640-6311 | repwhite@mail.house.gov              |
| Metcolf, Jock (R-02)           | 405 Connon     | 225-2605                        | 225-4420                        | (206) 252-3188 | N/A                                  |
| Smith, Lindo (R-03)            | 1317 Longworth | 225-3536                        | 225-3478                        | (206) 695-6292 | oskindo@hr.house.gov                 |
| Hostings, Richard (R-04)       | 1323 Longworth | 225-5816                        | 225-3251                        | (509) 783-0310 | N/A                                  |
| Nethercutt, George (R-05)      | 1527 Longworth | 225-2006                        | 225-3392                        | (509) 353-2374 | grnwo05@hr.house.gov                 |
| Dicks, Normon D. (D-06)        | 2467 Royburn   | 225-5916                        | 226-1176                        | (360) 479-4011 | N/A                                  |
| McDermott, James A. (D-07)     | 2349 Royburn   | 225-3106                        | 206-553-7175                    | (206) 553-7170 | N/A                                  |
| Dunn, Jennifer (R-08)          | 432 Connon     | 225-7761                        | 225-8673                        | (206) 450-0161 | dunnwo08@hr.house.gov                |
| Smith, Adam (D-09)             | 1505 Longworth | 225-8901                        | 225-3484                        | (206) 661-1459 | N/A                                  |
| <b>WEST VIRGINIA (WV)</b>      |                |                                 |                                 |                |                                      |
| Sen. Byrd, Robert C. (D)       | 311 Hort       | 224-3954                        | 228-0002                        | (414) 494-2800 | senator_byrd@byrd.senate.gov         |
| Sen. Rockefeller, John D. (D)  | 109 Hort       | 224-6472                        | 224-7665                        | (304) 347-5372 | senator@rockefeller.senate.gov       |
| Mollohan, Alan B. (D-01)       | 2346 Royburn   | 225-4172                        | 225-7564                        | (304) 623-4422 | N/A                                  |
| Wise, Robert E., Jr. (D-02)    | 2367 Royburn   | 225-2711                        | 225-7856                        | (304) 264-8810 | bobwise@hr.house.gov                 |
| Roholl II, Nick Joe (D-03)     | 2307 Royburn   | 225-3452                        | 225-9061                        | (304) 647-3228 | nroholl@hr.house.gov                 |
| <b>WISCONSIN (WI)</b>          |                |                                 |                                 |                |                                      |
| Sen. Feingold, Russell (D)     | 502 Hort       | 224-5323                        | 224-2725                        | (608) 828-1200 | russell_feingold@feingold.senate.gov |
| Sen. Kohl, Herbert H. (D)      | 330 Hort       | 224-5653                        | 224-9787                        | (414) 657-7719 | senator_kohl@kohl.senate.gov         |
| Neumann, Mork (R-01)           | 415 Connon     | 225-3031                        | 225-3393                        | (608) 752-4050 | mneumann@hr.house.gov                |
| Klug, Scott (R-02)             | 2331 Royburn   | 225-2906                        | 225-6942                        | (608) 257-9200 | bodger02@hr.house.gov                |
| Kind, Ronald James (D-03)      | 1713 Longworth | 225-5506                        | 225-6195                        | (715) 284-7431 | N/A                                  |
| Kleczo, Gerold D. (D-04)       | 2301 Royburn   | 225-4572                        | 225-8135                        | (414) 297-1140 | jerry4wi@hr.house.gov                |
| Borrett, Thomas M. (D-05)      | 1224 Longworth | 225-3571                        | 225-2185                        | (414) 297-1331 | telltom@hr.house.gov                 |
| Petri, Thomas E. (R-06)        | 2262 Royburn   | 225-2476                        | 225-2356                        | (414) 231-6333 | tompetri@hr.house.gov                |
| Obey, David R. (D-07)          | 2462 Royburn   | 225-3365                        | 225-0561                        | (715) 842-5606 | N/A                                  |
| Johnson, Joy (D-08)            | 1313 Longworth | 225-5665                        | 225-0087                        | (414) 494-2800 | N/A                                  |
| Sensenbrenner, F. James (R-09) | 2332 Royburn   | 225-5101                        | 225-3190                        | (414) 784-1111 | sensen09@hr.house.gov                |
| <b>WYOMING (WY)</b>            |                |                                 |                                 |                |                                      |
| Sen. Enzi, Micheol (R)         | 116 Hort       | 224-4748                        | 228-0350                        | (307) 261-6572 | mike@enzi.senate.gov                 |
| Sen. Thomas, Craig (R)         | 302 Hart       | 224-6441                        | 224-1724                        | (307) 265-5413 | craig@thomas.senate.gov              |
| Cubin, Borboro (R-ALL)         | 1114 Longworth | 225-2311                        | 225-3057                        | (307) 261-5595 | N/A                                  |

---

---

## AN OPEN LETTER TO MY SENATOR AND REPRESENTATIVE ON THE IMPORTANCE OF MAINTAINING OUR DIPLOMATIC READINESS IN THIS STILL DANGEROUS WORLD

Dear \_\_\_\_\_:

I am deeply concerned about the continuing reductions in resources to carry out our nation's foreign policy. These reductions are threatening the ability of our foreign affairs agencies to advance American interests abroad and to provide for our security and prosperity at home. **I urge that you actively support increases in our resources for diplomacy – our least costly and least risky first line of defense in today's dangerous world.** Foreign affairs represent one percent of the total US budget. As Secretary of State Albright has said, "... that 1 percent may well determine 50 percent of the history that is written about the era."

Over the last decade, funding for the "150 International Affairs" Account has been reduced by 50 percent in real terms of the expense of our diplomatic readiness and our standing abroad. The ability of the Department of State, USAID, USIA, Commercial Service and Foreign Agricultural Service to carry out their functions has been impaired.

The recent Council on Foreign Relations/Brookings Institution Task Force report, which was signed by a bipartisan group of prominent Americans, stated:

"The Task Force found unmistakable evidence that the readiness of this infrastructure has been seriously eroded. Some 30 posts have been closed in the past three years for lack of operating funds. Many of the remaining posts are shabby, unsafe and ill-equipped. All are handicapped by obsolete information technology. Staffing is highly uneven. The [State] Department's cadre of language and area specialists has been depleted and resources for public diplomacy are fast disappearing. ... Taken together, these developments contribute to an image of decline and withdrawal which disheartens our friends and allies and undermines our effectiveness abroad, as do the actual cuts out of our diplomatic muscle."

Beyond the impressions provided by the deterioration of the diplomatic infrastructure, however, reduced funding for our programs reinforces the view of our decline and withdrawal. Today there are insufficient funds to conduct diplomacy as we should – maintaining bilateral relations, meeting our obligations to international organizations, negotiating and implementing arms control agreements, promoting exports, fully participating in assistance programs and conducting public diplomacy. Further, because of the lack of funds, the government has had to choose, sometimes arbitrarily, which situations to engage in and which to ignore.

Both the Brackings/CFR Task Force and the Administration concluded that funding for international affairs must be increased to above \$20 billion from the current \$18.2 billion. While still well below the average of the 1980-1995 period, such an increase can help to advance our diplomatic readiness. Successful utilization of our diplomatic arm cannot be accomplished "on the cheap." We can afford to do more. We cannot afford to do less. We must not lower the American flag overseas. I look forward to your reply.

Sincerely yours,

\_\_\_\_\_  
Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City, State, Zip

---

**"FOREIGN AFFAIRS SPENDING IS ONLY 1% OF THE BUDGET,  
BUT IT MAY DETERMINE 50% OF HISTORY WRITTEN  
ABOUT OUR ERA"**

Statements by Secretary of State Madeleine Albright During Her Senate Confirmation Hearing  
January 8, 1997

"Our nation is respected and at peace. Our alliances are vigorous. Our economy is strong....

"All this is no accident, and its continuation is by no means inevitable. Democratic progress must be sustained as it was built – by American leadership. And our leadership must be sustained if our interests are to be protected around the world.

"Do not doubt, those interests are not geopolitical abstractions. They are real.

"It matters to our children whether they grow up in a world where the dangers posed by weapons of mass destruction have been minimized or allowed to run out of control.

"It matters to the millions of Americans who work, farm or invest whether the global economy continues to create good new jobs and open new markets, or whether – through miscalculation or protectionism – it begins to spiral downward.

"It matters to our families whether illegal drugs continue to pour into our neighborhoods from overseas.

"It matters to Americans who travel abroad or go about their daily business at home whether the scourge of international terrorism is reduced.

"It matters to our workers and business people whether they will be unfairly forced to compete against companies that violate fair labor standards, despoil our environment or gain contracts not through competition but corruption.

"And it matters to us all whether through inattention or indifference, we allow small wars to grow into large ones that put our safety and freedom at risk.

"To defeat the dangers and seize the opportunities, we must be more than audience, more even than actors, we must be the authors of the history of our age.

"To cope with such a variety of threats, we will need a full range of foreign policy tools....

"To be effective, force and diplomacy must complement and reinforce each other. For there will be many occasions, in many places, where we will rely on diplomacy to protect our interests, and we will expect our diplomats to defend those interests with skill, knowledge and spine.

"...(O)ne of my most important tasks will be to work with Congress to ensure that we have the superb diplomatic representation that our people deserve and our interests demand. We cannot have that on the cheap. We must invest the resources needed to maintain American leadership. Consider the stakes. We are talking here about one percent of our federal budget, but that one percent may well determine fifty percent of the history that is written about our era."

# AFSA CONGRESSIONAL DIRECTORY

## COMMITTEES

### SENATE LEADERSHIP

#### REPUBLICAN

Trent Lott, MS  
Majority Leader  
S-230 The Capitol  
(202) 224-3135

#### DEMOCRAT

Tom Daschle, SD  
Minority Leader  
S221 The Capitol  
(202) 224-5556

### HOUSE LEADERSHIP

#### REPUBLICAN

Newt Gingrich, GA  
Speaker of the House  
H-232 The Capitol  
(202) 225-0600

#### DEMOCRAT

Richard Arme, TX  
Majority Leader  
H-239 The Capitol  
(202) 225-4000

Richard Gephardt, MO  
Minority Leader  
H-204 The Capitol  
(202) 225-0100

### SENATE BUDGET COMMITTEE

621 Dirksen Building  
Republican Phone: (202) 224-0642  
Democrat Phone: (202) 224-3961  
[www.senate.gov/committee/budget/html](http://www.senate.gov/committee/budget/html)

#### REPUBLICAN

Pete Domenici, NM, Chair  
Charles Grossley, IA  
Dan Nickles, OK  
Phil Gromm, TX  
Christopher Bond, MO  
Slade Gorton, WA  
Judd Gregg, NH  
Olympio Snaue, ME  
Spencer Abraham, MI  
Bill Frist, TN  
Rad Groms, MN

#### DEMOCRAT

Frank Lautenberg, NJ, RM  
Ernest Hallings, SC  
Kent Conrad, ND  
Paul Sorbones, MD  
Borborax Baxer, CA  
Patty Murray, WA  
Ran Wyden, OR  
Tim Johnson, SD  
Richard Durbin, IL

### HOUSE BUDGET COMMITTEE

309 Connan Building  
Republican Phone: (202) 226-7270  
Democrat Phone: (202) 226-7200  
[www.house.gov/budget](http://www.house.gov/budget)

#### REPUBLICAN

John Kosich, OH, Chair  
David Hobson, OH  
Christopher Shoys, CT  
Wolly Herger, CA  
Jim Bunning, KY  
Lamor Smith, TX  
Don Miller, FL  
Bob Franks, NJ  
Nick Smith, MI  
Bob Inglis, SC  
Suson Malinari, NY  
Jim Nussle, IA  
Pete Hoekstro, MI  
Jahn Shadegg, AZ  
George Radanavich, CA  
Charles Boss, NH  
Mark Neumann, WI  
Mike Porker, MS  
Bob Ehrlich, MD  
Gil Gutknecht, MN  
Van Hilleary, TN  
Koy Granger, TX  
Jahn Sununu, NH  
Joseph Pitts, PA

#### DEMOCRAT

John Spratt, SC, RM  
Louise Slaughter, NY  
Alon Mollohon, WV  
Jerry Costello, IL  
Patsy Mink, HI  
Earl Pomeroy, ND  
Lynn Woolsey, CA  
Lucille Raybal-Allord, CA  
Lynn Rivers, MI  
Lloyd Doggett, TX  
Bennie Thampson, MS  
Ben Cardin, MD  
Scatty Boesler, KY  
David Minge, MN  
Ken Bentsen, TX  
Jim Davis, FL  
Brod Shermom, CA  
Bob Weygond, IN

RM: Ranking Minority Member

## AFSA CONGRESSIONAL DIRECTORY

### SENATE APPROPRIATIONS COMMITTEE

S-128 The Capitol  
Republican Phone: (202) 224-3471 Democrat Phone: (202) 224-7200  
[www.senate.gov/committee/appropriations.html](http://www.senate.gov/committee/appropriations.html)

#### REPUBLICAN

Ted Stevens, AK, Chair  
Thad Cochran, MS  
Arlen Specter, PA  
Pete Domenici, NM  
Christopher Bond, MO  
Slade Gorton, WA  
Mitch McConnell, KY  
Conrad Burns, MT  
Richard C. Shelby, AL  
Judd Gregg, NH  
Robert Bennett, UT  
Ben Nighthorse Campbell, CO  
Larry Craig, ID  
Kay Bailey Hutchison, TX

#### DEMOCRAT

Robert C. Byrd, WV, RM  
Daniel K. Inouye, HI  
Ernest Hollings, SC  
Patrick J. Leahy, VT  
Dale Bumpers, AR  
Frank Lautenberg, NJ  
Tom Harkin, IA  
Barbara Mikulski, MD  
Harry Reid, NV  
Herb Kohl, WI  
Patty Murray, WA  
Byron Dorgan, ND  
Barbara Boxer, CA

### HOUSE APPROPRIATIONS COMMITTEE

H-218 The Capitol  
Republican Phone: (202) 225-2771 Democrat Phone: (202) 225-3481  
[www.house.gov/appropriations/](http://www.house.gov/appropriations/)

#### REPUBLICAN

Robert Livingston, LA, Chair  
Joseph McDade, PA  
C.W. Bill Young, FL  
Ralph Regula, OH  
Jerry Lewis, CA  
John Edward Porter, IL  
Harold Rogers, KY  
Joe Skeen, NM  
Frank Wolf, VA  
Tom DeLay, TX  
Jim Kolbe, AZ  
Ron Packard, CA  
Sonny Callahan, AL  
James Walsh, NY  
Charles Taylor, NC  
David Hobson, OH  
Ernest Istook, Jr. OK  
Henry Bonilla, TX  
Joe Knollenberg, MI  
Dan Miller, FL  
Jay Dickey, AR  
Jack Kingston, GA  
Mike Parker, MS  
Rodney Frelinghuysen, NJ  
Roger Wicker, MS  
Michael Forbes, NY  
George Nethercutt, WA  
Mark Neumann, WI  
Randy "Duke" Cunningham, CA  
Todd Tiahart, KS  
Zack Wamp, TN  
Tom Latham, IA  
Anne Narthup, KY  
Robert Aderholt, AL

#### DEMOCRAT

David Obey, WI, RM  
Sidney Yates, IL  
Louise Stokes, OH  
John Murtha, PA  
Narman Dicks, WA  
Martin Sabo, MN  
Julian Dixon, CA  
Vic Fazio, CA  
W. G. (Bill) Hefner, NC  
Steny Hoyer, MD  
Alan Mollohan, WV  
Marcy Kaptur, OH  
David Skaggs, CO  
Nancy Pelosi, CA  
Peter Visclosky, IN  
Thomas Foglietta, PA  
Esteban Tarres, CA  
Nita Lowey, NY  
Jose Serrano, NY  
Rosa DeLauro, CT  
James Moran, VA  
John Olver, MA  
Ed Pastor, AZ  
Carrie Meek, FL  
David Price, NC  
Chet Edwards, TX

### SENATE COMMITTEE ON FOREIGN RELATIONS

450 Dirksen Building  
Republican Phone: (202) 224-4651 Democratic Phone: (202) 224-3953  
[www.senate.gov/committee/foreign.html](http://www.senate.gov/committee/foreign.html)

#### REPUBLICAN

Jesse Helms, NC, Chair  
Richard Lugar, IN  
Paul Caverdell, GA  
Craig Thomas, WY  
Rad Grams, MN  
John Ashcroft, MO  
William Frist, TN  
Charles Hagel, NE  
Gordon Smith, OR

#### DEMOCRAT

Joseph Biden, DE, RM  
Paul Sarbanes, MD  
Christopher Dodd, CT  
Jahn Kerry, MA  
Charles Robb, VA  
Russell Feingold, WI  
Dionne Feinstein, CA  
Paul Wellstone, MN

### HOUSE COMMITTEE ON INTERNATIONAL RELATIONS

2170 Rayburn Building  
Republican Phone: (202) 225-5021 Democratic Phone: (202) 225-6735  
[www.house.gov/international\\_relations](http://www.house.gov/international_relations)

#### REPUBLICAN

Ben Gilman, NY, Chair  
William Goodling, PA  
James Leach, IA  
Henry Hyde, IL  
Doug Bereuter, NE  
Christopher Smith, NJ  
Dan Burton, IN  
Elton Gallegly, CA  
Ileana Ros-Lehtinen, FL  
Cass Ballenger, NC  
Dana Rohrabacher, CA  
Donald Manzullo, IL  
Edward Royce, CA  
Peter King, NY  
Jay Kim, CA  
Steve Chabot, OH  
Mark Sanford, SC  
Matt Salmon, AZ  
Amo Houghton, NY  
Tom Campbell, CA  
Jon Fox, CA  
John McHugh, NY  
Lindsey Graham, SC  
Roy Blunt, MO  
Jerry Moran, KS

#### DEMOCRAT

Lee Hamilton, IN, RM  
Sam Gejdenson, CT  
Tam Lantis, CA  
Howard Berman, CA  
Gary Ackerman, NY  
Eni Faleomavaega, AS  
Matthew Martinez, CA  
Donald Poyne, NJ  
Robert Andrews, NJ  
Robert Menendez, NJ  
Sherrod Brown, OH  
Cynthia McKinney, GA  
Alcee Hastings, FL  
Pat Danner, MO  
Earl Hilliard, AL  
Wolter Capps, CA  
Brad Sherman, CA  
Robert Wexler, FL  
Dennis Kucinich, OH  
Steve Rothman, NJ  
Vacancy

RM: Ranking Minority Member

## AFSA CONGRESSIONAL DIRECTORY

### SENATE COMMITTEE ON GOVERNMENT AFFAIRS \*

340 Dirksen Building  
Republican Phone: (202) 224-4751  
Democrat Phone: (202) 224-2627  
[www.senote.gov/committee/](http://www.senote.gov/committee/)

#### REPUBLICAN

Fred Thompson, TN, Chair  
William Roth, DE  
Ted Stevens, AK  
Suson Collins, ME  
Som Brownbock, KS  
Pete Domenici, NM  
Thod Cochran, MS  
Don Nickles, OK  
Arlen Specter, PA

#### DEMOCRAT

John Glenn, OH, RM  
Carl Levin, MI  
Joseph Lieberman, CT  
Doniel Akoko, HI  
Richard Durbin, IL  
Robert Torricelli, NJ  
Mox Cleland, GA

### HOUSE COMMITTEE ON GOVERNMENT REFORM \*

2157 Royburn Building  
Republican Phone: (202) 225-5074  
Democrat Phone: (202) 225-5051  
[www.house.gov/reform](http://www.house.gov/reform)

#### REPUBLICAN

Don Burton, IN, Chair  
Ben Gilmon, NY  
Dennis Hostert, IL  
Constance Morella, MD  
Christopher Shays, CT  
Steven Schiff, NM  
Christopher Cox, CA  
Ileono Ros-Lehtinen, FL  
John McHugh, NY  
Stephen Horn, CA  
John Mico, FL  
Tom Davis, VA  
David McIntosh, IN  
Mork Souder, IN  
Joe Scarborough, FL  
John Shodegg, AZ  
Steven LoTourette, OH  
Mork Sonford, SC  
Robert Ehrlich, MD  
John Sununu, NH  
Pete Sessions, TX  
Michael Poppos, NJ  
Kevin Brody, TX  
Vince Snowborger, KS

#### DEMOCRAT

Henry Woxmon, CA, RM  
Tom Lontos, CA  
Robert Wise, WV  
Mojo Owens, NY  
Poul Konjorski, PA  
Gory Condit, CA  
Collin Peterson, MN  
Corolyn Moloney, NY  
Thomos Borrett, WI  
Eleanor Norton, DC  
Choko Fattoh, PA  
Tim Holden, PA  
Elijah Cummings, MD  
Dennis Kucinich, OH  
Rob Blogojevich, IL

### OTHER WEB PAGES

American Foreign Service Association  
White House  
Department of State  
United States Information Agency  
United States Agency for International Development  
Peace Corps  
House of Representatives  
House Leadership  
Senate Leadership  
General Accounting Office  
Thomos (Library of Congress Legislative Information)  
Yahoo Government Page  
ZIPPER (Find a Representative by 5-digit ZIP Code)  
Contacting Congress  
University of Michigan Federal Government Resources

[www.ofso.org](http://www.ofso.org)  
[www.whitehouse.gov/](http://www.whitehouse.gov/)  
[www.stote.gov/](http://www.stote.gov/)  
[www.usio.gov](http://www.usio.gov)  
[www.info.usoid.gov](http://www.info.usoid.gov)  
[www.peocecorps.gov](http://www.peocecorps.gov)  
[www.house.gov/](http://www.house.gov/)  
[www.house.gov/orgs/pub\\_hse\\_ldr\\_www.html](http://www.house.gov/orgs/pub_hse_ldr_www.html)  
[www.senote.gov](http://www.senote.gov)  
[www.goo.gov/](http://www.goo.gov/)  
<http://thomos.loc.gov>  
[www.yahoo.com/government/](http://www.yahoo.com/government/)  
[www.voxpop.org/zipper/](http://www.voxpop.org/zipper/)  
[www.visi.com/juon/congress/](http://www.visi.com/juon/congress/)  
[www/lib.umich.edu/libhome/Documents.center/federal.html](http://www/lib.umich.edu/libhome/Documents.center/federal.html)

RM: Ranking Minority Member

\*This committee handles government service issues such as intergovernmental personnel; the status of employees' compensation, classification, and retirement; federal paperwork reduction; holidays and celebrations; overall economy, efficiency and management of government operations and activities; the census; etc.

# Classifieds

## PROPERTY MANAGEMENT

**A GREAT PROPERTY MANAGER!** PEAKE MANAGEMENT. Do you want to make sure you have a good property manager when you're overseas? Call Peake.

We make it easy for you. With our active marketing program, excellent tenant screening, thorough property inspections, monthly statements, Internet communication, good judgement, specialization in property management, a friendly and experienced staff (and more), we have no competition.

Ask your friends about us. You're sure to find several that have worked with us. We'd love to work with you.

Lindsey Peake or (Ms.) Scott Bell 703-448-0212. FAX 703-448-9652. INTERNET: 75702.3176@campuserve.com 6842 Elm Street, #303, McLean, VA 22101.

### DIPLOMAT PROPERTIES, INC.

We're proud to provide excellence in property management during your assignment abroad. Serving Na. Va. only. (Owned and operated by a former Foreign Service family). We offer the following: highly experienced management, quality tenants, superior maintenance, strong communication, effective advertising of no extra cost, 24 hour emergency service. Get to know us, a company that cares. For management services information, contact: Robin Gomez, Tel. (703) 522-5900, Fax (703) 525-4713. E-mail: dipprop@earthlink.net 3900 N. Fairfax Drive, Suite 204, Arlington, VA 22203.

### J.P. PROPERTIES, LTD.:

Complete professional dedication to the management of residential property in Northern Virginia. Our professionals will provide personal attention to your home, careful tenant screening, and video inspections of your property. We are equipped to handle all of your property management needs. We work 7 days a week! Over 19 years real estate experience and Foreign Service overseas living experience. **JOANN PIEKNEY**, 301 Maple Ave. W., 4-C, Vienna, VA 22180. Tel. (703) 938-0909 FAX (703) 281-9782 E-MAIL: jpiekney@aol.com

### FAHEY & ASSOCIATES:

Professional, residential, property management service for

Northern Virginia properties. Expertise and personal attention to detail are the hallmarks of our established firm. References provided. **LINDSEY PEAKE**, 6842 Elm Street, #303, McLean, VA 22101 (703) 691-2006, Fax (703) 691-2009.

## H.A. GILL & SON

Offers the proven, expert property management services that have satisfied hundreds of Foreign Service officers far over 108 years. As a smaller company, we can provide you with the individual attention & diligent care of your property that you deserve when you are overseas - and at the most competitive rates. We are completely computerized with easy-to-read monthly & annual statements. Specializing in the management and sale of fine single family properties and condominiums in the District & Montgomery Cty. Please call John Gill, Jr. at (202) 338-5000 or Fax at (202) 338-2545.

**MANOR SERVICES:** Former federal law enforcement officer, offers BEST tenant screening. Frequent inspections. Mortgages paid. Repairs. Close PERSONAL attention. We're small, but VERY effective. FS and Mil. refs. Our rates are lower than anyone on this page. And our SERVICE is better, too. Compare-you'll see. We don't sell, we do "HANDS-ON" management, only. **TERS H NORTON** Box 42429, Washington, DC 20015 (202) 363-2990, Fax (202) 363-4736; norton1@erols.com

## REALTY GROUP, INC.

DC Property Management & Sales  
Tenant Credit Checks  
Repair Forecasting  
Quarterly Inspections  
Monthly/Annual Statements  
References Available

AMY FISHER: (202) 544-8762  
DON TORRILLO: (202) 547-4602  
Fax: (202) 543-7630  
E-mail: realtygp@erols.com

## TIRED OF PAYING TOO MUCH FOR PROPERTY MANAGEMENT?

Northern Virginia properties. Advertising of property in MLS & newspaper, tenant screening, collection of rent, & coordination of repairs. 1/2 one month's rent leasing fee for 1 year lease. Our management fee is 6.5% of one month's rent. Over 25 years of combined real estate experience. Mike Smith & Jennifer Wheeler, Re/max Horizons Inc., 6922-C Little River Turnpike, Annandale, VA 22003. (703) 354-9200, toll free (800) 333-3077, e-mail: homes@remaxcentral.com

## WASHINGTON MANAGEMENT SERVICES:

Residential property management is our only business. Call or write: 2015 Q St. NW, Washington, D.C. 20009. Tel. (202) 462-7212, E-mail: wmsdc@ix.netcom.com

## REAL ESTATE

**A UNIQUE TIME TO BUY!** The Northern Virginia real estate market continues to favor buyers. Combined with low interest rates and stable home prices, it's a great time to buy.

Having provided exclusive representation as a buyer agent to Foreign Service personnel over the past ten years, we can focus quickly and efficiently on your special housing requirements. Discover *Haw Much You Can Buy...And How To Get It Now.* Contact **MARILYN CANTRELL**, CRS, GRI. Associate Broker at McEneaney Associates, 1320 Old Chain Bridge Rd, McLean, VA 22101, tel (703)790-9090, fax (703) 734-9460, e-mail: mcemcln@erols.com

**AUSTIN, TX:** Lakeway homes and homesites outside of Austin on a 65-mile-long Lake Travis. Three 18-hole golf courses, World of Tennis Center, 400-slip marina, 4000 ft. airstrip. Contact **ROY & ASSOC.** 1411 RR 620 South Austin, TX 78734. 1-800-513-4455.

**ELEGANT APARTMENTS AT RIVER PLACE.** Arlington, VA; Efficiencies one-, two- bedrooms, two blocks from metro, FSI. Bike or Metro to Pentagon. Superior furnishings, immediate phone and CATV, microwave, linens and many amenities. Site has spa, rates

within your per diem. Call (301) 279-0392 or fax **SOJOURNER HOUSING** at (301) 762-7692 for brochure or reservations. E-mail: sojourn@pop.erols.com

## FLORIDA

Farmer FSO **PAUL BYRNES** specializes in sales in Sarasota, the jewel of Florida's west coast, but can assist with property anywhere in the State.

Enjoy the sun, gracious living, and a Florida tax base without delay. Call Paul toll free **1-800-766-1610**, or write him of The Prudential Florida Realty, 100 N. Tamiami Trail, Sarasota, Florida 34236.

## FLORIDA

**LONGBOAT KEY/SARASOTA.** A paradise. No State Income Taxes. Great homes and condos. **SHARON OPER**, Ran Baldwin & Associates (941) 387-7199; Fax (941) 383-6248; email: LBK7@aol.com; 525 Bay Isles Pkwy, LBK, FL. 34228.

## FOR RENT

**HISTORICAL CAPITOL HILL TOWNHOUSE.** Fully furnished-3 bedrooms, 2 baths, eat-in kitchen, fenced in patio/garden. Central A/C; cable TV. Minutes from Metro, stores, restaurants, movies. Reference from previous FSO family. Available May to September. Exact dates negotiable. \$1,200/mo + utilities. Call (202) 546-0341.

**SHORT TERM HOUSING offered by CORPORATE&EXECUTIVE TEMPORARY HOUSING INC.** Your best resource for quality, cost effective short term housing at hundreds of locations in D.C., Maryland & Virginia. Flexible arrangements for nightly, weekly or monthly stays. Near Metras. Pet locations available. 1-800-933-8367 or Fax 1-703-271-8039.

**SUN CITY, AZ, Free info packets, 55 and over retirement community.** Golf courses, rec. centers, properties from the \$40s. Ask for **JULIE WILSON** 1-800-432-4595, Ext. 1776 **KEN MEADE REALTY.**

# Classifieds

## REAL ESTATE

**SHORT TERM RENTALS, ROSSLYN, VA. AREA.** New, Decorator furnished 1-2 Bedroom Apts with great housewares & accessories. Local phone service, utilities, cable TV included. Individual washer/dryer, microwave. Two pools, fitness center, covered parking. Some pets. Located between the Rosslyn and Courthouse Metro stations. Call or Fax: Corporate & Executive Temporary Housing Inc. 1-800-933-8367 or Fax 1-703-271-8039.

## SHORT-TERM RENTALS

Foreign Service Associates can provide fully furnished apartments at River Place just 5 minutes from the new NFATC facility and one block from SA-15. We have efficiencies, 1 bedrooms, and some 2 bedrooms, usually within your per diem. Apts. are fully furnished kitchens, cable TV, telephone, linens, and all utilities included. Write **FOREIGN SERVICE ASSOCIATES**, P.O. Box 12855, Arlington, VA 22209 or call 1-800-993-6997 or FAX 1-540-636-7606. E-mail: fssoc@shentel.net

## TEMPORARY HOUSING

**NFATC Bound? D.C. TOUR? Call EXECUTIVE HOUSING CONSULTANTS, INC.**, the Washington area's short-term rental specialists. Metro locations. In Virginia: **"THE BEST OF RIVER PLACE"** — walk to Rosslyn metro and Georgetown; 15 mins. on Metro bus or State shuttle to NFATC. In D.C. and MARYLAND: Selection of furnished apartments, townhouses and houses. Some allow pets. For further information: FAX (301) 907-7329; PHONE (301) 951-4111; e-mail: exchng@erols.com or write **EXECUTIVE HOUSING CONSULTANTS**, 7315 Wisconsin Ave., Suite 603 East, Bethesda, Md. 20814.

## TAX & FINANCIAL SERVICES

**ATTORNEY, FORMER FOREIGN SERVICE OFFICER:** Extensive experience with tax problems peculiar to the Foreign

Service. Available for consultation, tax planning, and preparation of returns. **M. BRUCE HIRSHORN, BORING, & PILGER**, Suite D, 307 Maple Avenue, West, Vienna, VA 22180. Tel. (703) 281-2161, Fax: (703) 281-9464.

**ATTORNEY, MASTER'S IN TAX:** Ten years experience preparing tax returns and advising clients on 3 continents. Author of **THE EX-PAT'S GUIDE TO U.S. TAXES**. Recently returned from South Africa. Now available for tax consultation and preparation. Clients overseas welcome. **JANE BRUNO**, 4809 N. 25th St., Arlington, VA 22207. Tel (703) 525-3327. FAX: (703) 525-3327.

**AFSA TAX COUNSEL:** Problems of tax and finance: Never a charge to AFSA members for telephone guidance. **R.N. Bob Dussell** (ex-A.I.D.) at tax work both within and without I.R.S. since 1937. Now solely in practice to assist Foreign Service employees and their families. Also lectures on **TAX LAW** at FSI every month since 1970 at Rosslyn, VA. **BOB DUSSELL** (703) 841-0158, FAX (703) 522-5726. Office is 100 feet from Virginia Sq. Metro station at 3601 Fairfax Drive, Arlington, VA 22201.

**COMPLETE TAX & ACCOUNTING SERVICES:** Specialize in Foreign Service and overseas contractor situations, **VIRGINIA M. TEST, CPA** 2595 Chandler Ave., #18, Las Vegas, NV 89120, (702) 795-3648, FAX (702) 433-9191.

**FREE TAX CONSULTATION:** Far overseas personnel. We process returns as received, without delay. Preparation and representation by Enrolled Agents. Federal and all states prepared includes "TAX TRAX" unique mini-financial planning review with recommendations. Full planning available. Get the most from your financial dollar! **Financial Forecasts Inc.**, Borry B. De Morr, CFP, EA 1001 N. Highland St. #301 Arlington, Va 22201, Clarendon Metro, (703) 841-1040, FAX (703) 841-5865.

**ROLAND S. HEARD, CPA:** Will offer the some excellent service in Athens, GA as he did in Vienna, VA. Has worked overseas, is familiar with Foreign Service and contract employee situations, has practiced before

the IRS, computerized tax services, financial planning, member AICPA, Tax Division & Personal Financial Mgmt. Division. 30-minute **Free** consultation. Phone/FAX (706) 769-8976. 1091 Chaddwyck Drive, Athens, GA 30606.

## ATTORNEY

## ATTORNEY/ARBITRATOR

Former Foreign Service Grievance Board Member with 25 years experience in employment and personnel law before MSPB, FLRA and EEOC. Specializing in Federal employee grievances concerning performance evaluations, disciplinary actions, involuntary removal, sexual harassment and discrimination based on handicap (including alcohol and drug abuse). Free Initial Consultation. **SAM HORN, TEL. and FAX. (301) 933-9723**

## ATTORNEY

**ESTATE PLANNING/FAMILY LIVING TRUSTS.** Former FSO specializing in Estate Planning/Living Trusts/Family Limited Partnerships/Charitable Remainder Trusts throughout U.S., offers **FREE INFORMATION KIT** for FSOs overseas and CONUS. Preserve family wealth, care for you/your family in event of emergency/death—save up to hundreds of thousands of dollars in lawyer, probate fees and taxes.

**Donald J. Purser, Esq., has taught lawyers, CPAs and Financial Planners** basic and advanced planning. Send or e-mail for timely and valuable information on how to keep your dreams alive even after death. Be a dreamkeeper!

**Find out why estates planning is important for everyone — not just the wealthy!**

Send request for free information packet and audiotape to: Donald J. Purser, Esq., Kinovy Mansion, 236 South Third East, Salt Lake City, Utah 84111; FAX (801) 537-1212; TEL (801) 532-3555; E-MAIL: Purserlaw@aol.com.

## GRIEVANCES: MANDATORY RETIREMENT OR SEPARATION? DEFECTIVE EER?

**Attorney** with 17 years successful experience **SPECIALIZING IN FS GRIEVANCES** will represent you to protect vital interests in these or other career matters including non-promotion, selection out, non-tenuring, disciplinary actions of State, AID, USA and Commerce. **CALL BRIDGET R. MUGANE** (202) 387-4383 (Forrocut Square) or (301) 596-0175. E-mail: mugane@erols.com. Free initial telephone consultation.

## ELDER LAW ATTORNEY:

Focus on personal situations involving seniors and their families including estate planning, long term care, wills, Durable Powers of Attorney, Living Wills, estate administration and guardianship. Assistance with problems affecting older family members while you are abroad. Ardith Rockor Pugh, 515 King Street, Suite 400, Alexandria, VA 22314. (703) 836-0325.

**FORMER FOREIGN SERVICE OFFICER NOW PRACTICING LAW IN DC/MD.** General practice; Estate planning; wills, trusts, living wills, powers of attorney; probate administration; domestic relations; Foreign Service Grievances. Gregory V. Powell; Furey, Daalan & Abell, LLP; 8401 Connecticut Ave., #1100, Chevy Chase, MD 20815-5803. (301) 652-6880; fax (301) 652-8972.

**WILLS/ESTATE PLANNING:** by attorney who is a former Foreign Service officer. Have your will reviewed and updated, or a new one prepared. No charge for initial consultation. **M. BRUCE HIRSHORN, BORING & PILGER**, Suite D, 307 Maple Ave., W., Vienna, VA 22180. Tel. (703) 281-2161, FAX (703) 281-9464.

## SERVICES

**BABYSITTER/HOUSEKEEPER AVAILABLE.** Relocating Foreign Service family seeks a nice family in Washington area for our wonderful live-in babysitter/housekeeper. Excellent with children. Lucy Tomlyn, 212-415-4277 (Department dial 4-4277).

# Classifieds

## SERVICES

### Cut your phone bills in half!

GlobalPhone's Callback service lets you call from any phone in the world, at LOW U.S. telephone rates. No monthly fees. US Calling Card included. Call, or send fax or e-mail today for rates and immediate service!

#### GLOBALPHONE CORP.

3916 Lincolnshire Street,  
Annandale, Virginia 22003  
USA

Phone: 703-256-3399

Fax: 703-256-1313

E-mail: gphone@dc.infi.net

Web Page:

www.delve.com/global-  
phone.html

**RETURNING TO WASHINGTON?** We receive your pets, meet your plane, board your pets, ship pets worldwide. Information CLO office. Inspections invited, send a friend. Dulles Executive Pet

Center, Dulles, Va. USDA  
Licensed Intermediate Handler.  
TEL: (703) 709-1111,  
Fax:(703)709-8545.

## BOOKS

**ANY U.S. BOOK** in print. Send check when books arrive. **SALMAGUNDI BOOKS**, 66 Main St, Cold Spring, NY 10516. e-Mail **SALBOOKS@HIGHLANDS.COM**

### BOOKS, BOOKS, BOOKS:

We have thousands in stock, do special-orders daily, search for out-of-print books, large selection of CDs and Cassettes; Jazz a specialty. Visa or Mastercard. **THE VERMONT BOOK SHOP**, 38 Main Street, Middlebury, VT 05753.

## MAIL ORDER

**BEADS FROM AROUND THE WORLD.** Jewelry Findings and Components. Stringing

Materials. Tools, Books, Tips and More. For catalog send \$5 (redeemable with order) to: **BEADZIP**, 2316-D Sarah Lane, Falls Church, VA 22043, (703) 849-8463.

## PURCHASES

### 110-220-VOLT EXPORT PRODUCTS

Transformers, Voltage Regulators, TV/VCR, Electronics, Appliances, Office Products/Supplies, **EMBASSY** Phone: (703) 845-0800, FAX: (703) 820-9385, E-mail: [embassy@embassy-usa.com](mailto:embassy@embassy-usa.com). Visit Our Showroom, (Check Display Ad.)

### 220V COMPUTERS FOR EXPORT.

IBM-Compatible computer systems specially configured for 220V use overseas. Name-brand & clone systems, monitors, laser & inkjet Printers by HP and others, peripherals, uninterruptable power supplies, surge suppressors, voltage regulators, networking, software, accessories, supplies, everything! Ph-703-516-0300, Fx 703-276-1581, e-mail: [kccinc1@aol.com](mailto:kccinc1@aol.com).

## PURCHASES & SERVICES

**CHANEACO** — Official & personal — auto/truck parts, industrial/plumbing/appliance parts. 20 yrs exp. Ta 30 parts. 412-222-5732 Fax: 412-222-2555.

## MISCELLANEOUS

### SCHOLARSHIPS

#### \$15,000 IN SCHOLARSHIPS!

Available to members of State Department Federal Credit Union. Requirements: financial need, minimum 2.5 GPA, minimum 12 college credits completed. Deadline April 11, 1997. For application, call Linda Checchi at (703) 706-5024.

## NOTICE TO OUR MEMBERS

In early December the AFSA Governing Board, in accordance with the bylaws, voted to increase membership dues by 2.9% to meet increased costs. We anticipated agencies implementing this action in March of 1997, but to our surprise some have implemented the increase earlier than expected which did not allow us to give you advance notice.

Your Board's philosophy has been to make modest increases in dues to keep pace with increased expenses AFSA faces. AFSA's largest expense item, not unlike the Foreign Affairs agencies, is personnel. Despite eliminating staff positions, and giving significantly lower annual increases to our staff, expenses have increased.

This increase, plus the downsizing of the agencies and reduced hiring which have resulted in the first significant decrease in AFSA membership in 10 years, have made this dues adjustment necessary. The impact on active duty members is a modest 10 to 21 cents per pay period and \$1.00 to \$2.00 per year for retired members. We appreciate your understanding and support.

## F O C U S

*Will China kill the goose that lays the golden eggs? "China" is an abstraction, represented in Hong Kong by real people pursuing profit who may bend the rules if they can get away with it.*

---

ABC's first major move had been to pay billions of dollars for government-owned, harbor-front land needed as a site for the new complex. But ABC's purchase couldn't have been more badly timed. The purchase had set a new record for high land prices in Hong Kong's already stratospheric real estate market. A few weeks later, the real estate market crashed and ABC's loss on paper was \$1 billion. Even worse, the basic premise of the entire complex had collapsed.

The planners looked at the average double-digit growth in shipments to and from China since the early 1980s and projected those growth figures into the distant future, ignoring as a temporary aberration the stagnation in shipments that had begun a few months before the land purchase. But now it is clear that the stagnation has heralded a serious cyclical downturn in the Chinese economy that will take years to turn around. There will be no need for the new cargo-handling complex. In short, ABC Cargo has a huge negative net worth and is effectively bankrupt.

Chief Executive Tung Chee-hwa, the man who has taken over the job of the British governor, has been receiving full reports on ABC Cargo's plight. Although he's concerned, he doesn't intend to deviate from the old British policy of laissez-faire that takes it as a given that bankruptcies and failures are inevitable in a free market. But then Tung starts receiving calls and visits from powerful PRC officials and their representatives in Hong Kong. They all invoke the need to calm markets and stabilize the economy, but what they're really asking is that Tung bail out ABC Cargo — thereby reimbursing their personal losses.

These are special circumstances, they say. All they're asking for is a special, one-time favor. Among the supplicants are the officials to whom Tung is personally deeply indebted: those who helped arrange a \$120 million loan to Tung himself to rescue his Orient Overseas (International) Ltd. shipping company when

it was foundering in the 1980s. Tung long ago repaid the loan, but his personal debt to these men remains. Their first request is brazen: the Hong Kong government should simply declare the land sale null and void and return ABC Cargo's billions in full.

But such favoritism would be blatantly obvious and offensive even to unschooled Hong Kong residents and, even worse, would spark demands for equal treatment from a dozen other recent purchasers of government land. As the pressure grows, however, a bailout scheme slowly starts to take shape. The government will force the older and highly profitable XYZ Cargo Co. to purchase ABC Cargo at a premium price that wipes out its loss. In return, Tung and his officials will guarantee XYZ Cargo a virtual monopoly in the cargo business for years to come, allowing it to charge high prices that will more than make up the cost of absorbing ABC Cargo.

An economist in Hong Kong's Civil Service is ordered to draw up a paper justifying the move but instead bravely writes a scathing analysis pointing out that the move will reward a reckless company, penalize a successful and efficient one, and, most troubling of all, substantially raise the cost structure of Hong Kong's previously highly efficient port complex. Those extra costs in turn will ripple through the entire Hong Kong economy. The report is suppressed and the economist is banished to the Statistical Unit.

Just as the forced merger of ABC and XYZ is about to be signed, sealed and delivered, the economist's scathing report mysteriously surfaces in a leading Hong Kong business newspaper. The paper is raided by the police and shut down for printing "secret" government information. Although there's no direct evidence that he leaked his own report, the economist is jailed for subversion. Indeed, both moves are plausible under existing and new laws. Armed with this new information, a group of U.S. and other foreign com-

## F O C U S

panies that will be hurt by this scheme sends its lawyers into court in Hong Kong seeking an injunction to delay the merger until the courts have sufficient time to examine the legality and for the new legislature, composed of appointees and a few democratically elected representatives, to debate the issue.

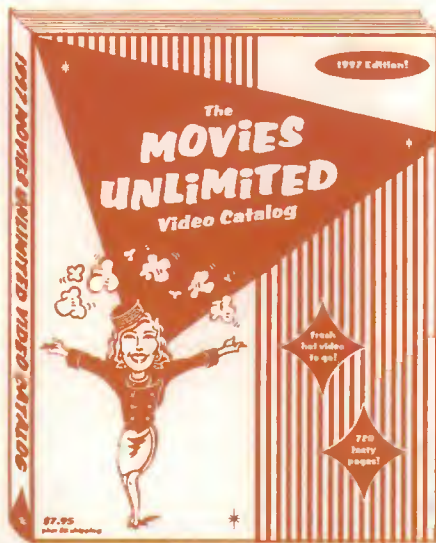
C.H. Tung picks up the phone and calls the judge on the case. "Just this once," and "Not for me, but for Hong Kong," pleads Tung. "Please reject the request for an injunction, despite its legal merits," he says. The judge, indebted to the chief executive for past favors, agrees. A few hours later, the merger agreement is signed and it's a fait accompli.

This scenario may have been hypothetical but it illustrates most of the concerns expressed by U.S. businesspeople in several not-for-attribution discussions. It shows how easily the professionalism of the Civil Service, the integrity of the judiciary, the independence of the media, and even the highly honed efficiency of the economy itself could all be quickly

undermined. Such developments would directly affect U.S. companies not only by increasing costs but also by decreasing the predictability of the entire business climate.

What's more, all of the above could happen without any change in official PRC policy of allowing Hong Kong a large degree of autonomy and not making any fundamental changes for the next 50 years. Instead, individual actors pursuing economic self-interest in the Hong Kong tradition, but using their PRC-based political power to do so, may prove to have enough influence collectively to subvert Hong Kong slowly and incrementally and, ultimately, beyond recognition. This detracts from the optimists' common argument that Beijing has no intention of radically changing or subverting Hong Kong because it is so valuable to China as it is today — a source of investment capital, foreign exchange earnings, managerial and technical expertise, as well as the same financial, trade and legal services for which U.S. corporations value Hong Kong.

# OVER 37,000 VIDEOS AT YOUR FINGERTIPS!



"One of the biggest and most varied catalogs I've seen."  
**ROGER EBERT, *Movie Home Companion***

"The definitive source for practically every currently available video in print."  
**LEONARD MALTIN, *TV Movies & Video Guide***

The giant 720-page MOVIES UNLIMITED VIDEO CATALOG describes over 37,000 available video titles in every imaginable category: classics from the '30s, '40s and '50s; old-time "B" westerns and movie serials; an amazing array of foreign films; hard-to-find cult collectibles; thousands of comedies and dramas; golden age musicals; new releases and much, much more.

*It's a movie collector's dream!*

## CALL TODAY OR SEND IN THE ORDER FORM BELOW

**\$5.00 DISCOUNT  
COUPON INCLUDED!**

Only...

# \$7.95

**Plus Shipping Charges:**  
U.S. Or APO Address: \$3.00  
Foreign Address: \$22.00

All payments in U.S. funds.

- YES! Please send me the Movies Unlimited Video Catalog. Enclosed is:
  - \$10.95 for U.S. Address Shipment.
  - \$29.95 for Outside U.S. Shipment.
- I'm interested in adult movies. Enclosed is \$3.50 additional for your giant adult catalog.



3015 Darnell Road  
Philadelphia, PA 19154

FSJ

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State/Country \_\_\_\_\_  
Zip \_\_\_\_\_ Phone (\_\_\_\_) \_\_\_\_\_

**Call 24 Hours-A-Day:**

**In The U.S.:**  
**1-800-4-MOVIES**

**Outside The U.S.:**  
**1-215-637-4444**



## F O C U S

In short, as it's often put, China won't kill the goose that lays the golden eggs. But "China" is an abstraction. It is represented in Hong Kong by real people pursuing profit and advantage who, it's widely feared, will bend the system to that end if they can get away with it.

A final point raised by this scenario: There seems little that the U.S. government or U.S. companies could do to halt a destructive process like this example. Despite publicity, despite public protest, no one can be certain how much good either will do. U.S. companies can leave, but that's admitting defeat. Perhaps by now U.S. intelligence has an extensive network of human "assets" deep inside the business community, the judiciary, the Civil Service and the local media so that events can at least be monitored.

If Washington were truly bold in pursuing U.S. interests in Hong Kong, it would, when possible, approve calculated leaks of intelligence informa-





tion about any dirty business to the local and foreign media in Hong Kong. Certainly individual U.S. companies can't risk blowing the whistle, given the high cost they might pay for such forthrightness.

If The Formula does indeed unravel and U.S. companies begin cutting back their Hong Kong operations or withdrawing altogether, the loss to the U.S. economy as a whole would be incalculable. And "incalculable" is indeed the only word that fits. Conventional calculations of the U.S. stake in Hong Kong only hint at what's at risk. The U.S. government counts 1,000 U.S. companies in Hong Kong, including the vitally important 240 firms that maintain their regional headquarters in Hong Kong as well as other American firms incorporated in the United States.

But this ignores the hundreds, if not thousands, of additional, Hong Kong-incorporated firms that are owned, run or ultimately controlled by U.S. citizens and that ultimately benefit the U.S. economy. Many, if not most, of such companies sell products or ser-

# Need Auto Parts NOW?

State-Side Auto Supply is your world-wide *professional* supplier of auto parts and accessories for all makes and models of automobiles manufactured for the U.S. market.

-  We will get you the **correct part FAST** – usually in less than 7 days.
-  If you are not sure of the exact parts, hardware or accessories you need, call us for assistance and we will help you place your order.
-  We accept all Government PO's as well as personal orders, and we give priority attention to urgently needed items.
-  No order is too large or too small!

**Gabriel**

**Gates**

**WIX® FILTERS**  
DANA

**WAGNER**  
LIGHTING PRODUCTS

**WALKER**

**Raybestos**  
The Best in Brakes

211 Southwest Road  
Canterbury, NH USA 03224  
PHONE: 603-783-9361  
Call Bob Chisholm today



**State-Side  
Auto Supply**

FAX: 603-783-0257  
E-mail: stateside1@aol.com  
Order forms sent on request  
We accept VISA and MasterCard

PHONE OR FAX YOUR ORDER 24 HOURS A DAY, 7 DAYS A WEEK

vices to the U.S. business community in Hong Kong or serve as intermediaries between the economies of Asia and the United States.

Some 37,000 American citizens are long-term residents of Hong Kong, the majority of whom are actively involved in business or dependents of those who are. Yet a broader definition of the American community in Hong Kong would include the hundreds of thousands of local Hong Kong residents who work for U.S. companies. Indeed, according to U.S. Consul General Richard Boucher, almost 10 percent of the entire Hong Kong work force is employed by U.S. companies.

These hundreds of thousands of employees hint at the real U.S. stake in Hong Kong. On paper, U.S. direct investment in Hong Kong is a respectable but by no means awesome \$14 billion. In fact, a large majority of U.S. companies active in Hong Kong don't have any substantial direct financial investment there at all. Even the high-priced office space they occupy

is usually leased, rarely owned. Instead, U.S. businesses have made enormous investments in training people and refining processes to move information and financial assets in and out of Hong Kong and to provide a range of highly specialized services to branches of their companies all over Asia. These people and processes are intangible assets, but are central to success in the post-industrial, knowledge-based economy emerging worldwide.

It would be virtually impossible for most U.S. companies in Hong Kong to set up duplicate operations elsewhere in Asia. An attempt by a fleeing U.S. firm merely to realize a rough approximation of the sophistication and efficiency of its Hong Kong operations in another Asian city would in most cases be enormously expensive in time as well as money. That is why even a small exodus by U.S. companies from Hong Kong in the months and years following the June 30 handover will be a sign that things are going very badly.

## A THRILLER ABOUT THE FOREIGN SERVICE

"In this hardcover debut, Kimball writes intelligently and with power. The action scenes that propel the narrative are first rate."

— *Publisher's Weekly*

TO ORDER  
DEATH DUTY  
BY STEPHEN  
KIMBALL,  
CALL DUTTON  
SIGNET AT  
1-800-253-6476



While the possible, gradual destruction of Hong Kong's unique economy is the greatest material threat to U.S. interests after June 30, Beijing's heavy-handed attempts to suppress civil liberties could well prove to be the hottest Hong Kong-related issue in the United States. At first glance, this seems unlikely. After all, the State Department's report on human rights issued in January effectively conceded that U.S. efforts to further the causes of democracy and human rights in China were a total failure.

That's accurate if the criterion is Beijing's success in effectively suppressing individual pro-democracy activists. But a momentous shift is under way. Instead of focusing on individual dissidents inside the PRC itself, U.S. critics of Chinese political repression are focusing on the Chinese periphery — specifically, Tibet, Taiwan and, above all, Hong Kong — where the issues are more understandable, and more emotion-laden, to many Americans. In Tibet, the issue is the destruction of a nation and a culture and a religion. In Taiwan, the issue is the U.S. obligation to ensure that an island democracy isn't forced into reunification with the mainland without the consent of its people.

## F O C U S

*America has a huge stake in what happens in Hong Kong. Some 37,000 American citizens are long-term residents of Hong Kong, and U.S. companies employ about 10 percent of the work force.*

---

In Hong Kong, it's already clear that one issue will be Beijing's suppression of civil liberties that were long taken for granted under British rule, even before there were laws guaranteeing those liberties. In jeopardy are more than such traditional political rights as the freedom of assembly that allows meetings and protest marches. The pro-democracy movement in Hong Kong is peopled with sophisticated, Western-educated men and women who are already demonstrating their great skills at cultivating and using the media of the United States and other Western countries. Indeed, they often act as if they have two constituencies: the people of Hong Kong and the people of the United States. The byline of Martin Lee, Hong Kong's most visible democrat, appears regularly in leading U.S. newspapers. Clearly any suppression of the democracy movement will make waves not only in the U.S. media but also in Congress.

Freedom of the press is in some ways the most vital in Hong Kong because it is entwined with both politics and the economy. China has already jailed Hong Kong journalists, reporting from Beijing, for revealing economic statistics that hadn't yet been released by the authorities. Today, American companies in Hong Kong with trade and investment exposure in China rely on the local media for accurate and uncensored information about conditions there.

Other potential problems include:

■ Religious groups. One potential trouble spot often widely overlooked is the religious community. At both ends of the Christian continuum — Roman Catholics and evangelical Christians — leaders and activists skeptical of PRC promises of religious tolerance have already put together parallel underground organizations so their churches can survive a PRC crackdown. Many members of these churches have strong ties with their American co-religionists who can be counted on to protest loudly in Washington if

such a crackdown begins in Hong Kong.

■ The military. Negotiations between Beijing and Washington over future visits by U.S. Navy ships — currently 60 to 80 a year — have already yielded an agreement in principle that such visits will continue. But it's likely that the number of visits will decline significantly, if only because there will no longer be the high level of trust between U.S. military officers and British officials in Hong Kong that ensured the British would quickly approve U.S. requests for ship visits. In the meantime, the British, as part of the overall takeover deal with China, have completed constructing a naval base in Hong Kong with much greater capacity than the British ever enjoyed.

Indeed, Hong Kong could serve as a key base in any major future Chinese military offensive in the South China Sea. Thus the Hong Kong handover also becomes part of the shift in relative power between China and the United States already under way. Separately, the U.S. intelligence community worries that the handover will greatly enhance the PRC's ability to use Hong Kong as a base for espionage and illicit technology transfer.

■ The osmosis factor. The border between Hong Kong and China is already much softer than it was a decade or two ago. PRC officials of all stripes can already be seen operating freely in both China and Hong Kong. Washington is committed by law to treating Hong Kong as a separate jurisdiction after June 30. But what if that becomes more and more of a fiction? How, for instance, would the Immigration and Naturalization Service respond if it is learned that any PRC citizen can "buy" a Hong Kong passport for \$500? What would the U.S. Customs Service do if PRC companies escalate their efforts to affix Hong Kong-origin documents to PRC-made products?

Though some of the answers will be clear as of midnight June 30, others will manifest themselves much more slowly over time. ■

# A CITY BULLISH ON ITSELF



JOHN KACHIK

T

AS FUNDS FLOW BACK,  
FUTURE FOR BUSINESS  
PREDICTED AS ROBUST

*By Dan Kubiske*

he future's so bright for Hong Kong's business community, members may have to don shades this summer. With 24-carat gold frames, of course. That kind of unbridled confidence continues for a glowing business climate after China's takeover, fueled by the belief that the mainland won't tamper with what has made this city one of the world's leading financial centers. Yet a small group of pessimists fear that, if Beijing has its way, the city may see more shadow than light.

According to the results of an annual business confidence survey by the American Chamber of Commerce in Hong Kong, more than 95 percent of the 663 members surveyed believe the city's business environment will be "favorable" or

## F O C U S

---

*For three consecutive years, Hong Kong has had the world's freest economy, according to the 1997 Index of Economic Freedom, which rates the world's economies on 10 factors.*

---

"very favorable" for the next five years — the highest approval rating since the survey began in 1992. Only 4 percent of respondents — an all-time low — was pessimistic. The chamber has 1,100 members.

"This pretty well follows what people expect. No immediate disasters," says Stephen Yates, a political analyst for the Heritage Foundation, a conservative Washington think tank that for three years in a row has ranked Hong Kong as No. 1 in its Index of Economic Freedom. "Changes that do occur will instead be a long, slow and subtle process," he said in an interview.

"Hong Kong now has the world's freest economy," noted the 1997 report, which rated the world's economies on 10 factors, including capital flows, foreign investment, banking systems, wage and price controls, property rights, monetary policy and black market activities. "There is little government interference in the marketplace," it said. "Taxes are low and predictable; increases in government spending are linked closely to economic growth; foreign trade is free; and regulations, in addition to being transparent, are applied both uniformly and consistently."

Business owners believe China has more selfish reasons for adhering to the 1984 agreement with Britain and to the 1990 Basic Law: China needs a robust Hong Kong to spark additional development on the mainland and as a positive example to lure back Taiwan. Alan Kamman, author of a study on the business climate in Hong Kong after 1997 and the managing director of the Global Group in Helena, Calif., says city business leaders told him they expect China will seek to modify both the 1984 and the 1990 documents, but will not substantially change the way the city operates as a business center.

Allowing Hong Kong to maintain its capitalistic ways is also an important signal to Taiwan, which Beijing desperately wants to bring back under its wing, he says. "The

Chinese want Hong Kong to succeed," says Kamman, "because Hong Kong is the pawn. Taiwan is the queen. The Chinese hope to show Taiwan that the special administrative region system will be good for Taiwan." Beijing is aware that any overt attempt to directly tamper with Hong Kong's economy would fan the flames of Taiwanese independence and drive the island nation further away politically, says Yates.

**B**ut as Hong Kong's largest single investor and trading partner, the China government — with a robust 18 percent of all direct investment — will undoubtedly try to influence the city's economy. Individual Chinese investors are also heavily vested in the fate of Hong Kong, funneling \$20 billion into the city in 1994 alone, the last year for which numbers were available, which makes investors from China the third-largest group after the United Kingdom and Japan. Conversely, 60 percent of investment in mainland China is drawn from Hong Kong. American investment in Hong Kong, the fourth-largest sum, remains an important factor in the development and strength of the Crown Colony. According to the Hong Kong Economic and Trade Office in Washington, D.C., some \$13 billion from 426 U.S. firms was invested in Hong Kong in 1996, about 12 percent of total investment in the city.

Trade ties are also strong among the three countries. China accounted for more than \$70 billion in exports and re-exports to Hong Kong in 1995, about 36 percent of all imported goods and other re-exported items. That year, U.S. shipments to Hong Kong accounted for \$44.4 billion worth of goods for domestic use or re-export. Goods produced in Hong Kong for export show China and the United States in a virtual dead heat, with the two countries' combined imports from Hong Kong totaling 53.8 percent. In 1995 Hong Kong exported \$8 billion of goods to China and \$7.9 billion to the United States. The influence of the flow of Chinese funds into Hong Kong has

---

*Dan Kubiske, a Foreign Service spouse, is a freelance writer.*

## F O C U S

reverberated in the political arena, as the city's media exercise self-censorship to avoid offending advertisers who want to maintain good relations with China, according to the State Department's 1996 Human Rights Report. C.H. Tung, the shipping magnate chosen as Hong Kong's chief executive officer as of July 1, is seen as good for business, says Yates. "He makes a clear distinction between politics and business," he says. Tung, whose name translates as "Build China," is viewed as cautious, but honest.

The business community's focus on its drive to stem corruption, a practice rampant in mainland China, indicates its seriousness in maintaining strong economic growth after June 30. The city's Internal Commission Against Corruption (ICAC) has been lauded for rooting out high-level corruption, one of the key factors in the city's economic growth. The ICAC serves as investigator and grand jury for corruption cases. "Any effort to tamper with the ICAC, redefine its mission, set up a competing body or withdraw [governmental] support could only be viewed as a negative," says Yates.

Hong Kong has been relatively free of the high levels of corruption seen in China, which recently placed on fifth-highest of most corrupt countries out of 54 surveyed by the ICAC. Hong Kong was ranked 36, flanked by Japan and France. In 1995, the last year for which full figures are available, 3,232 cases of alleged corruption were filed in the city. Almost half of those, or 1,354 cases, involved government officials or representatives of other public bodies. By the end of 1995, the ICAC had recommended 2,342 cases for investigation, with 443 officials convicted. Another 103 officials received official warnings for what the ICAC described as "minor offenses." However, Kamman, in a recent television interview, said he was pessimistic about the future of anti-corruption efforts. "Within two years [the Chinese] bureaucracy will gradually move into the business world, corruption will probably increase and the dynamic creators, no-holds barred spirit in Hong Kong small business may be reduced," he says.

The business community, particularly the American Chamber of Commerce in Hong Kong, is watching close-



## *The Gow School*

**DYSLEXIA/LEARNING DIFFERENCES**

The nation's oldest college preparatory school for young men with Dyslexia/Learning Differences. Beautiful upstate NY campus.

Grades 7 - PG. Coed Summer Programs, ages 8 - 19.

**School Video 1-800-724-0138**



## AN ACADEMIC ALTERNATIVE

Kindergarten through 8th Grade

Give your child the Calvert advantage. Calvert School offers 90 years of experience in home instruction curriculum. Our courses are ideal for first time or experienced homeschoolers. Our flexible, step-by-step lesson manuals provide a classic, comprehensive program that allows time for special interests. French language and music enrichment courses are offered. All materials are in-

cluded in your initial shipment. Advisory Teaching Service optional. Our diverse student body includes missionary, sailing, farming, traveling, performing, and homeschooling families. We are a fully accredited, non-profit, equal opportunity institution. We are "the school that comes to you." Discover what more than 350,000 others have learned. For free information contact:

### CALVERT SCHOOL

(410)243-6030 fax(410)366-0674 <http://www.calvertschool.org>  
Dept. F37 • 105 Tuscany Road • Baltimore, MD • 21210

## F O C U S

ly to make sure the 1994 agreement is honored. Under its terms, the Hong Kong dollar will remain a convertible currency, something the Chinese *renminbi* is not; taxes raised in Hong Kong will be spent only in that city; and there will be no other government interference with existing economic and trade systems.

Many foreign companies view the reunification as an opportunity to enter the huge China market. Of the AmCham member companies with offices in Hong Kong, almost half indicated they planned initial investments in China in the next three years.

Anxiety about the city's economic stability after June 30 has been rising in the Asian business community since as far back as 1984, when hundreds of firms began positioning themselves to quickly shift operations from Hong Kong to other Asian locations, such as Singapore. After the agreement between China and Britain was signed in December of that year, money flowed from Hong Kong into the Pacific Rim region, particularly to Singapore, Vancouver and the West Coast of the United States. Within the past year, how-

ever, that flow of money has been reversed, moving back into Hong Kong.

Chinese who left Asia more than 10 years ago, generally Chinese nationalists who had moved from Hong Kong to the United States or Canada, are now returning and investing heavily in the city. They not only see financial opportunity, they feel an emotional tie to their homeland, says Yates. This group differs from Chinese-Americans who returned to their parents' hometowns of Shanghai or Beijing since 1982, with an eye toward making money. This new group sees their venture as partially political, he says.

In its report on Hong Kong after 1997, the council concludes that "Hong Kong officials and elite will have to find a way to maintain their autonomy in a way that does not threaten Beijing ... [and] Beijing will need the confidence and restraint to keep from micromanaging Hong Kong affairs." Splitting politics from business can be difficult, but in the view of American business owners, the Chinese and British have done a good job of separating the two issues in Hong Kong. Most just hope they remain that way. ■



### D & M AUTO PARTS

145 WEST JOHN ST.  
HICKSVILLE, NY 11801 USA  
(NEW LOCATION)

#### **THE PARTS PROFESSIONALS**

- Serving the Diplomatic community since 1972, check your embassy for references.
- Identifying the correct parts and supplying them when you need them is something best left to a professional.
- D & M is a family owned business solely committed to the parts business and dedicated to providing the service you deserve.
- We accept all Government PO's as well as personal orders and pay special attention to those urgently needed items.
- We are here to help so don't hesitate to ask!!

CONTACT: GARY VLAHOV  
PHONE: 516-822-6662 FAX: 822-5020  
INTERNET: DMAUTO@IBM.NET



Visa Mastercard American Express



## WESTTOWN SCHOOL

**W**esttown School, founded in 1799, is a Quaker co-ed day and boarding school with 600 students from 25 states and 17 countries located in Chester County, Pennsylvania. Most (85%) of the faculty reside on the 600-acre campus, which includes a science center, art center, field house, and 24-meter swimming pool.

WESTTOWN SCHOOL • WESTTOWN ROAD  
WESTTOWN, PA. • 610-399-7900

# A CITY RISES IN ASIA



O

TRANSPORT OF OPIUM,  
'COOLIES' DOMINATED  
EARLY ANGLO-US TIES

*By José Armilla*

On a voyage to China in the summer of 1840, Americans aboard the *Ann McKim* were unwittingly witness to the founding of Hong Kong.

Poised to attack the Chinese, warships of the British expeditionary force were massed in the waters between Hong Kong Island and Macao. At the helm of this fast-sailing, 494-ton Baltimore clipper was Capt. Joseph Martin, who skirted the British fleet and landed safely in Canton, where Americans and Europeans had trading posts, known as hong.

For decades until that point, the British and Americans had been trading tea, silk and porcelain with the Chinese and, seeking to redress a trade imbalance in China's favor, had been selling India-grown opium to the Chinese. But

## F O C U S

---

*Though some Yankees faulted the British founding of Hong Kong, others applauded it. In its waters, the U.S. and U.K. naval powers transported opium, laborers and tea — and prepared for battle.*

---

Chinese officials, who had outlawed opium trafficking 40 years earlier, had finally had enough with the foreigners.

On orders from Lin Zexu, Beijing's special commissioner in Canton to combat opium trafficking, Chinese soldiers surrounded the hong in spring 1839, held the occupants under house arrest, cut off the food supply and demanded all opium stockpiles.

Of course, the Americans arriving aboard the *Ann McKim* had heard of the previous year's big drug sweep that had targeted foreigners, including Americans who controlled 10 percent of the opium trade. However, passengers did not know then that they had sailed into Hong Kong in the second year of a three-year conflict that would later be known as the Opium War, and which would spawn the Crown Colony of Hong Kong.

The strategic significance of a Hong Kong astride Far East trade routes was clear to British traders, but it was lost on their leader in London, Foreign Secretary Lord Palmerston, who saw only "a barren island with hardly a house upon it." Nevertheless, he proposed to the Chinese the signing of a commercial treaty to normalize bilateral relations, or as an alternative, cession of any small island in the area to the British.

The British warships sighted by the *Ann McKim* had just arrived in the harbor to back Lord Palmerston's demands. The total force included three 74-gun ships-of-the-line, two first-rate frigates each

armed with 46 guns, five 28-gun frigates, eight corvettes and brigs of 10 to 18 guns, four armed steamers and 27 transports carrying 3,600 Scottish and Irish Infantry augmented by Indian troops. Fighting erupted.

Meanwhile, the *Ann McKim* sailed home, arriving in New York on Nov. 23, 1840. Capt. Martin and his passengers told the press about the outbreak of the Opium War and, in sympathy with China, rebuked the British for violations of human rights, national sovereignty, and self-determination. The Chinese negotiated with the British, and after more fighting, chose to compromise by ceding Hong Kong Island to Britain under the Convention of Chuanbi on Jan. 20, 1841.

The Royal Navy formally occupied the island on Jan. 26, 1841. Life under the Union Jack began for 3,650 village dwellers and 2,000 fishermen living on board their boats in the harbor. British settlement followed in June when plots of land were first offered for sale. Chuanbi proved unsatisfactory to both sides and hostilities resumed. In Britain, a change of government brought the Tories to power in 1841, replacing the Whigs. The new Tory foreign secretary, Lord Aberdeen, issued instructions to press for a commercial treaty, and to drop the demand for an island. However, the British negotiator on the ground, Sir Henry Pottinger, saw the occupation of Hong Kong Island as a fait accompli. Refusing to be micromanaged from London, he demanded and received both a commercial treaty and the Island of Hong Kong in the Treaty of Nanking on Aug. 29, 1842.

---

*Jose Armilla retired in 1994 as a Southeast Asia analyst for the U.S. Information Agency, where he had FSO tours in Vietnam, Chile and Hong Kong. His many private visits to Hong Kong began in 1954, when as a passenger aboard the liner President Wilson, he sailed through a typhoon.*

In the wake of the Opium War, Hong Kong emerged as the premier transshipment area for opium destined for Chinese ports, and American ships played a key role in opium trafficking. American innovations in ship design, coupled with the Yankee obsession for speed, gave the opium dealers in Hong

## F O C U S

Kong what they needed. After all, the Yankees had nurtured an 18-century reputation as colonial coastal smugglers with a record of eluding the Royal Navy in fast-sailing ships loaded with rum, sugar and molasses from the French West Indies and Danish Virgin Islands.

Now the Americans offered the services of such ships as the *Antelope*, a fast-sailing armed brig from Boston, and the packet *Houqua* whose design and construction in New York in 1843 drew direct inspiration from the opium trade. Packets were ship-rigged with nearly flat bottoms, designed to sail fast with light cargo and to clear the sandbar at the mouths of large rivers — ideal for trafficking along the China coast. On the launching of the *Houqua*, the *New York Herald* said: "We never saw a vessel so perfect in all her parts as this new celestial packet. She is about 600 tons in size — as sharp as a cutter, as symmetrical as a yacht, as rakish in her rig as a pirate, and as neat in her deck and cabin arrangements as a lady's boudoir." *Houqua* was also armed: her man-of-war bulwarks boasted 16 guns. However, the speed record on the opium run belonged to the 370-ton *Antelope*. Carrying a load of opium from Bombay to Macao, she outstripped by several days *U.S.S. Brandywine*, the U.S. Navy's fastest frigate.

**U**.S. East Coast traders and ship owners in the China trade had legitimate commerce in mind when they asked Washington for trade expansion in China. They felt claustrophobic in Canton. They wanted access already enjoyed by the British to the ports of Amoy, Fuzhou, Ningbo and Shanghai. In response, Secretary of State Daniel Webster organized in 1843 a diplomatic mission to China with Caleb Cushing as special envoy. Cushing opened the talks with an anti-opium policy statement that pleased the Chinese, and successfully negotiated the Treaty of Wangxia on July 3, 1844, which gave the Americans the same trade privileges accorded the British.

Bilateral trade stepped up. In the fall of 1845, 46 American ships regularly sailed the China-New York route and 12 more permanently plied the China coast. Most, if not all, visited Hong Kong.

The Anglo-American relationship received a boost

in 1848 when Britain granted U.S. ships the right to carry cargo from third countries to England on equal footing with British ships. For the first time, Americans had the opportunity to participate in the British tea trade. However, an American public relations effort in Hong Kong proved invaluable in demonstrating the U.S. advantage over rival carriers. A cargo of tea required fast delivery due to its limited shelf life. Although large oceangoing steamships were already in service, they were slow. In the fall of 1850, a fast-sailing ship, the *Oriental*, set a record run from New York to Hong Kong of 81 days, averaging 200 miles a day with top speed in one 302-mile day. The British were impressed. As a result, the Americans dominated the transport of British tea to London for nearly a decade.

**A**nother type of "perishable" sailed from Hong Kong on American ships — Chinese indentured laborers, commonly known by the slur, "coolies." On the 123-foot long packet *Robert Bowne*, 410 laborers left for San Francisco, but mutinied on the way; when the 233-foot Baltimore clipper *Flora Temple* sank in the South China Sea, 800 laborers on the way to Havana were lost as well as 68 crew members. These ill-fated voyages disclosed how inhumane treatment and overcrowding contributed to a nearly 40 percent onboard death rate.

But the traffic kept growing. Shipping records in Hong Kong indicated that in 1852 alone, 30,000 departed for San Francisco. By 1857, 22 American ships had 30 percent share of the British-dominated trade. The trade of laborers was the brainchild of former slave traffickers. Britain had imposed a ban on the trade of black African slaves and used its Royal Navy to enforce it worldwide. But labor shortages were keen in the American West's mining and railroad industries, in Cuban sugar plantations and in Peruvian guano mining.

To pass Royal Navy inspection, laborers on board ships received "documentation" in the form of fictitious long-term labor contracts, signed by thumbprint. Some did not even voluntarily "sign on" ashore, but were drugged and shanghai'd and forced to "repay" their travel fare upon arrival. For example, in the mid-1850s, the Hong Kong-San Francisco passage cost \$50, which was advanced by the U.S. company holding the labor-

## F O C U S

### *Another type of "perishable" sailed from Hong Kong on American ships — Chinese indentured laborers, commonly known by the slur "coolies."*

---

er's "labor contract." In 1862, Congress banned Americans from trafficking trade in laborers.

**T**his shameful episode in Anglo-American relations was redeemed by two shining moments. On his mission to open up Japan to the West, Commodore Matthew Perry used Hong Kong as staging area and logistics base. He left Annapolis on Nov. 24, 1852, and arrived in Hong Kong in April 1853 with the U.S. Navy's East India Squadron. In the summer, he reconnoitered Okinawa and Tokyo Bay with his seven warships. The squadron then returned to Hong Kong. There it remained to rendezvous with three more U.S. warships and to complete the logistics for its upcoming trip north. When the Japanese met him at Yokohama for talks in February 1854, Commodore Perry had enough supplies to last eight months. But within two months, on March 31, 1854, he signed the Treaty of Kanagawa, signaling the U.S. emergence as a Pacific power.

By 1897, the United States was the only power without a land base in the Far East. Japan, Russia, Germany, France and Britain had all deployed troops and battleships in newly occupied territories in China. The U.S. Navy's Asiatic Squadron had no battleship, only five light cruisers and gunboats. These warships often served as offshore legations for U.S. diplomats. Their mission was limited to defending American traders and missionaries against China's violent anti-foreigner campaigns. However, in early 1898, Hong Kong facilitated the first serious projection of U.S. power in the Far East.

Adm. George Dewey spent three months in Hong Kong beefing up the Asiatic Squadron. While waiting for orders to attack Spain's Philippine Fleet in Manila Bay, he drew up his battle plans. He gathered intelligence from the U.S. consul in Manila on the threat posed by mines and torpedoes in bay waters. Then he

met with anti-Spanish Filipino insurgent leaders and invited them to sail back with him bringing U.S. weapons for their troops who were already fighting the Spanish in the Philippines. Though Britain remained neutral in the Spanish-American War, Hong Kong hosted his naval formation and supplied fresh provisions and coal to his flagship, the heavy cruiser *Olympia*, three other cruisers, two gunboats, a cutter and a collier.

When Congress declared war against Spain on April 25, 1898, Admiral Dewey and the Asiatic Squadron left Hong Kong at midnight for Manila Bay. On May 1, they defeated the Spanish in a battle best remembered by Dewey's order to the *Olympia's* captain, "Fire when ready, Gridley." The 100 naval-gun bombardment badly damaged Spanish ships and killed 400 Spaniards. Only seven Americans died. Meanwhile, German, French, and Russian warships rushed to the area of conflict.

The British eyed with suspicion the frequent visits by French and Russian warships to Kowloon City just across from Hong Kong Island. They felt that Hong Kong's defense required British control of the surrounding areas — Kowloon, the New Territories, and 235 islands. They asked for a lease for 99 years. The Chinese agreed and a convention was signed in Beijing on June 9, 1898. The tension in the Pacific, heightened by Admiral Dewey's victory, persuaded the Chinese to be accommodating. Thus, Americans indirectly aided the British to get this famous lease which expires on July 1, 1997.

Although Americans on the *Ann McKim* faulted the British founding of Hong Kong, many others — from Yankee clipper captains to Adm. Dewey — applauded it. From the friendly waters of Hong Kong's harbor, they trafficked in opium, shipped British tea, transported laborers and prepared for battle. At the end of the 19th century, Anglo-American cooperation had helped the United States achieve its place as a Pacific power. ■

---

---

# DIPLOPETS

---

FROM BEST FRIENDS TO SURROGATE CHILDREN,  
FS PETS BREED FAMILIARITY, AID COMFORT ABROAD

---

BY ANNE BRIDGMAN

**L**ike their Foreign Service owners, pets often find life overseas can be dangerous. Tandem couple Karen Puschel and Jack Segal learned this firsthand during the 1991 Gulf War, when their year-old, orange and brown short-haired cat, Jari, leaped from their eighth-floor Tel Aviv apartment to his death during a nighttime Scud missile attack.

Jari, one of two brothers the couple adopted from the streets and lovingly nursed back to health with baby bottles, was always a restless soul looking to explore that world out of the confines of their home, says Puschel. "He had a spirit bigger than the apartment," she says. "There was such chaos that I think he saw an opportunity with the windows open." The next day the devastated couple buried Jari by the Yarkon River, which wound near their Tel Aviv apartment.

The ill-fated feline had used up another of his nine lives a year earlier when the couple rescued him and his brother, Tepo, from a custodian trying to kill the pair with boiling water. After his brother's death, Tepo, who was born without a hip joint and unable to jump like ordinary cats, was happy to remain a house cat. He later traveled with Puschel and Segal to Yekaterinburg, Russia, and now lives with them in Washington, D.C. Although the couple tried to add

another street cat to their retinue in Russia, Tepo fiercely resisted an adopted sibling.

Puschel, who would still like to adopt another cat, can't imagine life overseas without felines. "If you've always had animals, then I don't think you'd ever give it up to go overseas," says Puschel. "You are not going to allow your work to interfere with what is a primal need. They are part of the family."

**F**oreign Service families take their pets seriously. An estimated 30 to 50 percent of all families cart animal companions to post with them, enduring the travel headaches, the personal expenses and the hassles of finding quality pet care and food abroad. Add to that a dizzying array of country-specific import regulations and mountains of health-verification paperwork, and it's a bureaucratic nightmare many happily endure to have their loved ones near.

"It's probably one of the most emotional concerns about going overseas," says Patricia Telkins of the State Department's Overseas Briefing Center (OBC), which offers a popular annual seminar on travelling with pets. Bringing pets overseas allows people to "take a little bit of home with them," opines Jim Gaines, a veterinarian in Chantilly, Va., who has a large FS clientele. "With dogs and cats, it's unconditional love. When [FSOs] have them in the house, there's someone there who's always on their side," a plus that takes on added meaning in a new country.

Feline and canine companions — as well as hamsters, rabbits, birds and even snakes and iguanas may

---

*Anne Bridgman, a Foreign Service spouse and freelance journalist, is the communications officer at the National Academy of Sciences.*

be part of the family, serve as surrogate children to childless couples, or act as man's or woman's best friend, in the case of single officers.

"I think, particularly if you are single, that you need someone," says Nancy Jackson, a Foreign Service secretary at U.S. Consulate Jerusalem. Jackson joined the Foreign Service 10 years ago after raising a family that had always included several dogs, so she naturally takes her canine family on overseas assignments. Oslo, her first post, had strict quarantine laws, so she left her two schnauzers with her daughter in Tucson, Ariz., where one, Pandora, died before she could join Jackson at her next assignment in Moscow. Pandora's son, Jiminy Cricket (J.C.), however, flourished during Jackson's assignments to Moscow and Havana, where he often accompanied her to work in the early '90s. In 1993, Jackson transferred to Almaty, where, after J.C.'s death at age 10, she adopted a street dog, Cruella. The 15-pound black and white mixed-breed female, whom Jackson rescued from life in a Central Asian storm drain, now lives in Tucson with Jackson's daughter.

In Jerusalem, Jackson lives with Semper Fi, a taffy-colored "Pekinese-looking" male, who used to hang around the Marine barracks in Jerusalem. "I think most Foreign Service people have animals for companionship, love and to have somebody who cares when you walk in the house," she says. "I like to have a dog. It tells me that somebody cares."

The cost of taking a pet to post can range from \$75 to thousands of dollars, but the price tag won't vary much from airline to airline, according to Mel Torre, spokesman for Lufthansa, the German airline. "It's not like buying a used car. All airlines follow International Air Transport Association (IATA) regulations in regard to animals." Still, the exact charge depends on the size and weight of the animal, whether the animal is travelling in an airline-provided kennel or an owner-supplied case, whether it travels in the cabin or in the baggage compartment, how much service the airline provides for the pet, as well as the city of origin and the city of destination.

For example, a 12-pound dog flying out of Washington, D.C., in a baggage hold in a medium-sized kennel rented from Lufthansa — with the air-

line completing all the required paperwork — will cost its owner \$350 to Paris, \$500 to New Delhi and \$600 to Dar Es Salaam. "We try to treat animals as if they were passengers, except they don't usually fly in [the hold] with a full-time flight attendant," says Torre, who adds that Lufthansa has also shipped cranes, snakes, animals from the Moscow circus and even horses bound for the 1996 Olympics in Atlanta.

Strong emotional bonds between pets and their owners are nothing new, of course, but scientific studies point to the reasons why. For example, last March at the annual meeting of the American Psychosomatic Society in Williamsburg, Va., Karen Allen, a scientist from the State University of New York in Buffalo, reported on research showing that people with dogs experience less anxiety in stressful situations than do dogless people. Allen's study involved 240 couples, half of whom were dog owners, who were placed in stressful situations. When only the family pet was present, the subject's blood pressure and heart rate dropped.

The Delta Society, a non-profit organization in Renton, Washington, whose motto is "Animals Helping People — People Helping Animals" tracks studies on the animal-human bond, and reports that pet ownership also increases owners' satisfaction with health, appearance and everyday life. In one study reported by Delta, 70 percent of dog owners polled said their canine companions were crucial to their ability to manage everyday hassles. Other studies have documented that pets used in mental institutions and nursing homes can mitigate the need for administering drugs; that pet owners are in better physical shape because they exercise with their pets; and that pet owners see doctors less frequently than pet-less people.

Cuddling a purring Fluffy or petting a tail-wagging Fido may be relaxing for pet lovers, but

---

*Foreign Service families take their pets seriously — an estimated 30 to 50 percent cart animal companions to post.*

---

getting those animals to Ouagadougou can be anything but stressless. Planning can begin as early as two years before a move, when FSOs start angling for their next jobs, and have to determine whether potential postings come with pet quarantines or other pet-averse conditions, such as poor or non-existent veterinary care, no locally available pet food and diseases that threaten animals' lives.

The first stop for pet owners should be the U.S. Agriculture Department, which issues and oversees regulations on U.S. "export" of animals, even pets, and has most required forms. Washington area vets recommend owners begin the research at least three months before leaving, since the process can have more bureaucratic turns than applying for a human's visa.

Most countries require U.S. pets to have a health and rabies vaccination certificate from a licensed, USDA-accredited vet, according to Denise MacRaye, a veterinary program assis-

tant with USDA's Animal and Plant Health Inspection Service (APHIS). Also needed is a USDA certificate, sent by the vet to USDA's Washington office or a USDA regional office, which will be signed and affixed with an official seal before being given to pet owners to take overseas with them. Some countries — Australia, New Zealand and Japan, for example — require even more forms. Others, like Germany for example, require bilingual forms, all of which the USDA provides. In addition, countries can require import permits, translation of the animal's health certificate and certification by the host country's consulate, all of which cost.

Animal health certificates must be filled out within 10 days of travel and the forms must have the USDA stamp after they've been filled out by the vet, which usually means sending the forms by overnight mail to assure that the certificate, with USDA stamp, is in hand on the day of departure. But even with these daunting require-

ments, the friendly skies are crowded with animal carriers and crates. The USDA issued more than 13,000 animal health certificates in the United States between July 1, 1995, and June 30, 1996, according to John B. Belfrage, APHIS staff veterinarian, based on reports from 19 states.

Regulations for bringing animals to overseas posts vary from country to country, and can change from week to week, so it's important to check with the embassy of the respective country where the pet and pet owner are headed. For example, six-month quarantines are required in the United Kingdom and Australia. Other countries with various length quarantines are usually islands — Barbados, Mauritius and Iceland are examples — or countries like Greece, all of which have eradicated rabies. In most, quarantines are mandatory and at the owner's expense. "Most people with pets try very hard not to bid on quarantine posts," says OBC's Telkins. "It

You call us. You move in.

We take care of you  
for months.

Then one day  
you just leave.

We like being treated  
this way.

At Oakwood Corporate Housing our relationships are mostly temporary, but that's the nature of our business. So when you need a place to stay for a few months, make one call and let us take care of everything for you.

For much less than the cost of a hotel we can provide you with a comfortable apartment virtually anywhere nationwide. And we arrange for all the amenities from an entertainment center to a can opener. You could say we think of everything. Even, unfortunately, the kitchen sink.



America's favorite temporary address.<sup>SM</sup>

1-800-888-0808  
FAX: 1-703-212-2622  
<http://www.oakwood.com>

©1996 R&B Realty Group

sometimes is the first question they ask. ... I've known people to work changes of assignments due to quarantines."

Some countries require import permits and health certificates, some prohibit certain animals and others might as well ban animals. Cats, usually subject to a one-month quarantine, are tolerated in China, but dogs are made so unwelcome by an endless stream of constantly changing restrictive regulations that U.S. Embassy Beijing suggests they be left at home.

Once the paperwork is done, the health certificate is obtained and the worm medication is packed, only the trip remains. FS families flying with animals have three choices: Pets can travel as accompanying baggage, as cargo or — the best solution if the animal is small enough to fit under the seat and the carrier allows — in the cabin with the owner. Either way, owners need to acclimate their pet to the crate or carrying case, suggests

Janis L. Cleland, a vet in Lilburn, Ga. Cleland, the daughter of a retired FSO, is also the editor of the *Journal* of the American Animal Hospital Association.

Unless the pet is extremely anxious, many veterinarians recommend against using tranquilizers, since they can have the opposite effect on some animals, causing hyperactivity, or can unpredictably affect body temperature and breathing at high levels.

While airlines say the area where pets are held is temperature- and pressure-controlled, horror stories abound about overheated holds and flights that have had to dip suddenly, losing air pressure and cutting off oxygen for pets. Animal shipping experts recommend pet owners avoid extreme temperatures in planning their pets' flight, by scheduling early morning or late evening flights in summer and mid-day flights in winter.

If all this hassle seems exhausting, someone can be paid to take care of the

entire kit and caboodle. Two such companies include Club Pet International in Chantilly, Va., and Dulles Executive Pet Center in Sterling, Va. The cost, which doesn't include fees for boarding, air fare, vets or other services, varies from \$50 to \$150 per animal. Club Pet ships about 100 animals abroad every year and Dulles Executive Pet Center handles about 400 pets annually, and both companies work with Foreign Service families.

Pets returning from overseas come under the jurisdiction of the Centers for Disease Control and Prevention. The CDC has no requirements for cats, but dogs returning from a non-rabies-free country need a current rabies vaccine and recommends all pets have a health certificate from country of origin that meets individual state requirements. Birds need to be banded by a U.S. vet on their way out of the country of origin so as to return to the United States without a quarantine.



## Avalon at Ballston

## Affordable Luxury

If you are relocating, a business traveler or need temporary housing, we offer the comforts of home.

- Located minutes from Pentagon, Washington, DC and National Airport
- Luxurious one and two bedroom apartments completely furnished and accessorized with fully equipped gourmet kitchens and washers and dryers.
- Weekly maid service, free cable TV.
- Within walking distance of department stores, specialty shops and restaurants.
- Adjacent to bike/jogging trail.
- 2 miles from NFATC
- Controlled access entry throughout building.
- Complete Nautilus fitness center, lightened tennis court, and a spacious outdoor swimming pool.
- 4 blocks from Ballston Metro, courtesy Shuttle provided.
- Free underground parking.
- Cats welcome
- 5p.m. check-in time.

30-day minimum stay

### Avalon at Ballston

**Washington Towers** - 4650 N. Washington Blvd., Arlington, VA 22201  
703-527-4409 or Fax 703-516-4369

#### Two New Locations in Ballston!

**Quincy Towers** - 1001 North Randolph St., Arlington, VA 22201  
703-528-4600 or Fax 703-527-2356

**Vermont Towers** - 1001 North Vermont St., Arlington, VA 22201  
703-522-5550 or Fax 703-527-8731

After arrival at post, pets may need up to two weeks to adjust, sometimes having bouts of diarrhea and appetite problems, vets say. "Animals experience the same stresses of traveling that you and I do," says Janis Cleland. The difference, she says, is that people understand what's happening to them, while animals have no idea why they're in a new environment. Vets recommend having favorite toys and blankets — with favorite smells — available to comfort the animals.

Although not universally available, among the more unusual treatments owners can use to calm their pets are pet aromatherapy, acupuncture and chiropractic techniques. Terri Grow, owner of PetSage in Alexandria, Va., sells a line of natural pet products, including aromatherapy travel kits for cats and dogs. Robert Dove, a veterinarian who runs the Acupuncture Treatment Center in Gainesville, Va., suggests massage, which owners can learn before going overseas, chiroprac-

tic techniques and acupuncture for dogs and cats — and even snakes and rabbits — as a way to calm them down.

Dogs and cats with upset stomachs can be calmed with pediatric doses of an antidiarrheal, but if symptoms such as lethargy and lack of appetite don't improve after 48 hours, a visit to the veterinarian may be necessary.

Animal behaviorist Lloyd Aguero says animals take most of their cues from their environment. He also notes that adapting to a new home is easier for well-socialized dogs, for example, and he and others who work with animals recommend obedience classes for canines as a prerequisite to frequent travel. Aguero, who provides behavior therapy to about 100 dogs annually, says his approach involves shaping the pet's behavior to reach a desired end and putting the owner back in control of the animal. "As long as the owner maintains behavior management over his dog,

you can move every six months," he says. Cats, he notes, are more difficult to train, however.

Finding quality animal care or pet food abroad can be another challenge. Pet owners in America spend about \$7 billion dollars a year on pet health care, getting their four-footed companions checked, immunized and treated for the 6,400 diseases and problems that can afflict pets. Yet finding reliable veterinary care overseas is more difficult than finding a good pediatrician. Pet owners can obtain suggestions on foreign vets from those already at post or through the American Animal Hospital Association, some of whose members are abroad.

Pet food and supplies are usually not a problem in Canada, Europe or other First World posts. Commissaries are also good sources of commercial pet food and some even stock pet vaccinations. But for those travelling to posts without such amenities, many

## THE NEW STYLE OF LIVING IN TYSONS CORNER.

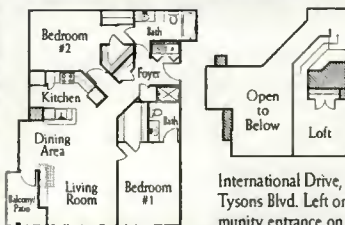


MODELS OPEN!

### 2 Bedroom Garage Townhome And Garden Apartments Living.

Welcome to Avalon Crescent, the new style of living in Tysons Corner. Our spacious 2 bedroom garage townhomes and 1 & 2 bedroom garden apartments offer the very finest address for *Legendary Service*, unique style and modern convenience. All in all, it is an extraordinary place to call home!

- Brand new Rental community
  - Walk to Tysons I & II
  - Full-size washer/dryer
  - Gas heating & cooking
  - Patios/balconies
  - Intrusion alarms
  - Easy access to the Beltway
  - Clubhouse & pool
  - Fitness center with Cardio-Theater
  - Indoor volleyball & basketball
  - Resident business center
  - Perimeter fence/controlled access
- Optional:
- Lofts
  - Direct access garage parking
  - Gas fireplaces



**Garfield**, 2 Bedroom, 2 Bath, Optional Loft

Directions: Take I-495 to Rte. 123/Chain Bridge Rd. South exit towards Tysons Corner. Right at 2nd light onto International Drive, then right at 2nd light onto Tysons Blvd. Left onto Park Run Drive, community entrance on left.

Furnished short-term housing

## Avalon Crescent

1569 Onyx Drive, McLean, Virginia

703-821-9191

Monday - Friday 10am-6pm  
Saturday & Sunday 10am-5pm



Visit Avalon Crescent On The Internet: <http://www.avalonprop.com>

vets suggest bringing your own supplies. Purchasing and packing two years' worth of kitty litter or enough sacks of Alpo to feed 1,400 meals to a 100-pound St. Bernard might seem daunting, but some pet owners say it's worth it. Petco, Pet Supplies Plus and other Washington area pet stores regularly sell and ship bulk orders to customers moving or living overseas.

Still, as Karen Puschel and Jack Segal found during their posting to Tel Aviv, there are often unpredictable risks when FSOs travel with pets. If, for example, war breaks out and embassy personnel are evacuated, pets are often left behind, either in the care of a local friend or to fend for themselves. Pets can also be threatened by exotic diseases unknown in the United States. When Nancy Jackson brought her schnauzer, J.C., to Almaty from Havana in 1993, she was not aware of the Central Asian plague, a common cause of dog death in Central Asia. "Almost all the local dogs just throw it off

because they have the antibodies," says Jackson. "Had I known about the local plague I don't think I would have taken him, but it was one of those things I didn't know until I got there." She advises FSOs considering bringing a pet to post to talk with pet owners already there before making a decision.

Living in a foreign country with a pet can be a learning experience, as many FSOs have discovered. Says Jim Monison, owner of Dulles Executive Pet Center, "Some countries may not be that tolerant of dogs or cats." Indeed, veterinarian Gaines, who has lived and worked in Turkey, Vietnam and Egypt, says he has had his share of run-ins related to animals. In Turkey, he says, they would throw poisoned food to dogs to kill them.

FSO Marcia Bernicat, consul general in Casablanca, feared the worst when she took her 6-year-old cat, Kitu, with her to her first post in Bamako. "Shortly after I arrived at post, I was warned that cats who roamed were

likely to end up on someone's dinner table," she recalls. "Having never been able to 'train' Kitu ... to be an indoor cat, I despaired of losing her early on."

One colleague assured her, "No problem. Simply tell your maid that the name tag around her neck is a gri-gri. Anyone who eats her will suffer a terrible fate," according to Bernicat.

Word spread that Kitu was protected by a gri-gri, a Mali charm, usually worn around the neck and containing a passage from the Koran, which protects and blesses the wearer — usually human. "While few of my neighbors could read the English language instructions I had so carefully embossed on the blue tag before departing the U.S., word quickly spread through the neighborhood that touching Kitu would be at one's own peril," Bernicat recounts.

Kitu survived Bernicat's first posting and subsequently travelled to Marseille, New Delhi, and Casablanca, where she lived to the ripe old age of 19. ■

## VOLVO

**Factory-Set Discounts  
To Diplomats Posted  
Stateside and Abroad**  
*U.S., U.K., European, or  
Overseas Specs*  
*Overseas and Domestic  
Deliveries*

**JERRY GRIFFIN**  
*DIPLOMATIC SALES SPECIALIST*  
**12 YEARS EXPERIENCE**

1231 W. Broad Street  
Falls Church, VA 22046  
Washington, D.C. Metropolitan Area  
**(703) 237-5020**  
Fax: (703) 237-5028

 Don Beyer Volvo

## NTA

### NATIONAL TEMPORARY APARTMENTS, INC.

*Short-Term Furnished Apartment Specialists*

#### *Comfortable*

Fully furnished one, two or three bedroom apartments to your specifications.  
All linens, towels, kitchenware and other amenities provided.

#### *Cost Effective*

Far less expensive than most hotels or suites.

#### *Convenient*

Locations all around Washington, D.C., Northern Virginia and Maryland.

**One phone call and we do all the work.**

**(301) 495-8927**

(30 day minimum stay)

8737 Colesville Road, Suite 302, Silver Spring, MD 20910

---

---

# WHAT ARE EWE EATING?

---

HOW ONE MOROCCAN MEAL BECAME EMBASSY MARINE'S  
DIPLOMATIC TEST OF WILL — WILL HE, OR WON'T HE?

---

By THOMAS M. IANNUCCI

**A**t the Marine Security Guard school in Quantico, Va., where Marine embassy guards are trained, I learned the basics of diplomatic etiquette: How to respond to invitations, how to introduce people and how to respond to criticism of America. The course may have prepared me for an official reception, but not for the true test of diplomacy I would face at U.S. Embassy Rabat in 1988.

Moroccan King Hassan II's younger sister, Princess La La Amina, had asked to hire the embassy's 11-Marine detachment to help train students at her equestrian school with American-style drill-instructor discipline. I can only surmise she had something in mind like what she had seen in American movies like "Full Metal Jacket" or "The Boys in Company C." Though U.S.-Morocco diplomatic ties are the oldest in American history, no one can hire a U.S. Marine. But we didn't want to miss the chance to work for a real princess, so we were allowed to volunteer our time after work and on days off. So, for three months, we marched off to the royal stables to work with the students. Little did we know how grateful the princess would be.

---

*Thomas Iannucci, who was a U.S. Marine guard at U.S. embassies in Tokyo, Beirut and Rabat from 1986-1988, is a painter and freelance writer living on the island of Kauai, Hawaii.*

Shortly after we started the training, she bestowed special distinction upon us by inviting us to a muslim celebration. The festivities began with the usual singing and dancing: The students in particular were enjoying a day of freedom from their Marine overseers.

Soon a live sheep was dragged into the center of the group, and she watched dumbly as the excited guests danced around her, their singing and accompanying music growing louder and louder.

Finally, a man who reminded me of a villainous character in a Bugs Bunny cartoon — a stocky, middle-aged man with salt-and-pepper hair and a short, coal-black moustache — took center stage. All eyes were on him as he held a curved knife to the animal's throat. The crowd pushed us Marines forward, since most of them had seen this ritual hundreds of times, but for us it was a first.

We stared as the executioner cut the sheep's throat from ear to ear with one swift stroke and severed the entire head. That done, he punctured the animal's leg by its hoof and the guests took turns blowing into the slit and then beating the hide with sticks, all in an effort to remove it from the animal's body. We Marines were offered a chance to participate in this part of the ceremony, but we all declined. Soon the decapitated, skinned animal was moved out of sight.

The party moved to the stables' dining hall, where we sat ourselves at a number of wooden tables.

**I**t was at this point that we learned the true limits of Marine Corps training. As an Italian from New York, my knowledge of cuisine was extremely limited; I only knew that food not drowning in red sauce could be dangerous. But the princess was doing the serving, and so when she waltzed over to my table and presented me with a piping hot bowl of stomach stew — sheep's entrails swirling in a hot broth — all I could do was muster a smile and murmur, "Oh, thank you, Princess."

The princess smiled and moved to the next table, leaving me to ask myself, "What would my drill instructor do in a situation like this?" Then I remembered a basic tenet from Marine boot camp — *Improvise, Adapt, Overcome* — and I did what my drill instructor would have done. I turned to the student closest to me, took his empty plate, replaced it with my full one and order him to "Eat. Now!" He happily obeyed while the other kids laughed with delight at my weakness.

When the princess returned, I politely smiled and said, "That was great, Princess, thank you."

"Good, Nooch. Good," she replied, using my nickname. She headed off again.

A moment later, she was back with a second round: a sheep's head. "You eat, Nooch," she said, smiling. My face could no longer hide my inner fear.

"Oh, no, no, Princess. I'm really not that hungry," I said, pleading with her. She only smiled as she sliced off a piece of the head, complete with the upper lip.

She waited until I had placed a small piece in my mouth and swallowed before she asked, "Good? You like it?"

"Oh yes, Princess. Very good," I said with a slight grimace. She laughed before leaving for the next table to harass another Marine. To the amusement of the students at my table, I switched plates again and drank first my cup of water and then the water of the student next to me.

But it wasn't over. The princess was back before I could take a last gulp of water. This time she was carrying a bowl filled with what looked like unusual hard-boiled eggs. But these eggs

weren't smooth and egg-shaped: They were perfect globes covered with a strange, stringy material. In the centers were black holes. When she waved the bowl under my nose to tempt me a few seconds later, I realized she was offering me boiled sheep's eyeballs. My stomach twitched and rumbled and I'm sure my face turned green, which only made the princess laugh in delight. Without saying anything, she popped an eyeball in her mouth, and chomped for a few minutes before dancing away, a smile still on her lips.

Evidently the princess knew I had had enough because when it was time to serve the boiled brains, she only waved the platter at me as she passed by my table, giggling.

My steel nerves crumbled. I got up from the table, grabbed a piece of Moroccan bread and a can of Coke and went outside for fresh air. Most of us went to bed that night without eating, thoughts of brains and eyeballs filling our heads. We took solace from the thought that although we failed the "steel stomach" test of diplomacy, we had entertained our allies from the highest level of government. We had won the princess's gratitude with our discipline and good grace; she had won our hearts with her great sense of humor.

The princess wrote a letter of appreciation to the embassy and presented the U.S. government with a present from her kingdom: a traditional red-fabric, gold-embroidered horse decoration, complete with leather saddle and breast plate.

In the end, I and the other Marines had conducted a successful mission "for God, our country and our Corps," and had learned a good lesson in diplomacy as well as in international dining.

However, to this day I make sure I know what's on the menu before I accept a dinner invitation. ■

---

*It was at this point we learned the true limits of Marine Corps training. As an Italian from New York, my knowledge of cuisine was extremely limited; I only knew that food not drowning in red sauce could be dangerous.*

---

**LANGUAGE STUDENTS:  
CHECK OUR RATES!**

# THE REMINGTON

2 BLOCKS FROM STATE

Now, only Remington Short-Term Housing can bring you the convenience, elegance and comfort of The Remington. We have recently doubled the number of suites available for your temporary Washington housing needs for easier reservations in peak seasons.

*Featuring:*

- One Bedroom Condominiums
- Fully furnished w/balconies
- In-Unit Washer/Dryer
- Weekly Housekeeping Services
- Free local telephone service; Cable TV

No deposit, No minimum stay, Small pets accepted

*Contact:*

Rosemary Jarvis or Toni Wilson  
601 24th Street, NW Suite 102  
Washington, DC 20037  
(800) 225-3847 • (202) 223-4512  
FAX: (202) 452-9541



UNFURNISHED YEARLY LEASES AVAILABLE

## CONVENIENCE

- ◆ 2 Swimming Pools
- ◆ 2 Lighted Tennis Courts
- ◆ Workout facility
- ◆ Aerobic Classes
- ◆ Fully Furnished Eff. 1, 2 and 3 Bedroom Apartments
- ◆ Cable TV
- ◆ Phone
- ◆ Valet Dry Cleaning
- ◆ Garage Parking
- ◆ Washer/Dryer in each Apartment



## LOCATION

- ◆ 25 Steps to Metro
- ◆ Just Minutes to NIH, Navy Hospital, Pentagon, World Bank and Embassy Row.
- ◆ Steps Away to 2 Grocery Stores, over 135 Restaurants, Banks and Shopping.

## OTHER ITEMS

- ◆ Crib, Desk and Chair
- ◆ Housekeeping
- ◆ Roll-a-way bed
- ◆ Vacuum Cleaner

FULLY FURNISHED LUXURY APARTMENT LIVING

## *Affordable Hotel Living with the Advantages of a Home*

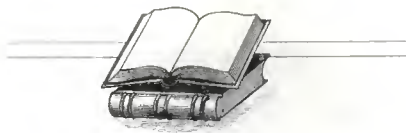
If you are looking for comfort and convenience, the choice is easy. The Chase at Bethesda offers two twin towers in the heart of Bethesda and only 25 steps to the Metro.

### THE CHASE AT BETHESDA

7500 WOODMONT AVE. • BETHESDA, MD. 20814 • (301) 654-0694 • FAX (301) 654-0697

Daily rents starting from **\$61.63** Minimum 30-day occupancy

AVALON PROPERTIES — A COMPANY THAT CARES ABOUT OUR RESIDENTS



## BOOKS

### NOW IN 'EUROPAUSE,' EU WEIGHS FUTURE

**European Integration: Progress, Prospects, and U.S. Interests**  
*Michael Calingaert, Westview Press, \$18.95, 225 pages.*

BY ROY HAVERKAMP

Author Michael Calingaert, who spent many years as an economic officer in Europe, could hardly have chosen a better time to produce this informative analysis of the future of European integration. The sixth Intergovernmental Conference (IGC) of the European Union — formerly the European Community — is expected to make its recommendations on revisions to the Maastricht Treaty by June. Earlier IGCs were responsible for treaties establishing the Coal and Steel Community (1950-51), the European Economic Community and Atomic Energy Community (1955-57), the Single European Act (1985) and the Treaty of European Union (1990 and 1991).

Calingaert's qualifications and experience are ideal for the task: He was minister for economic affairs at U.S. embassies in London and Rome, deputy assistant secretary of State's Bureau of Economic Affairs, senior fellow at the National Planning Association and director of European operations for the American Pharmaceutical Association. His 1988 book, *The 1992 Challenge from*

*Europe: Development of the European Community Internal Market*, was widely praised. This follow up volume, which considers all aspects of integration — political, economic and security — will be very useful for EU policy-makers, businesspeople, students and professionals.

He characterizes Europe as being in a period of "Euro-pause," as it gropes to find a consensus on a direction for its future. He notes that the success of economic integration depends on public acceptance and support.

The book is well organized and documented, and written in a clear narrative style, but suffers from some repetitiveness. Divided into three parts, the volume evaluates EU consolidation and the single-market program in the first section; comprehensively analyzes the integration movement and its internal conflicts, such as political leadership and membership, in the second section; and provides recommendations, including the role of the business community and the European Court of Justice, in the third.

For Americans, the most interesting section is the third, dedicated to U.S. interests and policies that provide a wealth of relevant U.S. public- and private-sector experience in the EU. Calingaert's most convincing argument is his assessment that the basic interests of the United States and a united Europe will not change, even if the EU's organizational structure does.

*Roy Haverkamp is a retired FSO who served in Asia, Africa and Europe.*

### AN FSO'S VIEW OF CASTRO'S WORLD

**The United States and Cuba Under Reagan and Shultz: A Foreign Service Officer Reports**  
*Kenneth M. Skoug Jr., Praeger, 1996, \$57.95, 213 pages.*

BY JAMES FORD COOPER

Kenneth Skoug's book presents an authoritative insider's look at U.S.-Cuban relations during his six years (1982-1988) as coordinator for Cuban affairs (CCA) in the Inter-American Bureau of the Department of State.

Skoug dissects all the key issues he faced: the aftermath of the Mariel boatlift debacle; the broader issue of Cuban migration; the ongoing tragedy of Cuba's long-term political prisoners; enforcement of the U.S. economic embargo; the Radio Marti crusade; and Cuban pressures on the U.S. Interests Section in Havana. His account relates how these issues interacted with each other and with conflicting cross-currents, such as bureaucratic infighting, sniping from Capitol Hill, and intervention by special interests groups, particularly the Cuban-American community.

The book could have usefully provided broader historical context since, after all, overthrowing the Batista regime in 1959, Fidel Castro has had more influence on U.S. foreign policy than any other foreign leader, bar none. From his first anti-American

# MARTENS VOLVO

## Dedicated to Diplomacy

Worldwide Delivery to Diplomats  
and Members of International Organizations



Contact: Dana Martens, Diplomatic Sales Director

**VOLVO** **MARTENS** 202-537-3000  
CARS OF WASHINGTON, INC. Fax 202-537-1826  
4800 WISCONSIN AVE. WASH., DC 20016  
U.S.A.'s Largest Diplomatic Dealer

## Perfect Location, Perfect Comfort, Perfect Price.

Starting at

**\$48**

Not only are we just minutes from National Airport, the National Foreign Affairs Training Center, most government buildings, and Metro—we'll surprise you with just how much you get for so little.

- ◆ Spacious suites with full kitchens
- ◆ Pool, sundeck, saunas and exercise facilities
- ◆ Free Cable TV with HBO
- ◆ Free on-site parking
- ◆ Free local phone calls
- ◆ Complimentary Continental Breakfast on weekdays
- ◆ Free shuttle to Rosslyn Metro during rush hour



### THE Virginian Suites

1500 Arlington Blvd., Arlington, VA 22209  
703-522-9600 • 800-275-2866

## BOOKS

moves, Fidel's actions have sometimes brought out the worst in U.S. policy-making, such as the Bay of Pigs disaster of 1961, the mishandling of the 1980 Mariel boatlift and the controversial Helms/Burton Act of 1996. Ironically, however, Castro's long challenge also provided Washington with incentives for some of the more enlightened policies of the Cold War: the Alliance for Progress of the 1960s; the strengthening of security, democracy and economic development in Central America in the 1980s; and the successful Namibia/Angola negotiations that removed Cuban troops from southern Africa, also in the 1980s.

Domestically, while the Castro regime has failed miserably to achieve economic growth, it has done more to bring educational, medical and social services to a larger portion of its population than almost any other country in Latin American history. That fact, plus Castro's ability, assisted by U.S. missteps, to cast Cuba as David to America's looming Goliath, helps account for the naive sympathy Castro still enjoys around the world. Skoug, however, correctly underscores the heart of the nearly four-decade impasse between the United States and Cuba: Castro's unwillingness to compromise on the fundamental issues of supporting revolution abroad and imposing anti-democratic Marxist-Leninist principles at home.

Though a realist, Skoug comes across as someone who strove to achieve negotiated solutions, particularly on the migration issue. One wonders how many more CCA coordinators there will be before Castro finally leaves the scene in Cuba, thus opening the only real opportunity for a constructive U.S.-Cuban relationship.

*A retired FSO, Ford Cooper served in Latin America, the Caribbean and Northern Europe from 1961-1994.*

## HOW CHILLY WAS THE COLD WAR?

### The Cold War and Soviet Insecurity: The Stalin Years

Vojtech Mastny, Oxford University Press, 1996, hardcover, \$30, 285 pages.

BY R.T. DAVIES

Vojtech Mastny's new 200-page book is a major achievement, and a continuation of his authoritative 1979 account of Stalin's wartime diplomacy, *Russia's Road to the Cold War*. It recounts the political machinations, vendettas and maneuverings of the Soviet dictator from the end of World War II to his 1953 death.

The author's use of substantive documentation from Soviet, East German, and Czech archives adds to the existing literature.

Many may have believed Mao Zedong sent his troops into Korea primarily in response to Gen. Douglas MacArthur's push to the Yalu, but Mastny shows Mao was eager to enter the fray well before American troops had penetrated so far north. Intent on fighting to the last North Korean, Stalin declined to involve major Soviet forces to back up his Chinese ally. The communist failure to defeat the U.N. forces in Korea put Stalin on the defensive and effectively precluded further military adventures.

Students of the period will find few major surprises, but Mastny has filled in many of the previously unknown details. Of greater interest to the non-specialist will be his answers to questions such as: Was the West deceived about the gravity of the Soviet threat? Was the West's strategy of containment disproportionate to the real danger it confronted? Mastny, who seems to answer "yes" to both questions, changes his mind at the end, finding

that reliance "on the strength inherent in its military power ... strain[ed] the backward [Soviet economic] system to the extent of effectively paralyzing it."

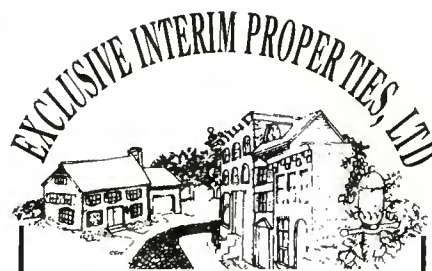
It seems unlikely that communism would have fallen, that the nations of East and Central Europe would have been liberated, or that the Soviet Union would have become the Commonwealth of Independent States without the pressure of competition with the superior Western system of defense production.

Mastny wonders whether the West should have taken advantage of the political instability following Stalin's death to make a deal with his epigones that would have liberated the satellites 35 years before communism and the USSR collapsed. Instead, the two sides groped slowly toward detente.

Drawing lessons from the East-West struggle under Stalin and beyond, Mastny concludes that the Cold War was an anomaly, an "historical curiosity." Something similar, he writes, "is most unlikely to ever happen again." This strikes an odd note at a moment when NATO is planning to expand to the western border of the former Soviet Union, and the shaky Russian state, dabbling uncertainly in representative government and capitalism, is trying to compensate by tightening its relationship with an even shakier Belarus.

Professor Mastny has asked the right questions. If America should be fated to repeat the Cold War, as it was to repeat World War I, this history will be a handbook for those who must fight it. If not, it will remain what he intended it to be: a masterful account of the Cold War, Phase One. ■

*R.T. Davies, a retired FSO and former ambassador to Poland, worked in U.S.-Soviet and U.S.-Eastern European relations from 1947-1980.*



- Furnished studios to 3 bedroom residences
- Minimum 30 days
- Rates within per diem
- Fully equipped kitchens
- Individual washers/dryers
- Cable T.V. & local phone included
- Utilities included
- Optional Maid service
- On site fitness center & memberships to local health clubs
- Pet friendly locations
- Major credit cards accepted
- One statement billing
- Locations in Virginia, Maryland and D.C. close to new NFATC

#### Virginia Locations

Annandale, Arlington, Ballston, Courthouse, Crystal City, Fairfax City, Falls Church

#### Maryland Locations

Bethesda, Gaithersburg, Rockville, Silver Spring

#### District Locations

Dupont Circle, Foggy Bottom, Upper Northwest, Waterfront

**Inquiries (703) 506-3993  
(800) 776-5057  
FAX (703) 506-3997**

**LET US SHOW YOU HOW WE OPEN DOORS TO HOMES AWAY FROM HOMES!**

8230 Old Courthouse Road  
Suite 450, Vienna, VA 22182

# REAL ESTATE



## McGrath Real Estate Services

"THE FOREIGN SERVICE SPECIALISTS"

*Experienced staff providing personalized service in Northern Virginia.*

**S**ince 1976, McGrath Real Estate Services has been successfully representing Foreign Service Officers in every aspect of residential management and sales.

*Call now to discuss how we can help you in the management or sale of your single family home, townhome, or condominium.*

425-B Carlisle Drive  
Herndon, VA 22070  
Phone (703) 709-2264 • Fax (703) 709-5230  
Compuserve ID# 73752,42

## PROPERTY MANAGEMENT

PROFIT FROM OUR EXPERIENCE

# Talk To The World's Real Estate Superpower.



More than 80,000 professionals and 6,000 offices worldwide.

The CENTURY 21 system leads the industry.

**CENTURY 21 Royal Properties, Inc.**  
Property Management

1445 Dolley Madison Blvd., McLean, Virginia 22101  
Sales: (800) 368-3465 FAX: (703) 883-8029 Rentals: (703) 893-7227  
*Discover The Power Of Number 1.*

Sales, Leasing and Property Management

## Stuart and Maury Inc.

Realtors

- Hands on management for over 35 years!
- We're not huge, we're selective, we care!
- Personalized guidance for all your real estate needs!
- 1031 Tax deferred exchange specialists!
- Monthly computerized statements!

Call **Susan Bader**, property management specialist, for more information



Office (301) 654-3200  
Fax (301) 656-6182

4833 Bethesda Ave.  
Suite 200 Bethesda, MD 20814

*Excellent references upon request*

DEDICATED TO SERVING THE  
REAL ESTATE NEEDS OF THE  
FOREIGN SERVICE COMMUNITY

## Diplomat



## Properties

### Returning to Washington?

*House Hunting doesn't have to be a Hassle! Work with Anne Gomez*

- 15 YEARS EXPERIENCE
- KNOWLEDGE OF THE REAL ESTATE MARKET
- KNOWLEDGE OF YOUR SPECIAL NEEDS
- MULTIPLE LISTING
- BUYER BROKER OPTION

Write or FAX **Anne Gomez** for a Free Welcome Kit.  
**Diplomat Properties** also Specializes in Personalized Property Management.



Anne Gomez, Broker

*Owned and Operated by a Former Foreign Service Family*

**DIPLOMAT PROPERTIES, INC.**  
3900 N. Fairfax Drive, #204  
Arlington, VA 22203

*(Near Virginia Square Metro)*

**(703) 522-5900**

**FAX (703) 525-4713**

# REAL ESTATE

## NOW'S THE TIME!

If you're rotating in or out and thinking about buying, selling or renting -- in Maryland, D.C. or Virginia. Start Now! As the spouse of an FSO I know what it's like moving here and there. Call me for exceptional service and

## TO MAKE YOUR PLANS A REALITY

(301) 897-8997

(301) 656-2339 Fax

E-mail [finver@erols.com](mailto:finver@erols.com)

**COLDWELL  
BANKER**

7832 Wisconsin Avenue  
Bethesda, MD 20814



**Fay Finver**

Specializing in  
**PROPERTY  
MANAGEMENT**



## Property Specialists, Inc.

A professional and personal service tailored to meet your needs in:

- Property Management
- Sales and Rentals
- Tax-deferred Exchange
- Real Estate Investment Counseling

Our staff includes:

|               |              |                |
|---------------|--------------|----------------|
| Gerry Addison | Joann Howd   | Donna Courtney |
| Steve Carey   | Robert Howd  | Sally Duerbeck |
|               | Donna Linton |                |

All presently or formerly associated with the Foreign Service.

4600-D Lee Highway Arlington, Virginia 22207

(703) 525-7010 (703) 247-3350

e-mail: [propsec@nvar.com](mailto:propsec@nvar.com)

Serving Virginia, Maryland and D.C.

## Specializing in Montgomery County

|            |   |
|------------|---|
| Leasing    | Promote and market your property; advertising; use of MLS; quality tenants... |
| Management | Inspection; emergency and normal maintenance...                               |
| Accounting | Collect rent; pay mortgage, fees, taxes...                                    |



## Professional Property Management, Inc.

2416 Blueridge Ave., #206, Silver Spring, MD 20902

**301/946/4333**

Fax: 301/946-4220

*Ask our owners, they are our references.*

## Executive

## Lodging

## Alternatives



## Interim Accommodations for Corporate and Government Markets

*Apartments,  
Townhouses &  
Single Family Homes*

**"FOR THE EXECUTIVE ON THE MOVE"**

\*

Locations throughout Northern Virginia and D.C.  
Units fully furnished, equipped and accessorized  
Many "Walk to Metro" locations  
Pet Friendly

6601 Little River Turnpike, Suite 440  
Alexandria, VA 22312

Tel: (703) 354-4070 Fax: (703) 354-2606

# MARKETPLACE

## Coming Home or Going Overseas?



**JoAnn Plekney**  
Broker-Owner

and team

Alana Clark  
Cindy Cooke  
Vanessa Hardee, Esq.  
Priscilla Sorrell  
Sue Malick  
Ron Daly, PC

Hello!

As a Foreign Service Spouse (30 years) and a licensed Realtor (19 years), I know what moving is all about! JP Properties lists and sells houses for Foreign Service Families AND provides outstanding property management services for "worry-free" overseas assignments..

In addition, we can provide you with legal and tax services. **Vanessa Hardee, Esq.** and **Ron Daly, CPA** are members of the JP Properties' team and have been working with the Foreign Service community for years.

Let JP Properties assist you with all your housing needs.



**WE CARE!!!!**

**CALL, FAX or EMAIL US TODAY!!!**

301 Maple Avenue West 4C Vienna, VA 22180  
Tel: 703-938-0909 Fax: 703-281-9782  
Email: [jplekney@aol.com](mailto:jplekney@aol.com)

*Representing the foreign service community for over 20 years in the management and careful oversight of residences in D.C., Maryland, and Virginia with a team of Foreign Service affiliated professionals.*



## MGMB Inc. Realtors

**RENTALS & PROPERTY MANAGEMENT**

202-362-4480

facsimile: 202-363-8954

Foxhall Square • 3301 New Mexico Ave., N.W. • Washington, D.C. 20016

**Do you  
feel like  
you are  
constantly  
coming or  
going?**

As foreign service spouses, we have relocated many times throughout our lives. Combining this with our 30+ years of real estate experience enables us to successfully serve your special needs. We are committed and dedicated to delivering the best service to those of you coming into or out of the Washington metro area. Please feel free to contact us anytime!

**Lucille Ryan**  
703-518-7626

**Joan Zerolis**  
703-518-7289

Toll Free 1-800-659-0729  
Fax 703-821-9150

E-mail [YRRLTRS@RIGHTTEAM.COM](mailto:YRRLTRS@RIGHTTEAM.COM)

Visit Our Internet Homepage at  
[HTTP://WWW.RIGHTTEAM.COM](http://WWW.RIGHTTEAM.COM)

**Avery Hess**  
REALTORS

8100 Boone Blvd., Suite 120  
Vienna, VA 22182  
@ Tysons Corner



## MCG FINANCIAL PLANNING

Former State Department Employee  
Stationed Overseas Understands Unique  
Financial Situation of Foreign Service

Services Include:

- Retirement Planning
- The Preparation and Strategies
- Analysis: Insurance and Investments
- Lump Sum Retirement Options

**MARY CORNELLA GINN**  
4630 Montgomery Avenue, Suite 220  
Bethesda, Maryland 20814  
Phone: (301) 951-9160  
Fax: (703) 938-2278

SECURITIES OFFERED THROUGH NATHAN & LEWIS SECURITIES, INC.,  
MEMBER NASD & SIPC

# MARKETPLACE



Hotel Suites  
420 North Van Dorn Street  
Alexandria, Virginia 22304  
(703) 370-1000 (800) 368-3339  
(703) 751-1467 FAX

**RENT OUR \$99.95 SUITES  
AND GET FREE:**

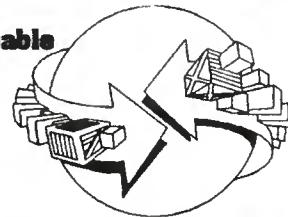
Alamo Rental Car  
PC Modem In All Rooms  
Continental Breakfast  
USA TODAY Newspaper  
Fully Equipped Kitchens  
Exercise Room/Pool  
Happy Hour

ALL OF THE ABOVE FOR LESS THAN  
THE GSA LODGING PER DIEM DAILY  
ALLOWANCE FOR WDC!



**EMBASSY**  
**PRODUCTS, SUPPLIES, & LOGISTICS**

**EC-EDI Capable**



**G.E.  
WHIRPOOL**

**110/220V. Office/Computer Products/Supplies,  
Small/Major Appliances, Transformers/ Line  
Adjusters from .5 to 5000 Watts, TV/VCR, Etc.  
WE CARRY OVER 100,000 PRODUCTS  
(703) 845-8000; FAX: (703) 820-9385  
INTERNET: embassy@embassy-usa.com  
P.O. Box 1929, Falls Church, VA. 22041  
Purchase Orders & Major Credit Cards Honored  
**We Consolidate, Pack, & Ship World-Wide****

## SHOP IN AN AMERICAN DRUG STORE BY MAIL!

An ice cream soda is one of the few items we cannot mail. Drugs, cosmetics, sundries mailed to every country in the world. We maintain permanent family prescription records.



VISA & MASTERCARD



**MORGAN**  
pharmacy

3001 P Street, N.W.  
Washington, D.C. 20007  
FAX: (202) 337-4102

## ADVERTISING INDEX

|                                       |  |  |                                  |
|---------------------------------------|--|--|----------------------------------|
| <b>Automobiles</b>                    | <b>Furniture</b>                         | <b>Insurance</b>                                     | Professional<br>Property Mgt./57 |
| American Service<br>Center/8          | CORT Furniture<br>Rental/19              | Clements & Co./1                                     | Property<br>Specialist/57        |
| Chrysler/OBC                          |  | Hirshorn/IBC   | Stuart &<br>Maury/56             |
| D & M Auto<br>Parts/39                | <b>Housing</b>                           | Jannette/17  |                                  |
| D.B. Volvo/49                         | Avalon at<br>Ballston/47                 |  | <b>Schools</b>                   |
| General Motors<br>Co./2               | Avalon<br>Crescent/48                    | <b>Miscellaneous</b>                                 | Calvert School/38                |
| Martens Cars of<br>Washington/54      | Chase at<br>Bethesda/52                  | Intelsat/IFC   | Chapel Hill/9                    |
|                                       | Corporate &<br>Executive<br>Housing/10   | Morgan<br>Pharmacy/59                                | Conzaga<br>University/16         |
|                                       | Executive<br>Housing/11                  | Movies<br>Unlimited/32                               | The Gow<br>School/38             |
| <b>Books</b>                          | Exclusive<br>Interim/55                  |  | Westtown<br>School/39            |
| Death Duty/34                         | Executive<br>Lodging/57                  | <b>Real Estate<br/>&amp; Property<br/>Management</b> |                                  |
|                                       | FARA/16                                  | Apartment<br>Search/17                               |                                  |
| <b>Exports</b>                        | George<br>Washington<br>University Inn/4 | Avery Hess,<br>Zerolis/58                            |                                  |
| Embassy<br>Exports/59                 | Lincoln Towers/14                        | Century 21<br>Royal/56                               |                                  |
| General                               | National                                 | Coldwell<br>Banker/57                                |                                  |
| Electronics/18                        | Temporary<br>Apartments/49               | Diplomatic<br>Properties/56                          |                                  |
| Stateside Auto<br>Supply/33           | Oakwood/46                               | J.P. Properties/58                                   |                                  |
|                                       | Remington/52                             | Long & Foster/<br>Simunek/6                          |                                  |
|                                       | The Virginian/54                         | MCMB/58  |                                  |
| <b>Finance</b>                        | The Towers/59                            | McCrath/56   |                                  |
| MCC                                   |  |  |                                  |
| Financial/58                          |  |  |                                  |
| State<br>Department<br>Credit Union/4 |  |  |                                  |



# POSTCARD FROM ABROAD

## *An Appetite for Videos in Zambia*

BY STEVENSON MCILVAINE

Once Foreign Service families lived in remote corners of the globe totally cut off from U.S. movies and television. A few enjoyed this reprieve from popular American culture, but many spent their home leaves catching up on missed films and sitcoms. Then someone invented the VCR and suddenly, one could see six-month-old U.S.-made movies in Port Moresby and American children banished to Bangui could follow the Ninja turtles.

For years, our family was an exception to this rule as we transferred from post to post in Africa. But our cultural isolation was not by choice. My extended family and friends in Washington D.C. and Northern Virginia, it seems, were technologically challenged and so, even though we gave VCRs to both my mother and father for Christmas in 1983, and asked them to tape everything from B-movies to baseball, no tapes showed up in Kinshasa for months.

Finally, a tape of the 1983 World Series featuring my beloved Philadelphia Phillies vs. the Baltimore Orioles arrived. I rushed home, shoved the tape in the dust-covered VCR and watched in growing horror as the series flashed by faster than old silent movies. The friend who had recorded the game was no baseball fan and so he had used the fast for-

---

*FSO Stevenson McIlvaine is deputy chief of mission at U.S. Embassy Lusaka. The stamp is courtesy of the AAFSW Bookfair "Stamp Corner."*

*Am I on the end  
of the videotape  
food chain?*

ward button to get through the boring bits between pitches, completely destroying the rhythm of the game. The result was patches of tape featuring pitchers languidly adjusting their caps followed by incomprehensible, frenzied action. It wasn't much solace that the Phillies lost to the Orioles, four games to one.

Chastened by that experience, we prepared for our next posting, Dar Es Salaam, by leaving a TV and VCR plus five video tapes with a friend in Washington, D.C. Since she hadn't owned a TV or VCR before, we also left detailed operating instructions and requests for preferred shows, such as "Hill Street Blues" and "60 Minutes." We arrived at post, confident that tapes would be arriving regularly, which they did. But they usually started halfway through the program and stopped short of the denouement, leaving us more frustrated than satisfied.

At our current post, Lusaka, we have turned to the local economy and kind colleagues for our lifeline to popular American culture. Here, as throughout most of the African

countries colonized by Great Britain, imaginative Indian "entrepreneurs" stock videos of the latest movies filmed live by pirates surreptitiously in London theaters. They're OK, as long as one doesn't mind the added atmospherics of the London theater crowd — including coughs and whispers. At least they're in English, since both the sizeable Indian population and Africans speak English.

Another alternative is the embassy video club, though we too often find ourselves captives of the taste of whomever has recently returned from a U.S. buying spree. That taste most often means action movies starring Chuck Norris and Arnold Schwarzenegger. Just how many times can we be expected to watch "Terminator I" and "II" without grinding our teeth away?

But I descended into video hell during my tenure as DCM in Mogadishu from 1993-94. There the local version of a suds and cinema joint is the Brown and Root Mess Hall, where I ate every night. Here, the clientele is pure Texas oil field roughneck, the cuisine Sri Lankan. One night the strange plat du jour was chicken-fried curry, but the food was bearable compared to the full-volume action films accompanying every meal. During one dinner, I counted 33 deaths in a Steven Segal film before I could finish the meal and flee.

I guess I'm on the end of the videotape food chain. ■

**OK — if your post is way out here,  
we may not be able to cover you.**



**But as long as you are posted somewhere  
on this planet, we'll insure you.**

The AFSA Personal Insurance Plan will insure you and your effects no matter where you go outside the United States. And that protection comes at the same low rate everywhere, world-wide.

The AFSA Insurance Plan.

No exceptions, no excuses — and nobody else does it.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

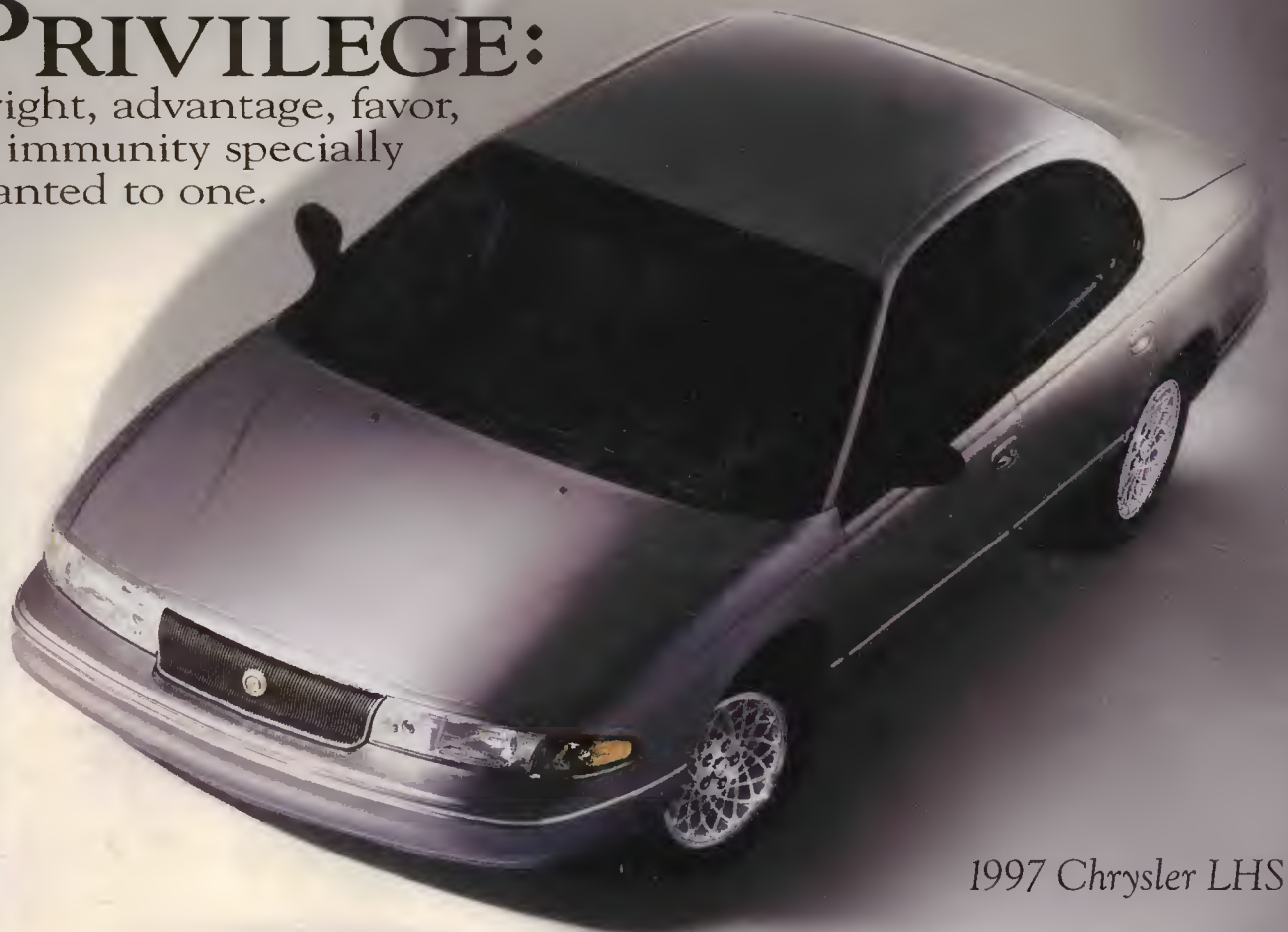
*For more information and an application, return this form via mail or fax, or call our AFSA desk directly for immediate answers to your questions.*

AFSA DESK • THE HIRSHORN COMPANY  
14 EAST HIGHLAND AVENUE • PHILADELPHIA, PA 19118  
PHONE: 215.242.8200 // 800.242.8221 // D.C. AREA 202.457.0250 • FAX: 215.247.6366

***The AFSA Personal Insurance Plan***

# PRIVILEGE:

a right, advantage, favor,  
or immunity specially  
granted to one.



1997 Chrysler LHS

*As a member of the Diplomatic Corps, you are eligible for special privileges when you order a vehicle through Chrysler's Diplomatic Purchase Program. They include preferred savings; fast, personalized ordering assistance; and uncompromising service with Chrysler's worry-free worldwide warranty. Perquisites appropriate to your office.*

Choose from the full line of 1997 Chrysler Corporation products: Chrysler, Plymouth, and Dodge cars and minivans, Eagle cars, and Jeep, and Dodge trucks.

Phone for personalized service. Your Personal Advisor will order the model and color you want with the equipment you want and quote the official

Diplomatic price, including all applicable rebates. Your Personal Advisor can also arrange delivery anywhere in the U.S. or to most overseas locations. In other words, we set you free of tedious details.

If you'd rather, fill out and mail or telefax the card on Page 11. You'll quickly receive a catalogue for the vehicle(s) of your choice. The Diplomatic Purchase Program. It's the easy, money-saving way to start enjoying Chrysler's many advantages.



## **CHRYSLER INTERNATIONAL DIPLOMATIC SALES**

IN THE U.S., PHONE YOUR PERSONAL ADVISOR AT  
1-800-877-7083 or (516) 496-1806. TELEFAX: (516) 677-3701  
E-Mail to: [diplosales@aol.com](mailto:diplosales@aol.com)

*Jeep is a registered trademark of Chrysler Corporation*